Adani Logistics Limited

CONNECTING AND SIMPLIFYING SUPPLY CHAIN
Growth, the way it is meant to be.

Growth, to us, isn’t about the businesses we’re involved in. Growth is about the real impact we can create. It’s about the lives we can touch, the communities we can nourish, the future we can inspire. With our sheer size of operations, we have been able to reach out to the remotest of geographies with ease. Be it power transmission or solar energy generation or agri logistics, we go for large scale executions that benefit millions of Indians. We are proud of this quality of our operations, which we have consciously extended beyond our businesses, to impact healthcare, education, employment generation and creation of sustainable livelihoods for the communities that deserve them. It is the belief that growth can lead to goodness, which inspires us and drives us.

Vision

To be a world class leader in businesses that enrich lives and contribute to nations in building infrastructure through sustainable value creation.
Adani Ports and Special Economic Zone Limited (APSEZ) is the flagship company of Ports and Logistics Vertical in Adani Group.

Adani Logistics Limited (ALL) is a wholly owned subsidiary of APSEZ.

APSEZ is India’s Largest Integrated Infrastructure and Logistics Player with presence across four business areas, i.e. Ports, Logistics, Dredging and SEZ & Industrial Estates.

APSEZ owns and operates ten strategically-located “string of ports” (one under project stage) along the Indian coastline spread across six maritime states.

Mundra Economic Hub, spanning across an area of 15,000 hectares is the gateway for Indian exports and imports. It also houses India’s largest port based multi-product SEZ.

Adani Dredging owns and operates a fleet of twenty two dredgers for executing capital and maintenance dredging works.

ADANI PORTS AND SPECIAL ECONOMIC ZONE LIMITED

It is India’s First Port Company to handle 200 million tonnes of cargo in a single financial year.

APSEZ ports are equipped to handle diverse cargo – dry bulk, break bulk, liquid, crude, containers and auto.

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Adani Logistics Limited (ALL) is the most diversified end-to-end logistics service provider in the country with presence across all major markets. The company has expertise in handling varied customer across segments like Retail, Industrial, Containerized, Bulk, Break-Bulk, Liquids, Auto and Grain Handling.

To be the admired leader in providing integrated logistics infrastructure and services in India and in the region, with a deep commitment to nation-building by providing world-class, multi-modal supply chain solutions and service levels, leveraging technology.

About Us
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INTEGRATED LOGISTICS SOLUTIONS

- Customized logistics solutions to help customers achieve efficiency, flexibility and cost benefits
- Knitting all necessary services together into a complete, optimized package for container, bulk, break-bulk, liquid, auto and food grains
- Customized multi-modal transportation (rail, road, air, inland waterways, coastal) for Exim cargo from gateway ports to hinterland as well as domestic movements e.g. steel coils, automobile, white goods, etc.
- Terminal services including storage, stuffing and de-stuffing operations, cargo aggregation, custom clearance & value-added services like sorting, labelling, packing, etc.
- Warehousing services consisting of bonded, domestic, FTWZ, cold & ambient storage, packing, distribution, as well as built to suit facilities
- First mile and last mile road transportation solutions
- Real-time monitoring, tracking and visibility services
- Expertise in delivering integrated solutions for different industries like Automobile, White Goods, Chemical, POL, Heavy Metal, FMCG, Retail & Lifestyle, Cement, etc.
CONTAINER RAIL LOGISTICS SOLUTIONS

- Transportation of domestic cargo from production hubs to domestic consumption centres across India
- Customized solutions for containerized rail transportation of automobiles, steel coil and liquid cargo
- New locations are being added continuously

India’s largest private container train operator – Operates 42 container trains (BLCM) under Category-I license issued by Indian Railways
- Transportation of container cargo from Gateway ports (Mundra, Pipavav, Ennore & Dhamra) to logistics parks located in Patli, Kishangarh, Kilarapur, Kanach, Malur and other network locations
- Transportation of domestic cargo from production hubs to domestic consumption centres across India
- Customized solutions for containerized rail transportation of automobiles, steel coil and liquid cargo
- New locations are being added continuously
• Operates 9 BOXN-HL rakes (under GPWIS) – Transportation of bulk cargo viz. coal, limestone, iron ore, etc.
• Assurance of rake supply through dedicated rakes for various customers viz. steel, cement & power plants to address their supply chain requirements
• Cost savings to end customers in the form of reduced demurrage charges (vessel/ rake), handling loss, idle freight loss, etc.
• Currently deployed on east coast of India for easing logistics of bulk material between the ports and major industrial units
• Scope for pan-India deployment for connecting gateway ports, mines or production centres with consumption centres
Ennore port

AUTO LOGISTICS SOLUTIONS

- Last mile distribution to dealer locations
- Specializes in the rail movement of finished cars in containers using patented equipment designed especially for a large automobile customer
- Operates 1 BCA-CBM rake (JV with NYK Logistics) for rail transportation of automobiles
- Connecting auto manufacturing hubs with gateway ports and consumption centres
- Storage yard options pan-India

Chennai
Patna
Bangalore
TERMINAL HANDLING SOLUTIONS

- Services relating to stuffing & de-stuffing, cargo aggregation, custom clearance, warehousing, road transportation, etc.
- Value-added services like sorting, labelling, packing, etc.
- Logistics parks under development at Nagpur and Mundra, expected to be operational in FY 2021-22
- Multi-modal logistics parks with rail connectivity at Patli, Kishangarh, Kilaraipur, Kanech and Malur
- Capacity ~500,000 TEUs spread across 400 acres
- ICD services (custom clearance) available at Patli & Kilaraipur
- Storage solutions for containers, bulk & break bulk cargo and automobiles

Operational
Under Development
WAREHOUSING SOLUTIONS

• Capability to deliver warehousing solutions pan-India
• Warehousing capacity of 400,000 sq. ft.
• Options consisting of bonded, domestic, FTWZ, cargo-specific, as well as built to suit facilities
• Value-added services like sorting, quality inspection, labelling, packing, omni-channel distribution, etc.
• FTWZ at Mundra – Benefits include duty deferment, tax exemptions, ease of re-exporting and other value-added services
• Warehouse projects being developed at Taloja (Mumbai), Nagpur, Chennai and Mundra
ROAD TRANSPORT SOLUTIONS

- Partnership with various vendors and carriers to improve supply chain flexibility
- Cost optimization through route & vendor mapping and economies of scale
- Road transport solutions (first mile & last mile) available across all Adani Logistics facilities
- Fleet size of ~300 trucks and growing
- Solutions for all cargo types viz. containers, bulk & break bulk, and liquid cargo
- Transport Management System (TMS) for end-to-end solutions visibility for all stakeholders
INLAND WATER TRANSPORT SOLUTIONS

- Dedicated inland vessels for cargo transportation using inland waterways
- Fleet of 9 inland vessels and growing
- Vessel capacities ranges from 16 TEU to 68 TEU
- Transportation of bulk, break bulk and containers on National Waterways 1 and National Waterways 2 (through Indo Bangladesh Protocol Route)
- RO-RO operations, integrated door to door service offerings
- Initiated India-Bangladesh route for Exim containers
AIR CARGO SOLUTIONS

• Automated sorting hubs (international, transshipment hubs & domestic)
• Services to include airport handling, cargo community integration, express D2D, AFS and Bonded RFS

• Air cargo product lines for Pharma and eCommerce being developed
• Facilities being developed include air freight stations (domestic, international & express), cargo complexes and transshipment hubs

General Cargo
Perishable
Pharma
GRAIN LOGISTICS SOLUTIONS

- India’s first integrated bulk handling, storage, and logistics system for food grains. Altering the future of food security in India
- Scope includes procurement in bulk from farmers, cargo cleaning, storage in steel silos, high-tech preservation, real-time monitoring, transport to field depots by rail wagons in bulk
- Quality Assurance: Incoming cargo from farmers is checked for eight quality parameters set out by Govt. of India prior to storage and preservation in silos. Outgoing cargo is also checked on similar quality parameters to ensure quality of food grains distributed through PDS and other welfare schemes of GOI
- Provides seamless end-to-end bulk supply chain to Food Corporation of India

- Operates 7 BCBFG rakes for transportation of food grains from base depots in North to field depots across numerous locations in India
- 21 storage infrastructure facilities (14 operational, 3 under implementation & 4 awarded) in 9 states across India
- 1.275 MMT Silo Capacity (69% operational | 31% contracted & under implementation)
- Connecting major food grain producing states viz. Punjab, Haryana & Madhya Pradesh with major consumption centers located in Karnataka, Tamil Nadu, Maharashtra, West Bengal & Gujarat through pan-India network of procurement & distribution silos

[Map of India with Operational, Under Implementation, and Awarded locations marked]
CASE STUDIES

Integrated Logistics Solutions for Chemical Product Customer

- Chemical Imports
- Mundra Port
- Rail
- Logistics Park
- Customer Factory

Integrated Logistics Solutions for Automobile Customer

- Import Cycle
  - Rail Transport to ICD Patli on Owned Rakes
  - Handling at ICD Patli
- Import
- Mundra Port
- Export
- Rail Transport to Mundra Port on Owned Rakes
- Handling at ICD Patli
- Storage in Warehouse designed as per customer specifications
- Final Product
- Customer Plant

Integrated Logistics Solutions

- Import Cycle
- Export Cycle
In the upliftment of people lies the growth of the country and in their happiness, thrives our impetus to do good. The Adani Group has established an Occupational Health and Safety (OH&S) Policy and a Safety Manual and has also identified the legal requirements in the legal register, as well as in operation and maintenance activities, ensuring that concerns of health and safety steer clear of our journey towards realising dreams. There is a Corporate Safety Group under the CEO’s guidance, monitoring safety at all sites. In a nutshell, all possible safety precautions are being observed and taken into consideration to meet the global standards in safety management systems. Our sites go beyond statutory requirements to achieve continual improvement year after year. This effort has been recognised in the form of awards and accolades from many organisations and safety forums.

Helping India meet its energy needs while minimising the impact on the environment is a crucial challenge. Our environment protection initiatives aim to help curb the dangers of eroding landscapes and converting them into fertile, greener blankets of land. An exemplary achievement in this regard is the revival of ecologically sensitive areas like Mundra, where we have conserved and extended mangrove afforestation. We were the first power company in India to use ‘super-critical’ technology to reduce CO₂ emissions, an initiative that won us the Clean Development Certification from the United Nations Framework Convention on Climate Change (UNFCCC). In addition, we operate one of the largest solar power projects in India. We are at the forefront when it comes to improving efficiency and reducing waste.
People & Culture are true competitive advantages for APSEZ. Employees create valuable propositions for customers and surpass their own achievements consistently. Growth mind-set and agility are important aspects of workplace culture. Expansion of existing businesses and addition of new areas together have created wide range of career opportunities for employees. Providing meaningful work to employees and opportunity to learn & grow at different stages are important building blocks of talent management in the organization.

APSEZ provides an inclusive and dynamic work environment where organisation believes in its people and also recognises that its success and growth are driven by them. Competence and capability of its people provides a competitive edge to build an aspirational workplace & a future-ready organization.

Organization is committed to build capabilities ahead of requirement at three levels viz. Organization, Team & Individual. Related systems, processes and people management practices are designed and deployed to keep these contemporary & aspirational. Cutting edge & relevant practices are created, experimented, modified and used to continuously enhance capabilities & employee experiences.

APSEZ is a young and vibrant company average age of workforce at 37 years. Culture of learning & growth are ingrained to have a perfect match with demographic profile. Rewards systems help meet & re-define organizational commitments by keeping customer at the center, all the time. Outcomes & results are measured & rewarded with the lens of impact on customer. Continuously re-defining & enhancing performance and achievement standards is encouraged and rewarded at all levels.

Attracting the best-in-class talent, enhancing their net-worth through targeted investments & learning, and helping them grow progressively to higher responsibilities, has been the organization’s core people management belief. This has led to extra-ordinary performance assurance for customers & partners. It also provides a stable & tested career model and proposition to high-end talent leading to more than 95% retentions. Empowerment in all aspects and decision-making at boundaries help individuals grow quickly and take total ownership of results. It keeps business processes fast & agile.

Organizational success is attributed to celebrating talent & their success by way of career and recognition, continuously driving meritocracy and desire to remain a contemporary & agile workplace.
1. **Education**

Adani Vidya Mandir, Ahmedabad (AVM) is the first cost-free school in India to receive NABET Accreditation by Quality Council of India, a benchmark in the field of education. Adani Public School, Mundra is the first school in Kutch and Saurashtra region to receive the NABET Accreditation. Adani Vidya Mandirs in Ahmedabad, Baddheshwar and Surajpur are schools that provide cost-free education to about 3500 students annually. Adani Public School in Mundra, Adani Vidyalaya in Tirana and Kavi, Adani DAV Public School in Chhotaudepur and Navchetan Vidyalaya in Haldia promote subsidised education to students across the country. Adani Foundation started special initiatives such as Dyanjanya for Digital learning, Utthan for strengthening fundamentals and Aruchi Shala for re-awakening government schools in rural Maharashtrian belt.

2. **Community Health**

Adani Foundation firmly believes that ensuring and improving overall healthcare of the citizens can directly result in economic growth of the nation. There are 12 rural 
(11 in Mundra and 1 at Dhamra) rural clinics run at various locations providing primary services to around 30,000 patients annually, on an average. The foundation also operates Mobile Health Care Units (MHCUs), providing on-the-spot medical assistance to the patients in regions where medical facility is not available. At present, 17 MHCUs across the nation attend to 3.73 lakhs treatments people annually, on an average. Health Cards to Senior Citizens and Medical Insurance: The Vadil Swasthya Yojana benefits senior citizens from socio-economically marginalised sections. Senior citizens with family income of more than Rs. 2 lakh per annum are provided health cards to avail free healthcare services while those with family income of more than Rs. 2 lakh per annum are given blue cards to avail healthcare services at the Adani Hospitals. Various health camps are organized at regular intervals which are sensitivised based to meet the specific needs of the community. About 51,000 patients are created at the camps annually, on an average.

Gujarat Adani Institute of Medical Sciences (GAIMS) and G. K. General Hospital (GKH), Gujarat Adani Institute of Medical Sciences (GAIMS) is First ever Public-Private-Partnership (PPP) endeavour between Government of Gujarat and Adani Education & Research Foundation. GAIMS is the only Medical College and Multi-Specialty Research District Hospital in Kutch District. As the moment, the GKH has 750 bed strength capacity, 16 Operation Theatres, 58 bedded Intensive Care Unit (ICU), 4 Villages in Kutch district as a part of the project. It provides 89% of annual water requirement of a household and even irrigation in some cases.

3. **Sustainable Livelihood Development**

Adani Foundation aims at promoting growth and development of marginalised sections by promoting livelihood security. The programmes span from aiding to offering support in market linkages to creation of Self Help groups to adoption of new and innovative techniques in crop production, animal husbandry and bringing alternate livelihood to fisherman not a focus area for intervention, we are bringing them towards alternate livelihood.

4. **Community Infrastructure Development**

Community infrastructure bears a direct impact on the standard of living and the micro economy of the community. Adani Foundation has worked towards improving the infrastructure in numerous rural and remote areas.

Water Conservation - The foundation has constructed 22 check dams, revived 360 farm ponds and deepened several streams across various geographies. This has helped reduce the water storage capacity to 7,834,050 K3 and it has brought 18,200 acres of land under irrigation.

Adani Foundation has recharged total of 75 bore wells in 4 villages in Kutch district as a part of the project. It provides 89% of annual water requirement of a household and even irrigation in some cases.

Adani Foundation also completed 54 Roof top Rainwater harvesting projects in villages of Kutch and each project has a capacity of 10,000 liters of water storage.

Special Projects:

1. **SuPoshan** – SuPoshan is targeted towards breaking the cycle of anemia in women and malnourishment in children below the age of 5 years. SuPoshan Santuris who are from the community ensure the right medical and social support, to encourage mothers to adopt a healthy lifestyle. SuPoshan is spread across 12 states in more than 3 lakh households.

2. **Saksham** – Saksham or Adani Skill Development Programme (ASDP) is a skilling programme that focuses on bridging the skill gap among the youth, make them employable and thus, contribute towards nation building. The programme is in line with the Government of India Skill India Mission. Saksham has partnered with the National Skill Development Corporation (NSDC) and has trained more than 15,000 youths. Its innovative courses include simulation based crane operation, 3D printing, and welding through Augmented Reality. Currently, there are more than 65 Saksham centres operational across eight states in India offering skill training in 45 trades.

3. **Swachhagraha** – The project aims at engaging people and bringing about change where people get involved to take action for ‘Creating a culture of cleanliness’. Through this project we have reached out to 32,000 students and have more than 80,000 Swachhagraha dal members, spreading the message further to 265,000 students.

4. **Udyan** – The objective is to encourage young minds to develop an interest in all sorts of enterprises and to encourage them to dream big in life. Adani Foundation takes students on an exposure visit to their power plants and ports, where the students get an opportunity to experience the scale of our businesses. More than 3.48L students and teachers from 5200 institutions have participated in Project Udyan.
Corporate Office
Adani Logistics Limited
Adani Corporate House, Shantigram,
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Highway, Khodiyar, Ahmedabad-382421

Patli
Adani Logistics Park
Near Jhankar School of Education
Main Pataudi Road, Patli, Gurgaon
Haryana - 122506, India

Mundra
SEZ Warehouse
Adani Logistics Ltd, Block-C,
Plot No-2, Sector 11, Mundra,
Kutch- 370421

Kishangarh
Adani Logistics Park
Opposite Mandavaria Railway Station
Harmada Road, Kishangarh - 305801
Rajasthan, India

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Kilaraiupur
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Malur
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