Presentation

To

Board of Directors

Mundra Port and Special Economic Zone Ltd.

56th Board Meeting

17th May, 2010

ADANI

OPERATIONAL ACHIEVEMENTS

Particular	Unit	Year 2009-10	Year 2008-09
Liquid Cargo	MMT	2.15	1.49
HPCL	MMT	4.79	3.28
SPM	MMT	7.48	6.79
Dry Cargo	MMT	14.65	14.47
CT2	TEUs (000)	295.58	94.71
RORO	Nos	125,157	16,181
Highest no of TEUs both terminals put together	TEUs (000)	924.20	806.41
Overall Cargo	MMT	40.29	35.72

MPSEZ ACHIEVEMENTS

AWARD

- MUNDRA PORT HAS WON THE INDIAN MARITIME GATEWAY AWARD 2009
  FOR PRIVATE PORT OF THE YEAR 2009.

BUSINESS DEVELOPMENT

- GETS LOI FOR DEVELOPMENT OF PORT FACILITY AT MURMUGAO (22ND SEPT' 09).
- GETS LOI FOR DEVELOPMENT OF PORT FACILITY AT HAZIRA (19 NOV' 09).
- RORO PONTOON WITH LINK BRIDGE INSTALLED, HELPS FOR SMOOTH RORO OPERATION.
- HIGHEST STEAM COAL DISCHARGE IN 24 HRS - QTY 88,245 MT

CERTIFICATION

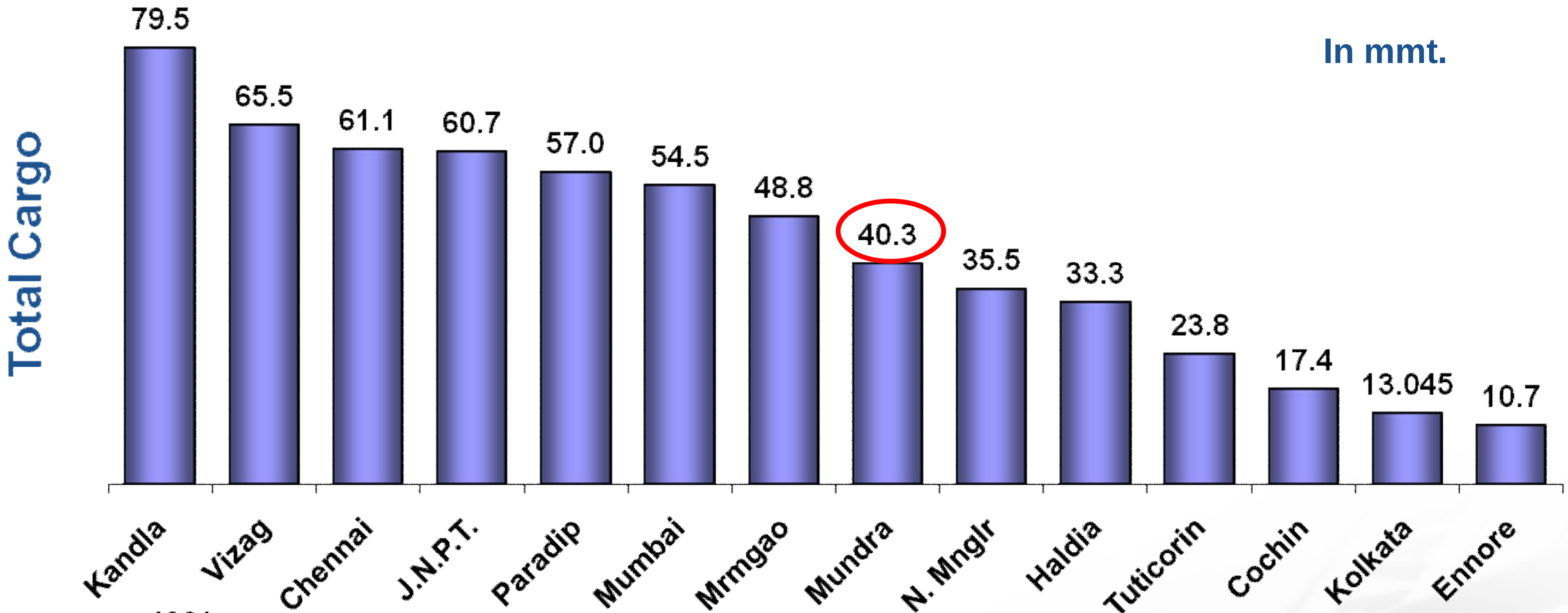
- QUALITY MANAGEMENT SYSTEM AS PER ISO 9001:2008
- ENVIRONMENT MANAGEMENT SYSTEM AS PER ISO 14001:2004
- OCCUPATIONAL HEALTH & SAFETY MANAGEMENT SYSTEM AS PER OHSAS 18001:2007

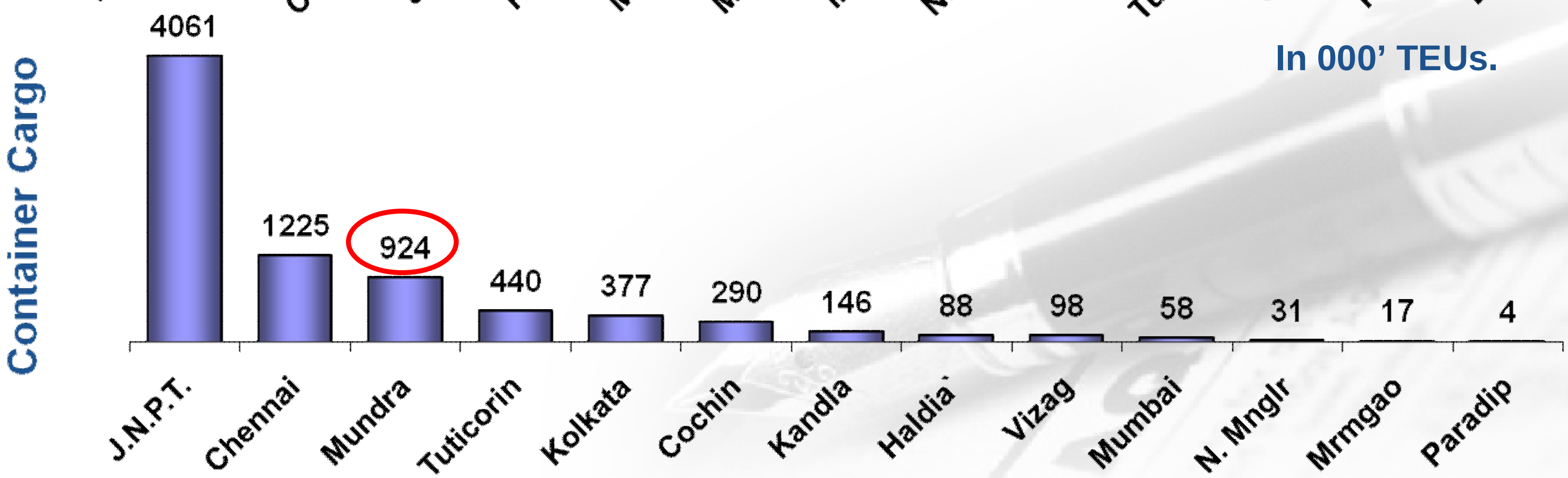
Cargo at Indian Ports: April- 09 to March– 10

Ports	Total Cargo (mmt)			Total Container Cargo (000' TEUs)		
	Apr-Mar FY 10	Apr-Mar FY 09	YoY	Apr-Mar FY 10	Apr-Mar FY 09	YoY
Kolkata	13.0	12.4	5.0%	377.0	302.0	24.8%
Haldia	33.3	41.8	-20.4%	124.0	127.0	-2.4%
Paradip	57.0	46.4	22.8%	4.0	2.0	100.0%
Visakhapatnam	65.5	63.9	2.5%	98.0	88.0	11.4%
Ennore	10.7	11.5	-6.9%	-	-	-
Chennai	61.1	57.5	6.2%	1225.0	1144.0	7.1%
Tuticorin	23.8	22.0	8.1%	440.0	439.0	0.2%
Cochin	17.4	15.2	14.5%	290.0	261.0	11.1%
New Mangalore	35.5	36.7	-3.2%	31.0	29.0	6.9%
Mormugao	48.8	41.7	17.2%	17.0	14.0	21.4%
Mumbai	54.5	51.9	5.1%	58.0	92.0	-37.0%
J.N.P.T.	60.7	57.3	6.0%	4061.0	3953.0	2.7%
Kandla	79.5	72.2	10.1%	146.0	137.0	6.6%
Major Ports	**560.8**	**530.5**	**5.7%**	**6871.0**	**6588.0**	**4.3%**
Mundra Port	40.3	35.7	12.9%	924.2	806.4	14.61%
All Ports	**601.1**	**566.2**	**6.2%**	**7795.2**	**7394.4**	**5.42%**

Source: Indian Port Association

Cargo at Indian Ports: April 09 to March 10: Mundra # 8th

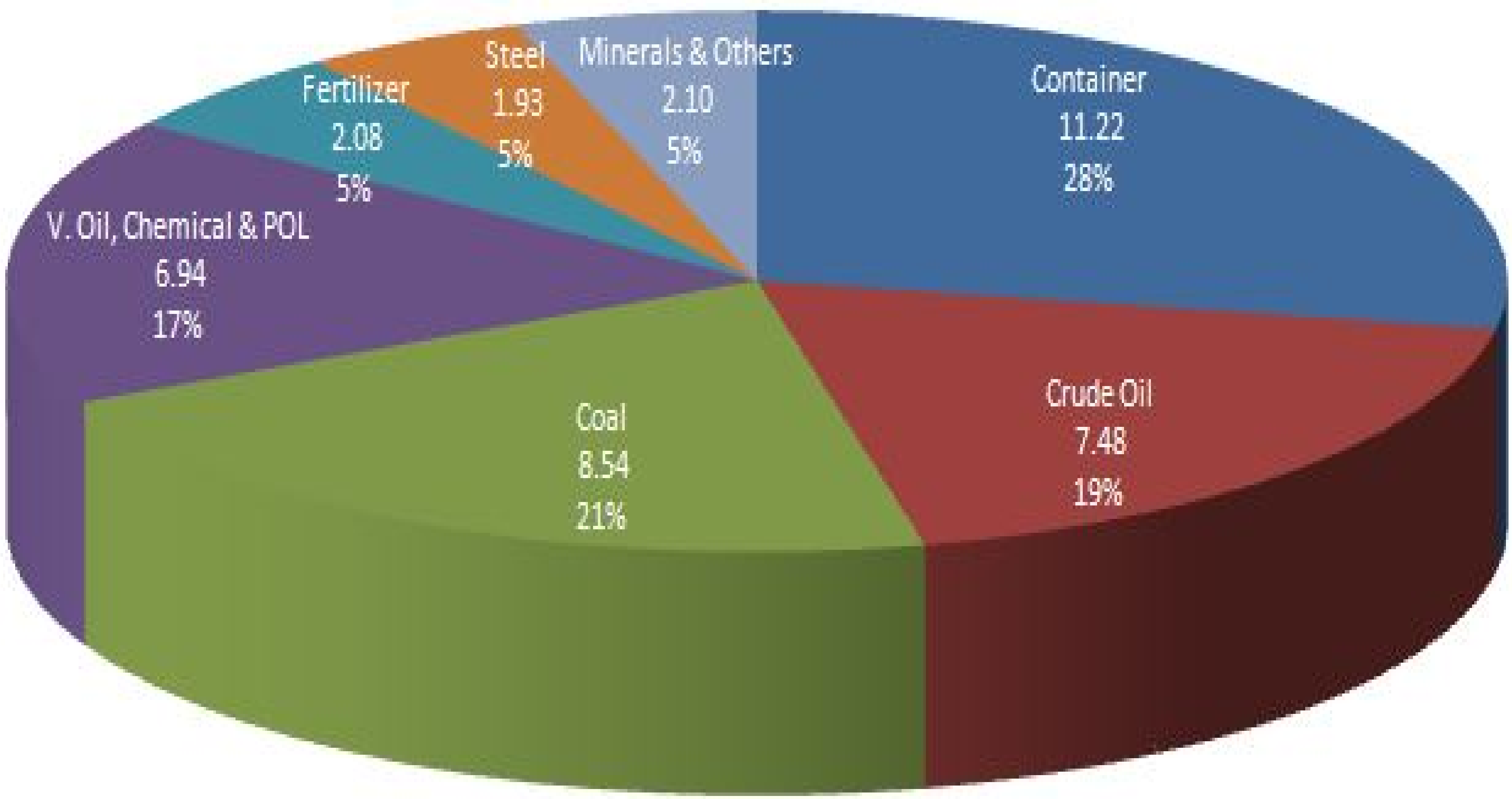




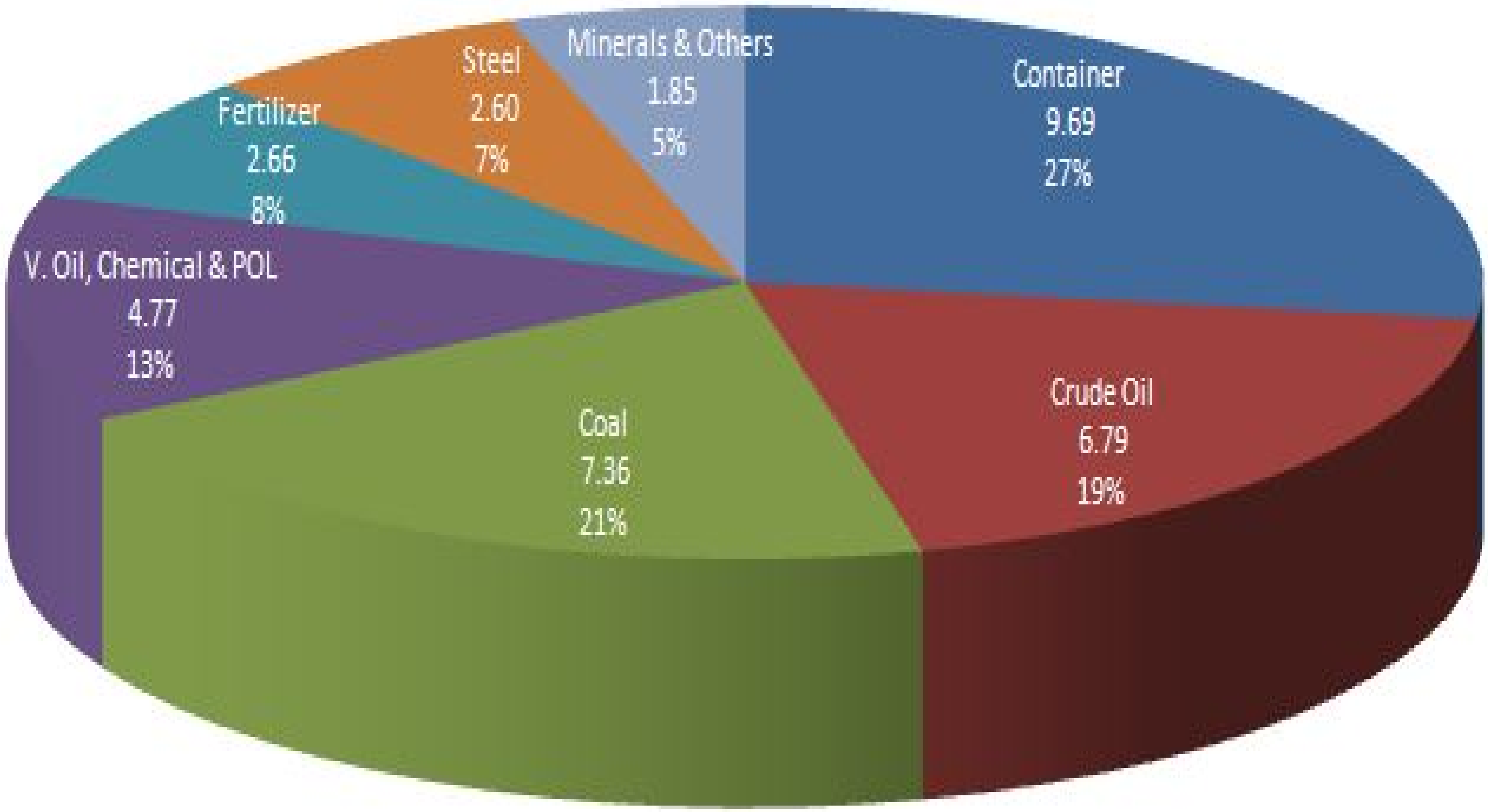
Operations Highlights - Year on Year

Particulars	2009 - 10	2008 - 09	PoP
	Apr 09 - Mar 10	Apr 08 - Mar 09	%
Vessels Called at Port	2,339	2,171	8%
Cargo Handled (mmt)	40.29	35.72	13%
Dry Cargo (mmt)	14.65	14.47	1%
(% of total cargo)	36%	41%	
Liquid Cargo (Incl HPCL) (mmt)	6.94	4.77	45%
(% of total cargo)	17%	13%	
Bulk (mmt)	21.59	19.24	12%
(% of total cargo)	54%	54%	
Crude (mmt)	7.48	6.79	10%
(% of total cargo)	19%	19%	
Containers (mmt)	11.22	9.69	16%
(% of total cargo)	28%	27%	
Railway Rakes (nos)	4,933	4,539	9%
Cargo Moved by Rails (mmt)	11.03	9.86	12%
(% of Dry & Container)	43%	41%	

Cargo Handled - Apr’09 to Mar’10: 40.29 MMT



Cargo Handled - Apr’08 to Mar’09: 35.72 MMT



MPSEZL – Financial Performance

(Rs. Lacs)

Sr. No.	Particulars	Standalone		Consolidated	
		Year Ended 31.03.2010 (audited)	Year Ended 31.03.2009 (audited)	Year Ended 31.03.2010 (audited)	Year Ended 31.03.2009 (audited)
1	a. Net Sales / Income from Operations	127,913	109,521	138,213	118,805
	b. Other Operating Income	11,339	3,991	11,339	688
	Total Income	**139,252**	**113,512**	**149,552**	**119,493**
2	**Expenditure**				
	a. Operating Expenses	28,714	26,141	37,885	31,946
	b. Employees Cost	5,408	3,996	5,951	4,363
	c. Depreciation / Amortisation	16,814	13,724	18,680	14,679
	d. Administrative and Other Expenses	11,231	9,386	11,287	9,784
	Total Expenditure	**62,167**	**53,247**	**73,803**	**60,772**
3	**Profit from Operations before Other Income, Finance Cost, exceptional Items and tax(1-2)**	**77,084**	**60,266**	**75,749**	**58,721**
4	**Other Income**	3,108	4,432	3,207	4,460
5	**Profit before Finance Cost, exceptional items and tax(3+4)**	**80,192**	**64,698**	**78,956**	**63,181**
6	Finance Cost (net)	4,147	13,295	5,594	14,595
7	**Profit after Finance Cost but before tax (5-6)**	**76,045**	**51,403**	**73,363**	**48,586**
8	Tax Expense	5,948	5,295	6,006	5,334
9	**Profit / (Loss) Minority / Pre acquision / Associates**	**-**	**-**	**242**	**-**
10	**Net Profit from Ordinary Activities after tax (7-8+9)**	**70,098**	**46,109**	**67,600**	**43,252**

Thank You