

To,
Shipping Agents,
APSEZL Mundra.

Subject: Loyalty Program for Agencies registered at Mundra

Dear Sirs,

We are pleased to inform you that we have introduced the loyalty program for all the agencies which are registered at Mundra port.

Benefits of Loyalty program are:-

- Concession in the yearly annual registration fees.
- Strong association with trustworthy reputation.
- Uniformity and stability in the business at both ends.
- Smooth handling of all the vessels calling at Mundra Port.

Features of Loyalty program:-

- Concession is based on number of vessels handled at Mundra Port under registered agency.

No. of vessels handled in Calendar year	Discount
350 or more	100% Concession on annual Fee
250 to 349	75% Concession on annual Fee
151 to 249	50% Concession on annual Fee
50 to 150	25% Concession on annual Fee

- Number of the vessel will be counted as per the calendar year.
- Concession will be considered for the Annual financial year Registration fee on the basis of the performance in the previous calendar year.
- Vessel number will be counted based on the "DECLARATION" under particular agency.
- Each agency will be treated as single agency for the benefit purpose who are register under APSEZL.
- This trade notice will be effective from 01st March 2021 and will be considered for the Agency renewal fees for FY 2021-22 based on vessels handled in calendar year 2020.

For Adani Ports and SEZ Ltd.



Capt. Sachin Srivastava
HOD - Marine Services
Cc: CEO desk