







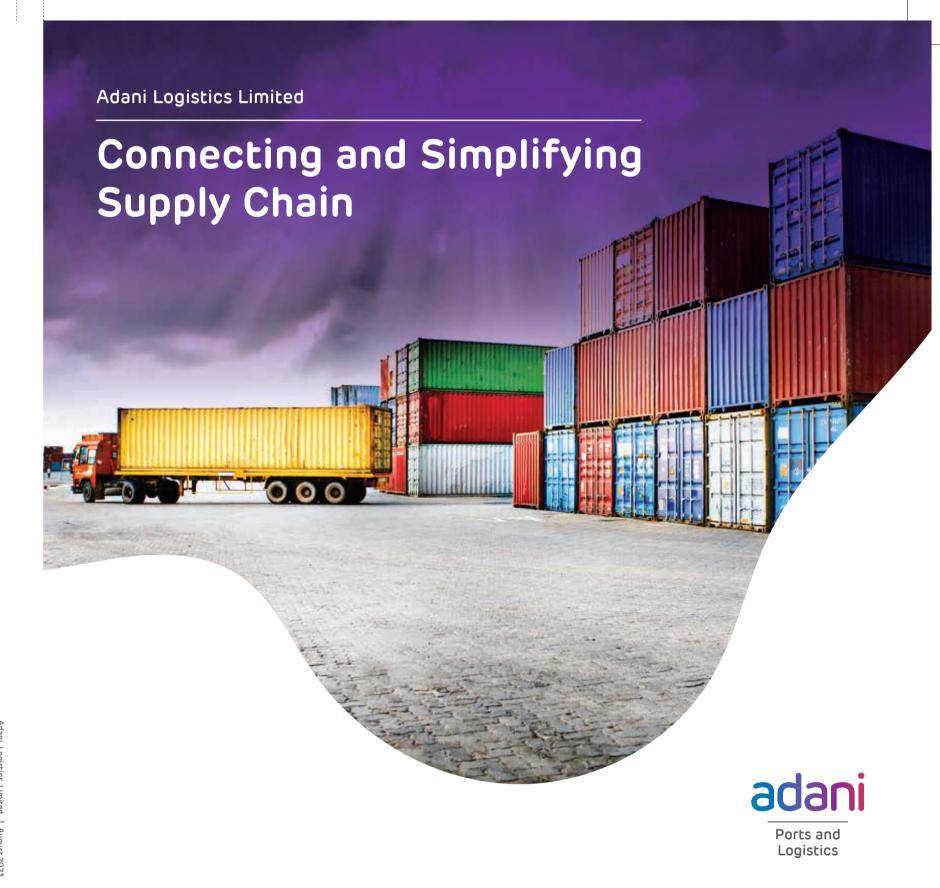




Adani Logistics Limited Adani Corporate House, Shantigram, Near Vaishno Devi Circle, S. G. Highway, Khodiyar, Ahmedabad-382421

Corporate Office

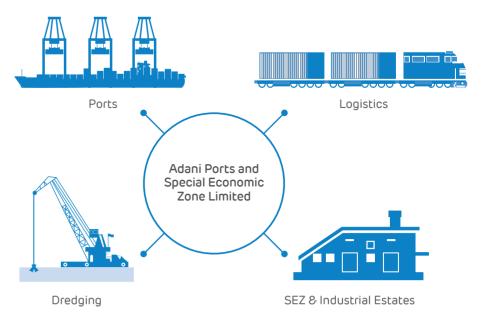
www.adaniports.com/Logistics



Date: 13-10-2023







### Adani Ports and Special Economic Zone

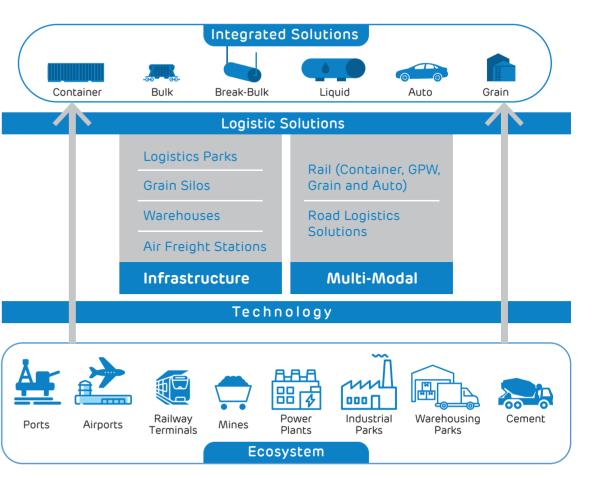
### The undisputed leader in the Indian ports sector

APSEZ provides seamlessly integrated services across four verticals, i.e. Ports, Logistics, SEZ and Dredging.

- One-stop solution for business
- Pan-India presence
- Largest commercial port operator and integrated logistics player
- Dedicated, committed and passionate team to provide superior services
- Technology-driven systems and processes

- Deep-water, all-weather, direct berthing facilities
- Large-scale mechanization
- Connectivity to national highways and rail networks
- Scope for major expansion at our ports
- Operational benchmarks comparable to the best in the world





### Adani Logistics Limited

#### About us

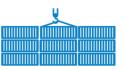
Adani Logistics Limited is the most diversified, end-to-end, integrated logistics service provider in India, creating Logistics Infrastructure, including Multimodal Logistics Parks, and complete rail solutions for Container, Liquid, Grain, Bulk and Auto cargo, across all major markets.

#### Mission

To be the admired leader in providing integrated logistics infrastructure and services in India and in the region, with a deep commitment to nation-building by providing world-class, multi-modal supply chain solutions and service levels, leveraging technology.







6.000 + Containers



11 Logistics Parks at key demand centers



Trucks and Trailers (First Mile and Last Mile bridging)





Grain storage



Grain & Auto



### **Integrated Logistics Solutions**

- Customized logistics solutions to help customers achieve efficiency, flexibility and cost benefit
- Knitting all necessary services together into a complete, optimized package for container, bulk, break-bulk, liquid, auto and food grains
- · Customized multi-modal transportation (rail, road, air) for Exim cargo from gateway ports to hinterland as well as domestic movements connecting production hubs to consumption centres across India
- Terminal services including storage, stuffing & de-stuffing, cargo aggregation, custom clearance, warehousing, road transportation,

- and value-added services like sorting, labelling, packing, etc.
- Warehousing services consisting of bonded, domestic, FTWZ, packing, distribution, as well as built to suit facilities
- First mile and last mile road transportation solutions
- Real time monitoring, tracking and visibility
- Expertise in delivering integrated solutions for different industries like Automobile, White goods, Chemical, POL, Metal, FMCG, Retail & lifestyle, Cement, etc





### **Container Rail Logistics Solutions**

- India's largest private container train operator – Operates 51 (more in order) container trains under Category-I license issued by Indian Railways
- Transportation of container cargo from Gateway ports (Mundra, Pipapav, Hazira, JNPT & Ennore) to logistics parks located in Patli, Tumb, Kishangarh, Loni, Kilaraipur, Malur, Loni, Taloja, Valvada and Mundra and other network locations
- Transportation of domestic cargo from production hubs to domestic consumption centres across India
- Customized solutions for containerized rail transportation of automobiles, steel coil and liquid cargo
- New locations are being added continuously





## Bulk Cargo Rail Logistics Solutions (GPWIS)

- ALL is operating 46 (more on order) BOXNHL rakes (under GPWIS) for the movement of charges (vessel/ rake), handling loss, idl bulk cargo i.e. coal, limestone, iron ore, etc.
- Dedicated rakes provide stable rake supply for customers in the steel, power, iron ore mining & cement industries, addressing their supply chain requirements.
- charges (vessel/ rake), handling loss, idle freight loss, etc. for the end-customer.
- Pan-India presence to simplify logistics for bulk cargo movement between ports/mines and major industrial consuming centres.



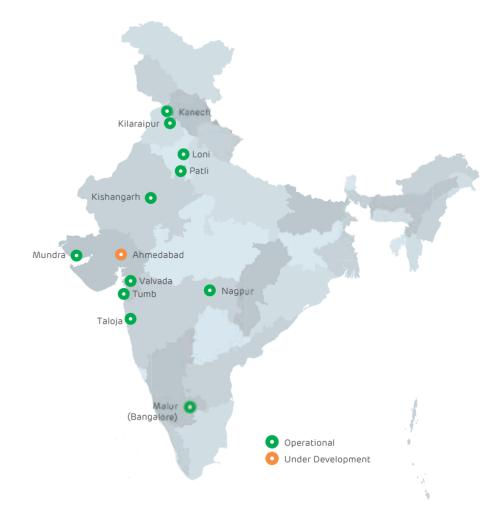


## **Auto Logistics Solutions**

- Operates 3 BCACBM rakes (JV with NYK Auto Logistics India) for rail transportation of automobiles
- Connecting auto manufacturing hubs with gateway ports and consumption centres
- Pan-India storage yard options

- Last mile distribution to dealer locations
- Specializes in the rail movement of finished cars in containers using patented equipment designed especially for a large automobile customer





### **Terminal Handling Solutions**

- Multi-modal logistics parks with rail & road connectivity at Patli, Tumb, Loni, Nagpur, Malur, Kishangarh, Kilaraipur, Kanech, Mundra, Valvada & Taloja
- Capacity ~1.2 Mn TEUs spread across 700+ acres
- ICD services (custom clearance) available at Patli, Tumb, Loni, Nagpur, Kilarapur and Valvada
- Storage solutions for containers, bulk & break bulk cargo and automobiles

- Services relating to stuffing & de-stuffing, cargo aggregation, custom clearance, warehousing, road transportation, etc.
- Value-added services like sorting, labelling, packing, etc.
- Logistics Parks under development near Ahmedabad (Virochannagar), expected to be operational in FY 2023-24





### Industrial & Warehouse Logistics Parks

- Capability to deliver end to end warehousing & Industrial solutions pan-India
- Currently operating 3.0+Mn sqft warehousing space in strategic markets across India with additional capacity underway
- Built to suit (BTS) and Ready to Move-in options
- Plug & play infrastructure available to suit various sectors and Last Mile Distribution
- 21+ million sqft infrastructure potential (appx. 3 million sqft operational, aapx. 4 million sqft under development & further potential of appx. 15 million sqft)

- Land Banks at strategic locations in major cities & demand hotspots of India
- Proven project development and execution capability
- Integrated approach through Ports, Logistics, SEZ and Industrial Estates
- Integrated design that encapsulates entire supply chain through multimodal logistics, warehousing and value-added services
- Utilities and amenities to support Industries 24\*7

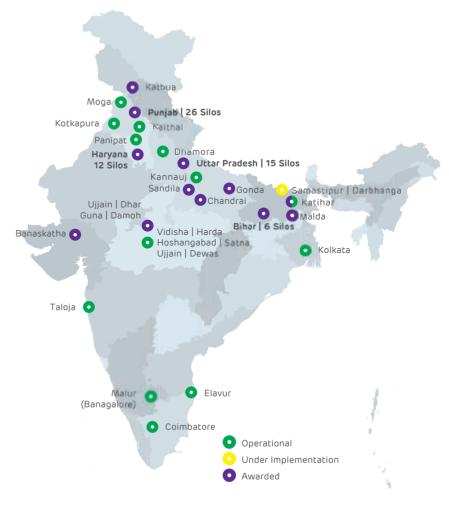




## **Road Transport Solutions**

- Road transport solutions (first mile & last mile) available across all Adani Logistics facilities enabling true end-to-end solutions
- Fleet size of ~900 own trucks and growing
- Solutions for all cargo types viz. containers, bulk & break bulk, and liquid cargo
- Transport Management System (TMS) for end-to-end solutions visibility for all stakeholders
- Partnership with various vendors and carriers to improve supply chain flexibility
- Cost optimization through route & vendor mapping and economies of scale
- Efficient and On Time Services





### **Grain Logistics Solutions**

- Operates 7 BCBFG rakes for transportation of food grains from base depots in North to field depots across numerous locations in India
- 90 storage facilities planned (18 operational locations) across 11 states in India
- ~1.1 MMT silo capacity operational, 2.9MMT silo capacity under implementation
- Connecting major food grain producing states with major consumption centers through pan-India network of procurement & distribution silos
- India's first integrated bulk handling, storage, and logistics system for food grains. Altering the future of food security in India
- Scope includes facilitating FCl to procure in bulk from farmers, cargo cleaning, storage in steel silos,

- high-tech preservation, real-time monitoring, transport to field depots by rail wagons in bulk
- Quality Assurance: Incoming cargo from farmers is checked for eight quality parameters set out by Govt. of India prior to storage and preservation in silos. Outgoing cargo is also checked on similar quality parameters toensure quality of food grains distributed through PDS and other welfare schemes of GOI
- Provides seamless end-to-end bulk supply chain to Food Corporation of India



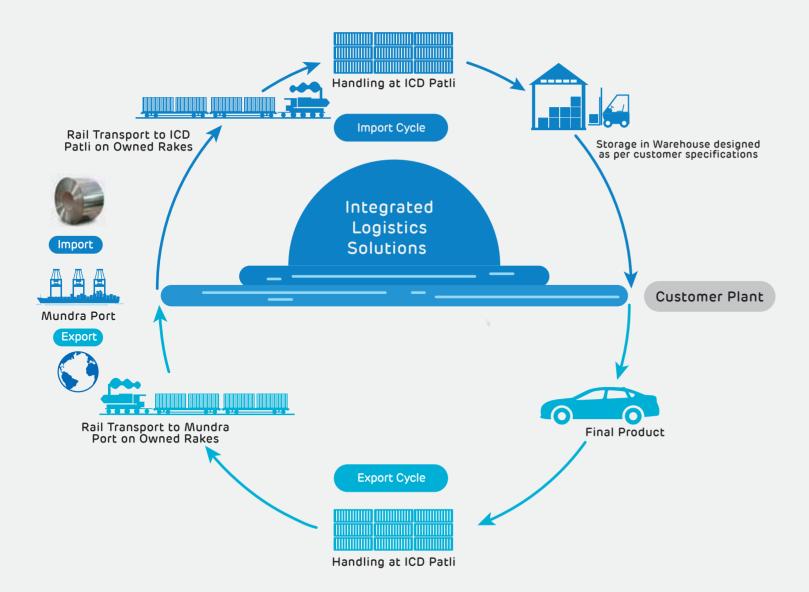


## Air Cargo Solutions

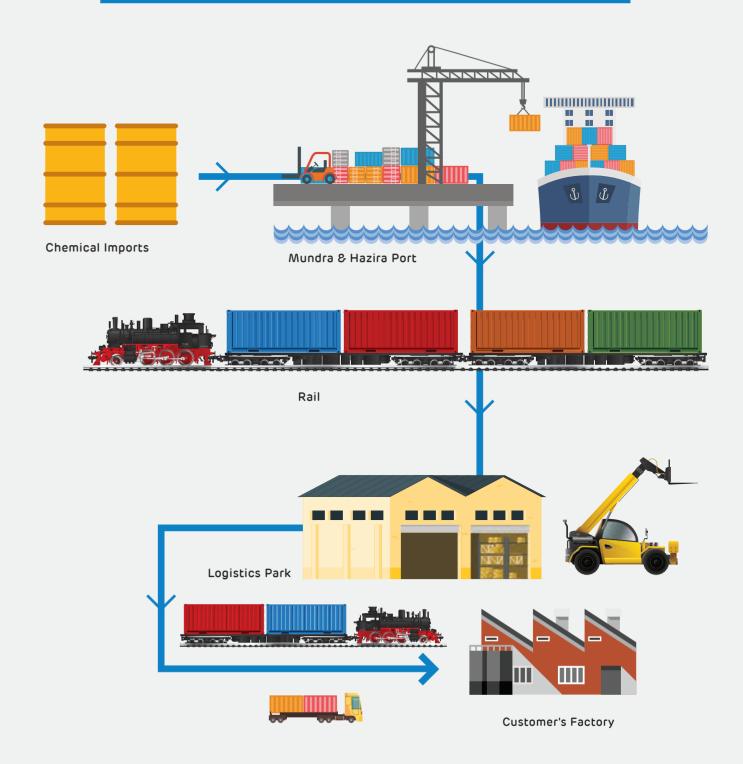
- Facilities being developed include cargo complexes, air freight stations (domestic, international & express)
- Air cargo product lines for Pharma and eCommerce being developed
- Automated sorting hubs (international, transhipment & domestic)
- Services to include airport handling, cargo community integration, express D2D, AFS and Bonded RFS

### **Case Studies**

### Integrated Logistics Solutions for Automobile Customer

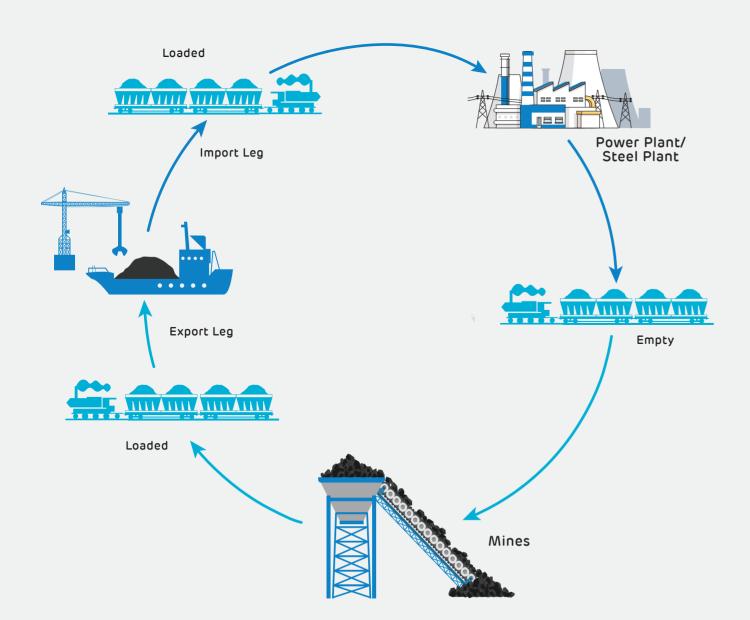


### Integrated Logistics Solutions for Chemical Product Customer



## **Case Studies**

Rail solutions for Bulk cargo Movements





### Health, Safety & Environment

### Sustainability and Environment Doing right things at right time.

- All our ports are resilient to climate change impacts and equipped with robust and resilient infrastructure, emergency response plans and a competent workforce.
- All our operating ports and two joint ventures (AICTPL and ACMTPL) are certified with IMS (Quality Management System (ISO 9001:2015), Environment Management System (ISO 14001:2015) and Occupational Health and Safety Management System (ISO 45001:2018). Energy Management System (ISO 50001:2018). Three ports are ISO 28000:2017-certified (Security Management System for Supply Chain). Our dredging company SSIDL and harbouring company TAHSL are certified with IMS. Three Logistic sites (Kishangarh. Patli, Mallur) are certified with IMS. comprising (Quality Management System (ISO 9001:2015). Environment Management System (ISO 14001:2015) and Occupational Health and Safety Management System (ISO 45001:2018) All our operating agri-logistics sites are certified with Food Safety Management systems (ISO 22000:2018). we have also implemented Information security management. Overall, 61% of our operational ports are certified with ISO 27001:2013 (Information security management)
- Transitioning to a low-carbon future by investing in renewable energy projects
   31 MW (Solar rooftop - 13 MW and wind turbines – 18 MW).
- In a remarkable conservation effort, a total of 3990 hectares of mangrove afforestation and 2850 hectares of mangrove conservation have been

- accomplished, contributing to a greener environment. Moreover, an impressive green cover spanning 1183 hectares has been established across ports, ICDs (Inland Container Depots), and agri logistic sites. Notably, the Mundra Port in Gujarat has played a significant role, with 3035 hectares of mangrove afforestation and 2596 hectares of mangrove conservation, setting an inspiring example for coastal preservation and sustainable practices.
- Member of United Nations Global Compact (UNGC), International Union for Conservation of Nature (IUCN) and India Business and Biodiversity Initiative (IBBI).
- Supporter to Taskforce on Climate-related Financial Disclosure (TCFD) and joined the Business Ambition for 1.5°C campaign to set science-based emission reduction targets.

# Health and Safety One Adani, Putting Safety First, Together as One

- Safety is a core value which is realised by our OHS vision, "To become a globally admired leader in infrastructure space."
- Aspire to become a Zero harm company and a target to achieve zero fatalities by 2025.
- Adani Green Book comprising 20 elements and 74 components, IMS procedures, OHS policy and life-saving rules.
- State-of-the-art OHS ERP solution –
  Adani Gensuite is used to report and
  record safety concerns, incidents and
  tracking compliances.
- Initiatives like Suraksha Samwaad and Safety Shikhar regularly engage the hearts and minds of all stakeholders and employees.



### **Our Real Assets**

#### The people power

People and culture are true competitive advantages for APSEZ. Employees create value propositions for customers and surpass their own achievements consistently. A growth mindset and agility are important aspects of workplace culture. Expansion of existing businesses and adding new areas together have created a wide range of career opportunities for employees. Providing meaningful work to employees along with opportunities to learn and grow at different stages are important building blocks of talent management in the organization.

APSEZ provides an inclusive and dynamic work environment wherein the organization believes in its people and also recognizes that they drive its success and growth. The competence and capability of its people provide a competitive edge to build an aspirational workplace and a future-ready organization.

Our organization is committed to building capabilities ahead of requirements at three levels: Organization, Team & Individual. Related systems, processes and people management practices are designed and deployed to keep these contemporary and aspirational. Cutting-edge and relevant practices are created, experimented with, modified and used to continuously enhance capabilities and employee experiences.

APSEZ is a young and vibrant company with an average workforce age of 37 years.

Culture of learning and growth are ingrained to have a perfect match with the demographic profile. Rewards systems help meet and redefine organizational commitments by keeping the customer in the centre all the time. Outcomes and results are measured and rewarded with the lens of impact on the customer. Continuously redefining and enhancing performance and achievement standards is encouraged and rewarded at all levels.

Attracting best-in-class talent and enhancing their net worth through targeted investments and learning to help them grow progressively to higher responsibilities

has been the organization's core people management belief. This has led to extraordinary performance assurance for customers and partners. It also provides a stable and tested career model and proposition to high-end talent, leading to more than 95% retention. Empowerment in all aspects and decision-making at boundaries help individuals grow quickly and also to take total ownership of results. It keeps business processes fast and agile.

Organizational success is attributed to celebrating talent and their success through career and recognition, continuously driving meritocracy and the desire to remain a contemporary and agile workplace.



### Adani Foundation

Goodness is a practice that ought to be ingrained in those who truly believe in it. We, at Adani, leave no stone unturned to bring happiness and livelihood at every step of our journey towards Nation Building. The Adani Group invests about 2% of its total profit in social initiatives through the Adani Foundation, its community engagement arm.

Since 1996, the Foundation has remained deeply committed to making strategic social investments for sustainable outcomes throughout India. It has been active in the core areas of education, health, sustainable livelihoods, skill development and community infrastructure. Its strategies are rooted in national priorities and global Sustainable Development Goals (SDGs). By building institutions of people and focusing on sustainability, it contributes to the dignity, well-being and wealth of the communities surrounding Adani businesses and beyond. The Adani Foundation's reach is extensive, currently operating in 5.753 villages across 19 states, positively impacting 7.3 million lives.

#### 1 Education

In FY 2022-23: 3,094 students received free education in Adani Vidya Mandirs 26,336 students received education in Adani Schools 113k children were supported through 552 Government Schools

To facilitate holistic learning in an enabling environment, making it available and affordable to as many children as possible through smart technology and engaging partnerships, the Adani Foundation has been nurturing this mission called 'Education' through its flagship programs, viz., Adani Vidya Mandirs, Adani Schools, Ulthan and Gyanodaya

A total of four **Adani Vidya Mandirs** are providing free education to more than 3,000 meritorious students, annually, from economically weaker sections of society. The schools offer the best-in-class infrastructure and facilities to students, many of whom are first generational learners, along with healthy meals, uniforms, books, stationery and transportation. The AVM schools are currently operational in Ahmedabad (Gujarat), Bhadreshwar (Gujarat), Surguja (Chhattisqarh), and Krishnapatnam (Andhra Pradesh).

The Foundation runs 32 **Adani Schools** to impart quality education with a human touch to 26,000 students annually. This includes Adani Public School in Mundra (Gujarat), Adani Vidyalayas in Tirora (Maharashtra) and Kawai (Rajasthan), Adani DAV Public School in Dhamra (Odisha), Adani World School in Krishnapatnam (Andhra Pradesh) and Navchetan Vidyalaya in Hazira (Gujarat). Also included are 5 Ambuja Schools, 15 ACC schools and 2 adopted schools.

**Gyanodaya** is a digital education initiative helping students in Jharkhand's Godda district. In collaboration with the Godda District Administration and Eckovation Pvt. Ltd., it is delivering a cutting-edge interactive curriculum to more than 82,000 students across 316 schools through smart classrooms. The project is covering 230 remote and untapped villages in 9 blocks of Godda district, declared an aspirational district by NITI Ayog. The passing percentage of Class 10 students has significantly improved from 50% in 2018 – when the project was introduced – to 96.59% in 2022.

**Utthan** aims to empower government primary schools to improve the foundational literacy and numeracy among progressive learners. An Utthan Sahayak (supplementary teacher) is appointed in each school who acts as a catalyst and facilitator. The project is reaching more than 32,000 students in 236 Government Primary schools of Guiarat. Odisha. Mumbai and Chhattisoarh.

#### 2. Community Health

The Adani Foundation believes that good health of people is critical for the development of our nation. It's vision of extending equitable healthcare services in remote locations, to the underprivileged sections of the society, has taken the shape of mobile healthcare units (MHCUs), rural clinics, hospitals, general and specialized health camps, and much more.

There are 14 Rural Clinics and Wellness Centres that are serving 57,732 people annually. The Foundation also operates Mobile Health Care Units (MHCUs), providing on-the-spot medical assistance to patients in remote locations. MHCUs are armed with qualified medical professionals, generic medicines and basic diagnostic tools. Currently, 17 MHCUs cover 7.5 lakh people and in FY 2022-23, they provided 3.6 lakh treatments. Health Camps provide essential screening services and generate awareness alongside necessary treatment and referrals. General and specialized camps for cancer screening, gynaecology, eye health, pediatrics etc. are held. In FY 2022-23, 490+ health camps benefitted 64,322 people.

The Adani Foundation also runs two hospitals in **Gujarat. Gujarat Adani Institute of Medical Sciences** (GAIMS) in Bhuj is the first Public-Private-Partnership (PPP) endeavor between the Government of Gujarat and Adani Education & Research Foundation. It is the only medical college and multi-specialty modern teaching district hospital (G.K. General Hospital) in Kutch district. In FY 2022-23, it catered to 3.56 lakh patients in the Out-patient Department (OPD) and 40,558 patients in the in-patient department (IPD). The **Adani Hospital** in Mundra is a 100-bed secondary care hospital catering to healthcare needs of the local

population of Mundra and neighboring areas. It is committed to grooming medical professionals and providing clinical services at affordable rates. In FY 2022-23, it provided 46,135 OPD and 1,821 IPD services.

#### 3. Sustainable Livelihood Development

The Adani Foundation's work is rooted in the belief that a society made of self-reliant individuals can contribute towards the well-being of their family, society and the nation at large. We promote efficiencies in agriculture and allied activities as well women's entrepreneurial ventures for establishing sustainable sources of livelihood. The objectives of these initiatives are to increase, diversify and sustain income of community members.

The programs span from skilling and offering support in market linkages to creating Self-Help Groups (SHGs) and the adoption of new and innovative techniques in crop production and animal husbandry. It also supports bringing alternate livelihood to the fishermen community and supporting tribal artisans.

More than 16,928 members are engaged in 1,558 community-based groups such as Self-Help Groups (SHGs), Joint Livelihood Groups (JLGs) and Farmer Producer Companies (FPCs) and their turnover in FY 2022-23 was INR 30.57 crores. Each member is earning INR 3,300 per month on an average, with a total turnover of INR 40 crores till date.

#### 4. Community Infrastructure Development

The Adani Foundation is building and strengthening public infrastructures. It is dedicated to assessing community needs and aspirations for designing and providing suitable infrastructure solutions. The approach is to supplement Government's efforts in schools, primary health care centres, large water conservation structures, construction of roads etc. For efficient water conservation and management, the Foundation has constructed 21 check dams and revived 400+ ponds and streams across various CSR sites in India. This initiative has helped boost the water storage capacity to 10 million cubic metres, bringing more than 20,000 acres of land under irrigation.

SuPoshan: Project SuPoshan is a community-based intervention to combat malnutrition in children under five years of age and improve the nutritional status of adolescent girls and women in the reproductive age group. Village level volunteers are identified and trained to become SuPoshan Sanginis, who play a pivotal role in spreading awareness, promoting referrals and catalyzing behavioural change. The initiative is spread across 13 states in more than 3.51 lakh households. 535 SuPoshan Sanginis, the village-level volunteers, ensure the proper medical and social support to encourage mothers to adopt a healthy lifestyle.

Saksham: Saksham or Adani Skill Development Programme (ASDC) is a skilling program that focuses on bridging the skill gap among the youth, making them employable and thus, contributing to nation-building. The program is in line with the Government of India's Skill India Mission. Saksham has partnered with the National Skill Development Corporation (NSDC) and has trained more than 1,25,018 young persons. Its innovative courses include simulator-based crane operation, 3D printing and welding through Augmented Reality. Currently, there are 30 Saksham centres operational across 10 states in India, offering skill training in 75 plus trades.

Udaan: Project Udaan is a learning-based endeavor that specifically targets the youth of our nation. It aims to ignite the spark of ambition and aspiration within them. As part of this initiative, carefully planned exposure tours are organized, offering students a unique opportunity to visit various Adani Group sites, including Adani Port, Adani Power, Adani Airports, and Adani Wilmar facilities. These immersive trips serve as an invaluable learning experience for the students, granting them firsthand insights into the intricacies of large-scale business operations. Till date, more than 4 lakh students and teachers from 6,205 institutions participated in Project Udaan.