



# Presentation

To

Board of Directors

Mundra Port and Special Economic Zone Ltd.



55th Board Meeting

28<sup>th</sup> January, 2010





*MPSEZ ACHIEVEMENTS*

**MUNDRA PORT  
HAS WON THE  
INDIAN MARITIME GATEWAY AWARD 2009  
FOR  
*PRIVATE PORT OF THE YEAR 2009***

**MUNDRA PORT  
GETS LOI FOR DEVELOPMENT OF PORT FACILITY  
AT HAZIRA**



## Operational Achievements – Oct'09 – Dec'09

Particular	Unit	Achievements		Previous Best	
		Qty.	Month	Qty.	Month
Highest coking coal Discharge in 24 Hrs (Non-Mech)	MT	21,011	Dec'09	14,004	Jul'09
Highest Steam coal Discharge in 24 Hrs	MT	41,871	Dec'09	41,082	Jan'09
Highest Urea Discharge in 24 Hrs	MT	31,601	Dec'09	24,700	May'09

### Major Additions to Assets

Dredgers - 3 Nos.

Jack up Barge - 1 No.

## Cargo at Indian Ports:

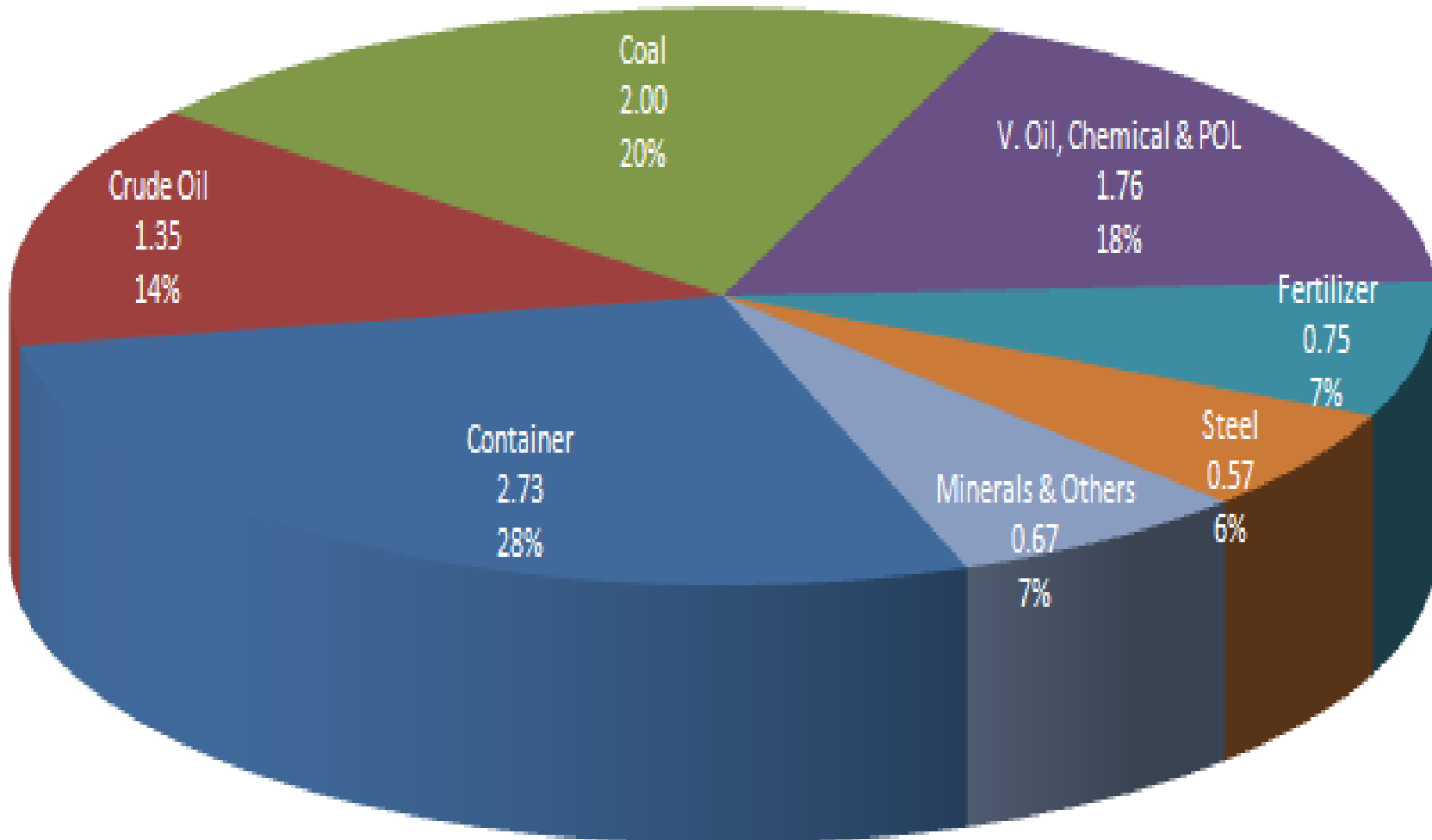
Ports	Total Cargo (mmt)			Total Container Cargo (000' TEUs)		
	Apr-Dec	Apr-Dec	YoY	Apr-Dec	Apr-Dec	YoY
	FY 10	FY 09		FY 10	FY 09	
Kolkata	34.2	40.1	-14.7%	374.0	336.0	11.3%
Paradip	41.7	32.5	28.4%	2.0	1.0	100.0%
Visakhapatnam	49.3	48.2	2.3%	72.0	65.0	10.8%
Ennore	8.1	8.5	-4.6%	-	-	-
Chennai	45.8	41.7	10.0%	895.0	895.0	0.0%
Tuticorin	17.6	16.4	7.4%	320.0	332.0	-3.6%
Cochin	12.1	11.8	2.5%	219.0	201.0	9.0%
New Mangalore	27.1	27.7	-2.2%	23.0	23.0	0.0%
Mormugao	31.3	26.5	18.1%	13.0	11.0	18.2%
Mumbai	40.4	38.6	4.6%	41.0	77.0	-46.8%
J.N.P.T.	44.6	44.1	1.0%	2988.0	3084.0	-3.1%
Kandla	59.7	55.7	7.2%	108.0	115.0	-6.1%
<b>Major Ports</b>	<b>412.0</b>	<b>391.8</b>	<b>5.1%</b>	<b>5055.0</b>	<b>5140.0</b>	<b>-1.7%</b>
Mundra Port	29.8	26.2	13.7%	669.8	616.3	8.7%
<b>All Ports</b>	<b>441.8</b>	<b>418.0</b>	<b>5.7%</b>	<b>5724.8</b>	<b>5756.3</b>	<b>-0.5%</b>

Source: Indian Port Association

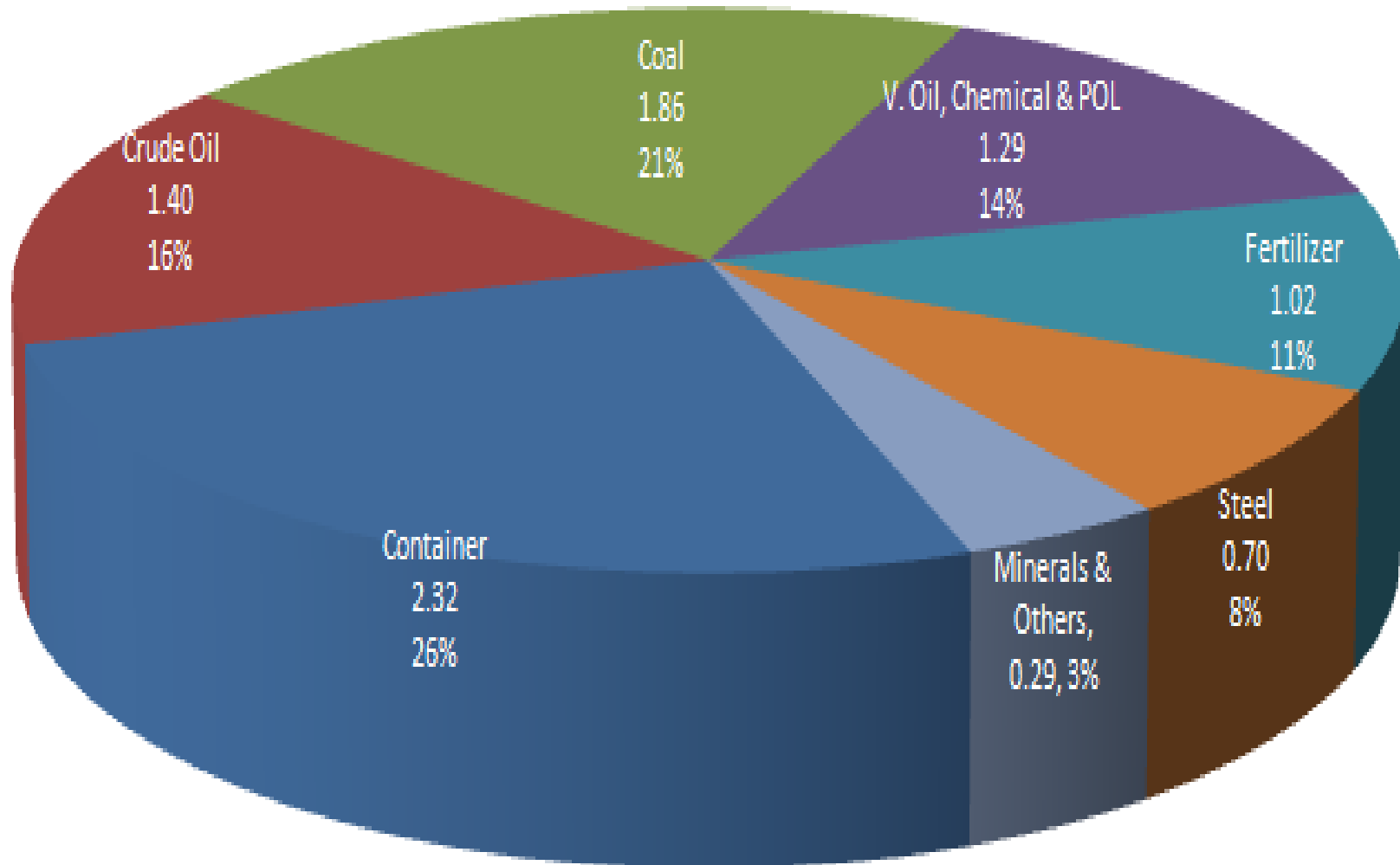
## Operational Highlights :

Particulars	2009 - 10	2008 - 09	PoP	2008 - 09
	Oct 09 - Dec 09	Oct 08 - Dec 08	%	Apr 08 - Mar 09
Vessels Called at Port	606	572	6%	2,171
Cargo Handled (mmt)	9.83	8.98	9%	35.72
Dry Cargo (mmt)	3.99	3.97	1%	14.35
(% of total cargo)	41%	44%		40%
Liquid Cargo (Incl HPCL) (mmt)	1.76	1.29	36%	4.77
(% of total cargo)	18%	14%		13%
Bulk (mmt)	5.75	5.26	9%	19.12
(% of total cargo)	58%	59%		54%
Crude (mmt)	1.35	1.40	-3%	6.79
(% of total cargo)	14%	16%		19%
Containers (mmt)	2.73	2.32	18%	9.68
(% of total cargo)	28%	26%		27%
Railway Rakes (nos)	1,156	1,302	-11%	4,539
Cargo Moved by Rails (mmt)	2.52	3.10	-19%	9.86
(% of Dry & Container)	37%	49%		41%

## Cargo Mix - Oct'09 to Dec'09: 9.83 MMT



## Cargo Mix - Oct'08 to Dec'08: 8.98 MMT



## Operational Highlights:

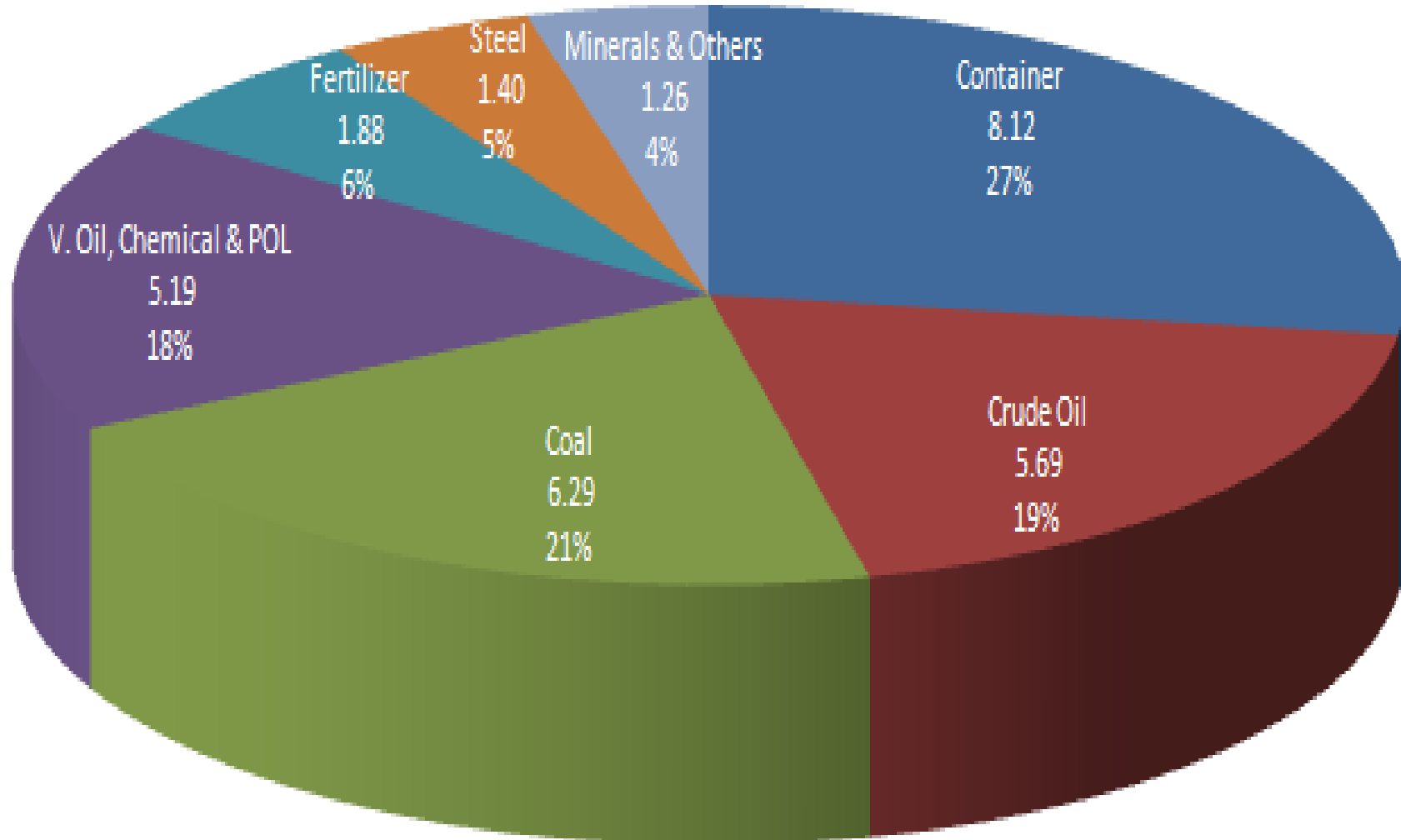
Particulars	2009 - 10	2008 - 09	PoP	2008 - 09
	Apr 09 - Dec 09	Apr 08 - Dec 08	%	Apr 08 - Mar 09
Vessels Called at Port	1,774	1,568	13%	2,171
Cargo Handled (mmt)	29.83	26.21	14%	35.72
Dry Cargo (mmt)	10.83	10.37	4%	14.35
(% of total cargo)	36%	40%		40%
Liquid Cargo (Incl HPCL) (mmt)	5.19	3.42	52%	4.77
(% of total cargo)	17%	13%		13%
Bulk (mmt)	16.02	13.79	16%	19.12
(% of total cargo)	54%	53%		54%
Crude (mmt)	5.69	5.02	13%	6.79
(% of total cargo)	19%	19%		19%
Containers (mmt)	8.12	7.40	10%	9.68
(% of total cargo)	27%	28%		27%
Railway Rakes (nos)	3,628	3,324	9%	4,539
Cargo Moved by Rails (mmt)	8.11	6.99	16%	9.86
(% of Dry & Container)	43%	39%		41%



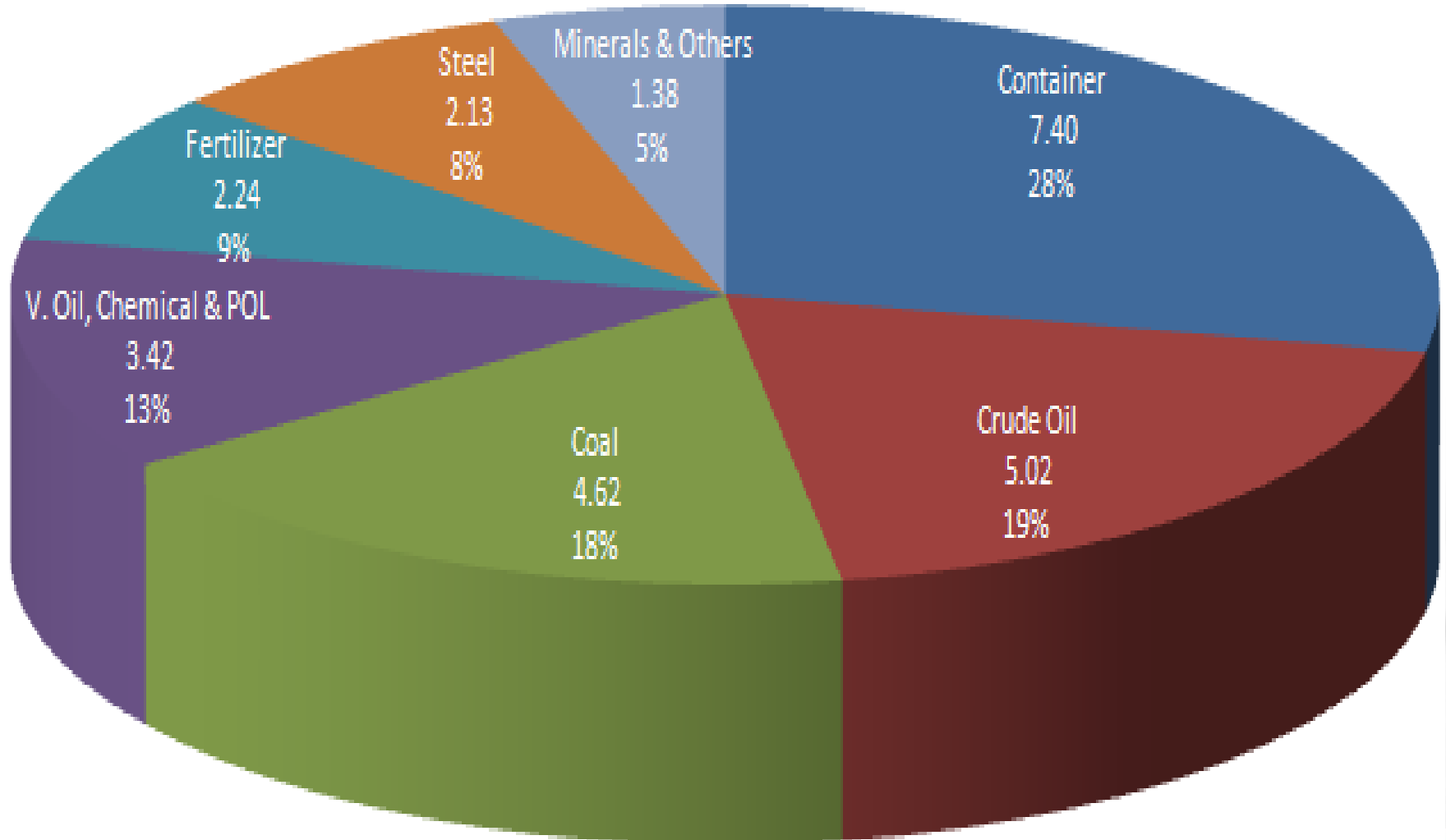




## *Cargo Handled - Apr'09 to Dec'09: 29.83 MMT*



## Cargo Mix - Apr'08 to Dec'08: 26.21 MMT



# MPSEZL – Financial Performance

(Rs. Lacs)

Sr. No.	Particulars	Quarter Ended 31.12.2009	Quarter Ended 31.12.2008	Nine Months Ended 31.12.2009	Nine Months Ended 31.12.2008	Accounting Year Ended 31.03.2009
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
1	a. Income from Operations	30,989	26,718	92,571	81,520	109,521
	b. Other Operating Income	2,794	3,371	4,627	3,541	3,991
	<b>Total Income</b>	<b>33,784</b>	<b>30,089</b>	<b>97,198</b>	<b>85,062</b>	<b>113,512</b>
2	<b>Expenditure</b>					
	a. Operating Expenses	7,034	8,728	19,294	19,697	26,141
	b. Employees Cost	1,418	891	3,816	2,625	3,670
	c. Depreciation / Amortisation	4,331	3,475	11,801	9,810	13,724
	d. Administrative and Other Expenses	2,026	1,587	5,400	5,310	9,711
	<b>Total Expenditure</b>	<b>14,809</b>	<b>14,681</b>	<b>40,311</b>	<b>37,442</b>	<b>53,247</b>
3	<b>Profit from Operations before Other Income, Finance cost, exceptional Items and tax(1-2)</b>	<b>18,975</b>	<b>15,408</b>	<b>56,887</b>	<b>47,620</b>	<b>60,266</b>
4	<b>Other Income</b>	186	239	2,641	2,743	4,432
5	<b>Profit before Interest, exceptional items and tax(3+4)</b>	<b>19,161</b>	<b>15,647</b>	<b>59,528</b>	<b>50,363</b>	<b>64,698</b>
6	Interest (net)	806	4,951	4,177	14,430	13,295
7	<b>Profit after Interest but before tax (5-6)</b>	<b>18,355</b>	<b>10,695</b>	<b>55,351</b>	<b>35,933</b>	<b>51,403</b>
8	Tax Expense	2,029	614	4,471	4,943	5,295
9	<b>Net Profit from Ordinary Activities after tax (7-8)</b>	<b>16,326</b>	<b>10,081</b>	<b>50,880</b>	<b>30,989</b>	<b>46,109</b>

# MPSEZL – IPO Proceeds Utilisation

Particulars	(Rs. in Lacs)	
	Projected	Actual as on 31.12.09
Proceeds received from IPO		177,100
Utilisation of Funds	Projected	Actual as on 31.12.09
Initial Public Issue Expenses	5,000	4,341
Investment in Adani Logistics Ltd.	15,678	15,678
Investment in Adani Petronet ( Dahej) Port Pvt. Ltd.	20,946	9,483
Coal Terminal Project	45,000	45,000
SEZ Project	37,500	36,284
General Corporate Purpose	52,976	47,504
Total	177,100	158,290
Actual funds unutilised as on Dec 31, 2009		18,810

**The Board of Directors have declared interim dividend of Rs. 2.50 per equity share of Rs. 10 each of the Company for the Financial Year 2009-10.**



Thank You