



Ports and
Logistics

Ref No: APSEZL/SEC/2018-19/127

March 27, 2019

BSE Limited

Floor 25, P J Towers,
Dalal Street,
Mumbai – 400 001
Scrip Code: 532921

National Stock Exchange of India Limited

Exchange Plaza,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400 051
Scrip Code: ADANIPOINTS

Sub: Media Release

Dear Sir/Madam,

Please find attached herewith Media Release regarding “Adani becomes 1st Indian port operator to record 200 MMT cargo movement”.

Please take the same on your record.

Thanking you,

Yours faithfully,

For Adani Ports and Special Economic Zone Limited

Kamlesh Bhagia
Company Secretary



Adani Ports and Special Economic Zone Ltd
Adani House
Nr Mithakhali Circle, Navrangpura
Ahmedabad 380 009
Gujarat, India
CIN: L63090GJ1998PLC034182

Tel +91 79 2656 5555
Fax +91 79 2555 5500
info@adani.com
www.adaniports.com

Registered Office: Adani House, Nr Mithakhali Circle, Navrangpura, Ahmedabad 380 009, Gujarat, India

Media Release

Adani becomes 1st Indian port operator to record 200 MMT cargo movement

Milestone makes APSEZ among the top 5 fastest growing port players in the world

Editor's Synopsis

- Rapid growth: 12 years to reach 50 million metric tonnes (MMT) followed by another 3 years to cross 100 MMT in 2013-14 and then just 5 years to exceed 200 MMT
- At 17%, market share grows six folds since inception
- Social impact: Creation of 100,000 direct and indirect jobs, educating over 25,000 children and touching more than 200,000 lives
- Future expansion plans to become market leader in end-to-end logistics
- Tech-driven innovations, becomes the key differentiator

Ahmedabad, March, 27, 2019: It was business as usual for nearly two dozen merchant vessels bound to 9 different ports along India's east and west coast on Thursday, March 21.

But little did the thousands of people working on the busy day know that they were part of scripting history. It was the day when Adani Ports and Special Economic Zone Ltd. (APSEZ), India's largest private port operator which runs these ports recorded cargo movement of more than 200 million metric tonnes (MMT). It became the first Indian port operator to achieve the milestone. This has not been an easy journey. The company overcame many challenges through the strength of character and conviction of its people.

Adani Ports embarked its journey in 2001 when it was unheard of for private players to enter into port sector. The demands were huge both technical and financial. Driven by its strong conviction APSEZ took the leap and ventured into the unknown. Within a span of two decades, APSEZ has become one of the largest port operators in the world.

Adani Ports and Special Economic Zone Ltd.

Adani House, Nr Mithakhali Circle, Navrangpura, Ahmedabad 381 009, Gujarat, India

CIN: L63090GJ1998PLC034182

Website : www.adaniports.com; Email: investor.apsezl@adani.com

Phone : 079-26565555; Fax: 079-25555500

“Our projections were to reach this milestone by 2020 but we could achieve it ahead of schedule courtesy the tech-driven operational efficiency and enhanced asset utilisation. Robust capacity addition at our leading ports such as Dhamra and Mundra as well as deepening presence closer the hinterland with new facilities such as Ennore and Kattupalli played a critical role in this journey,” said **Mr. Karan Adani, Chief Executive Officer, APSEZ**. He added that focus on adding value as an integrated logistics player and coastal shipping of coal further bolstered the process.

It started with Mundra Port but later on there were additions to the portfolio. Non-major ports were developed at Hazira, Dhamra, Dahej and the newest baby at Kattupalli. Terminals were developed within major ports of the country at Ennore, Kandla, Goa and Vizag from 2005 to 2018. Mundra Port remains the crown jewel, but the feat of handling 200 MMT cargo has not been achieved by one port alone. Proximity and rail/road connectivity to the vast and rich north-western hinterland, state-of-the-art modern port infrastructure and equipment, zero waiting time for ships, faster turn-around time and competitive rates contributed to this phenomenal growth of Adani Ports.

This hasn't been a mad dash for cargo numbers either; the growth has been healthy with focus on efficiency, sustainability, technology and other tools to bring in higher efficiency. The sustainability initiatives in an around the port have resulted in lifting up of communities and bringing about development of a balanced ecosystem surrounding the port. APSEZL through its commitment to safety and sustainability has made initiatives like development of eRTGs which were unheard of till now in India.

“This achievement also reinstates the massive contribution of the ports sectors to India's economic transformation. With 90% of the country's trade (by volume) dependent on the sea, this milestone is another indicator of our efforts towards nation-building,” said **Mr. Karan Adani** adding that collectively the company has



generated over 100,000 jobs, educated over 25,000 students and touched over 200,000 lives.

Going forward APSEZ has set its sights on higher targets with aims to double growth up to 400 MMT by 2025. The target does not seem difficult considering the tech-driven innovations to integrate the conventional business processes with the new age digital technologies. Fleet and fuel management, asset monitoring, digitalisation of processes, mobility, operational intelligence and performance monitoring of the applications - the journey that began around a year ago has begun reaping benefits.

“The focus for the immediate future is to reduce the turnaround time, drive up volumes without adding resources and increase in-transit visibility utilisation by eliminating unproductive trips among other benefits. The sweetest part of the deal is for our customers who get real-time status of operations from the comfort of their locations,” added **Mr. Karan Adani**.

About Adani Ports and Special Economic Zone

Adani Ports and Special Economic Zone (APSEZ), a part of globally-diversified Adani Group, is the largest port developer and operator in India. In less than two decades, the company has built a formidable presence in port infrastructure and services. APSEZ's 10 strategically located ports and terminals — Mundra, Dahej, Kandla and Hazira in Gujarat, Dhamra in Odisha, Mormugao in Goa, Visakhapatnam in Andhra Pradesh, and Kattupalli and Ennore in Chennai — represent 24% of the country's total port capacity, handling vast amounts of cargo from both coastal areas and the vast hinterland. The company is also developing a transshipment port at Vizhinjam, Kerala.

Adani Ports and Special Economic Zone Ltd.

Adani House, Nr Mithakhali Circle, Navrangpura, Ahmedabad 381 009, Gujarat, India

CIN: L63090GJ1998PLC034182

Website : www.adaniports.com; Email: investor.apsezl@adani.com

Phone : 079-26565555; Fax: 079-25555500



For more information please visit Website - www.adaniports.com

Follow us    on: \AdaniOnline

For further information on this release, please contact

Roy Paul	Naraayan Kannan
Adani Group	Weber Shandwick
Tel: 91-79-25556628	Tel: 91-9920426636
roy.paul@adani.com	NKannan@webershandwick.com