

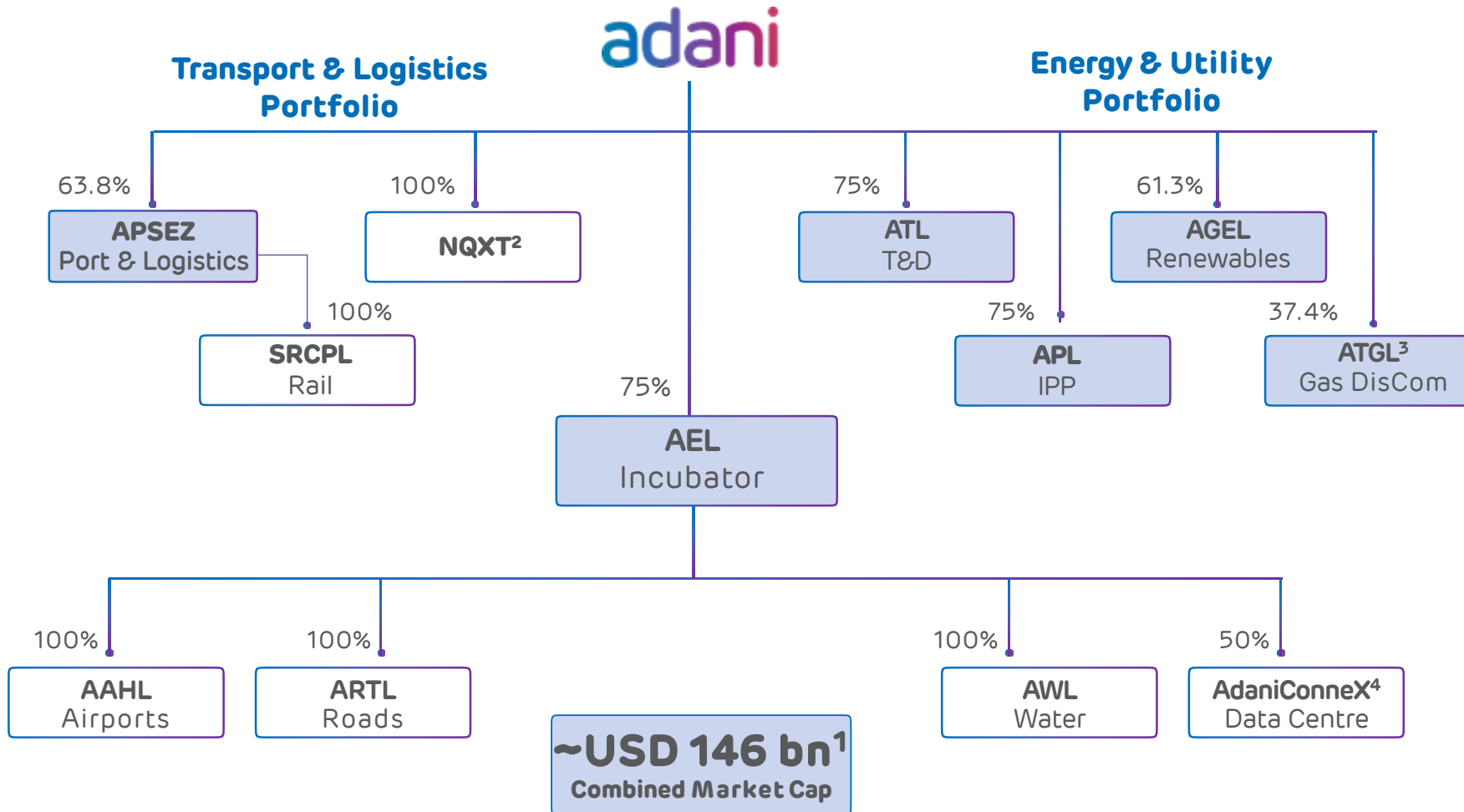
Operational & Financial Highlights – 9M/Q3 FY22

Adani Ports and SEZ Ltd.

- **A** — Group Profile
- **B** — Company Profile
- **C** — Highlights
- **D** — Status updates on SRCPL and Gangavaram port acquisition
- **E** — Outlook
- **F** — ESG performance
- **G** — Annexures

Group Profile

Adani Group: A world class infrastructure & utility portfolio



Adani

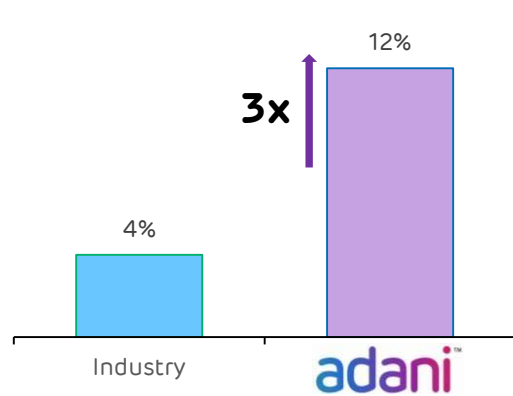
- **Marked shift from B2B to B2C businesses –**
- **ATGL** – Gas distribution network to serve key geographies across India
- **AEML** – Electricity distribution network that powers the financial capital of India
- **Adani Airports** – To operate, manage and develop eight airports in the country
- **Locked in Growth –**
 - Transport & Logistics - Airports and Roads
 - Energy & Utility – Water and Data Centre

Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group.

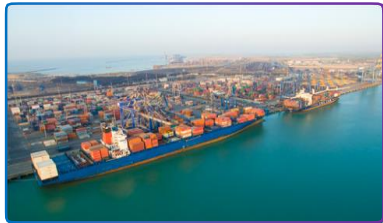
1. As on Jan 31st 2022, USD/INR – 74.6 | Note - Percentages denote promoter holding and Light blue color represent public traded listed verticals 2. NQXT – North Queensland Export Terminal | 3. ATGL – Adani Total Gas Ltd, JV with Total Energies | 4. Data center, JV with EdgeConnex

Adani Group: Long track record of industry best growth rates across sectors

Port Cargo Throughput (MMT)



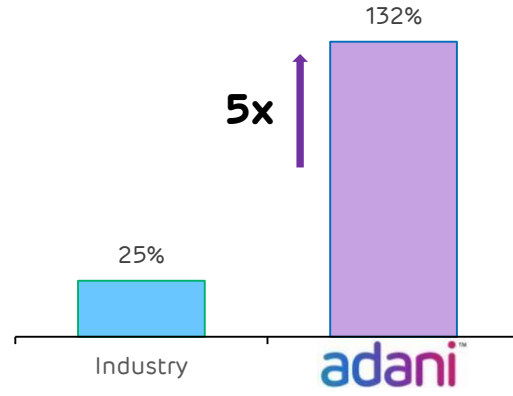
2014	972 MMT	113 MMT
2021	1,246 MMT	247 MMT



APSEZ

Highest Margin among Peers globally
EBITDA margin: 70%^{1,2}
Next best peer margin: 55%

Renewable Capacity (GW)



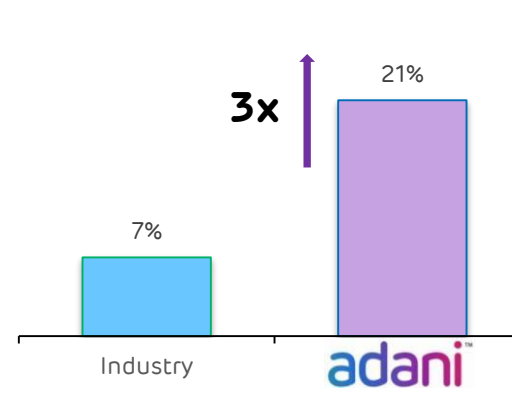
2016	46 GW	0.3 GW
2021	140 GW ⁹	19.3 GW ⁶



AGEL

World's largest developer
EBITDA margin: 91%^{1,4}
Among the best in Industry

Transmission Network (ckm)



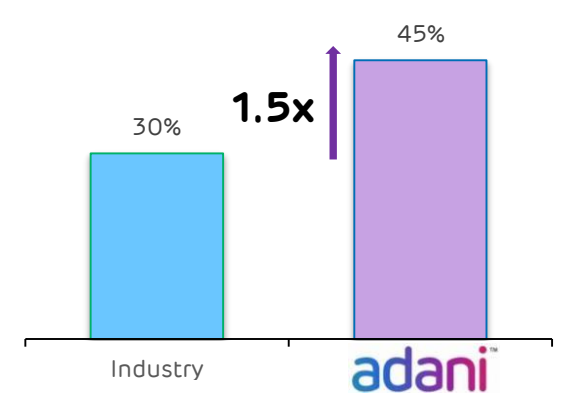
2016	320,000 ckm	6,950 ckm
2021	441,821 ckm	18,336 ckm



ATL

Highest availability among Peers
EBITDA margin: 92%^{1,3,5}
Next best peer margin: 89%

CGD⁷ (GAs⁸ covered)



2015	62 GAs	6 GAs
2021	228 GAs	38 GAs



ATGL

India's Largest private CGD business
EBITDA margin: 41%¹
Among the best in industry

Transformative model driving scale, growth and free cashflow

Note: 1 Data for FY21; 2 Margin for ports business only, Excludes forex gains/losses; 3 EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4 EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business. 6. Contracted & awarded capacity 7. CGD – City Gas distribution 8. GAs - Geographical Areas - Including JV | Industry data is from market intelligence 9. This includes 17GW of renewable capacity where PPA has been signed and the capacity is under various stages of implementation and 29GW of capacity where PPA is yet to be signed'

Adani Group: Repeatable, robust & proven transformative model of investment

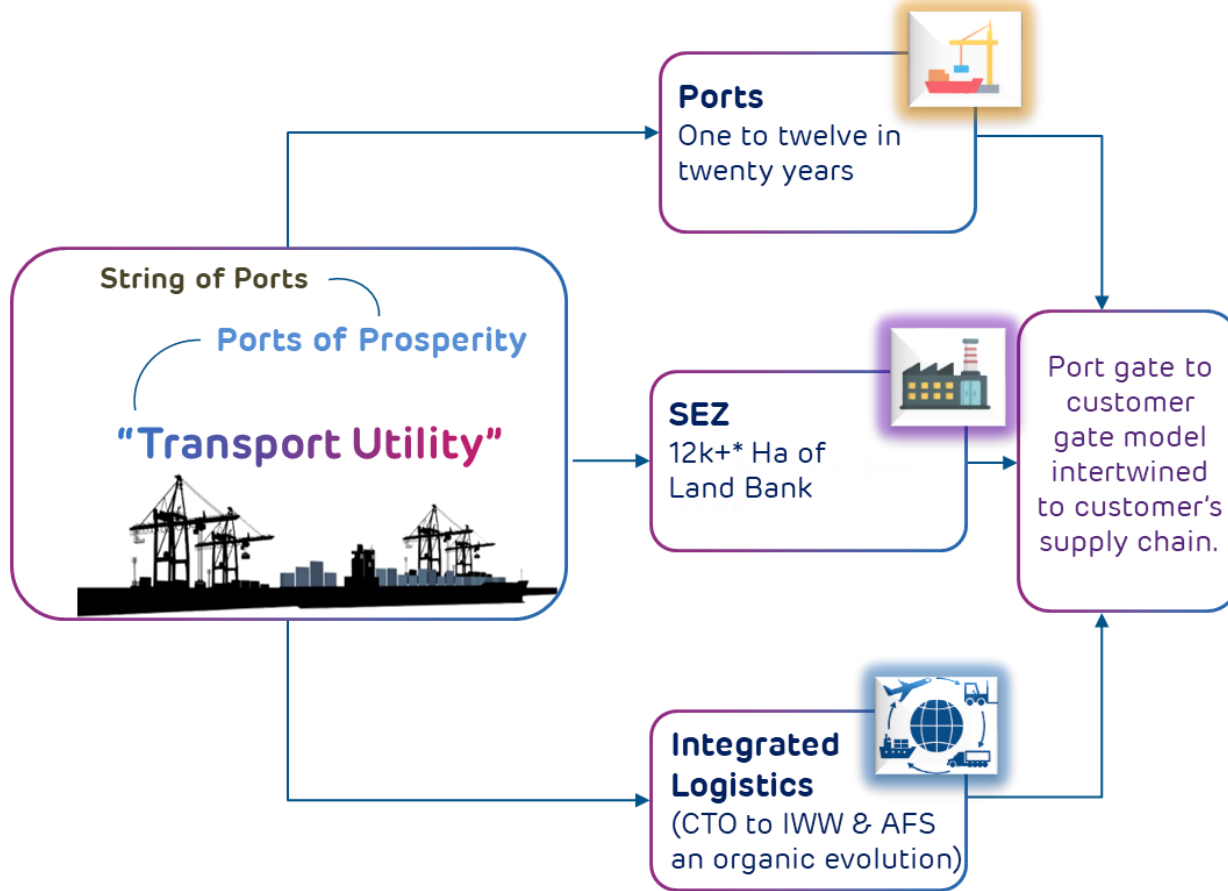


1. GMTN – Global Medium Term Notes 2. SLB – Sustainability Linked Bonds

Company Profile

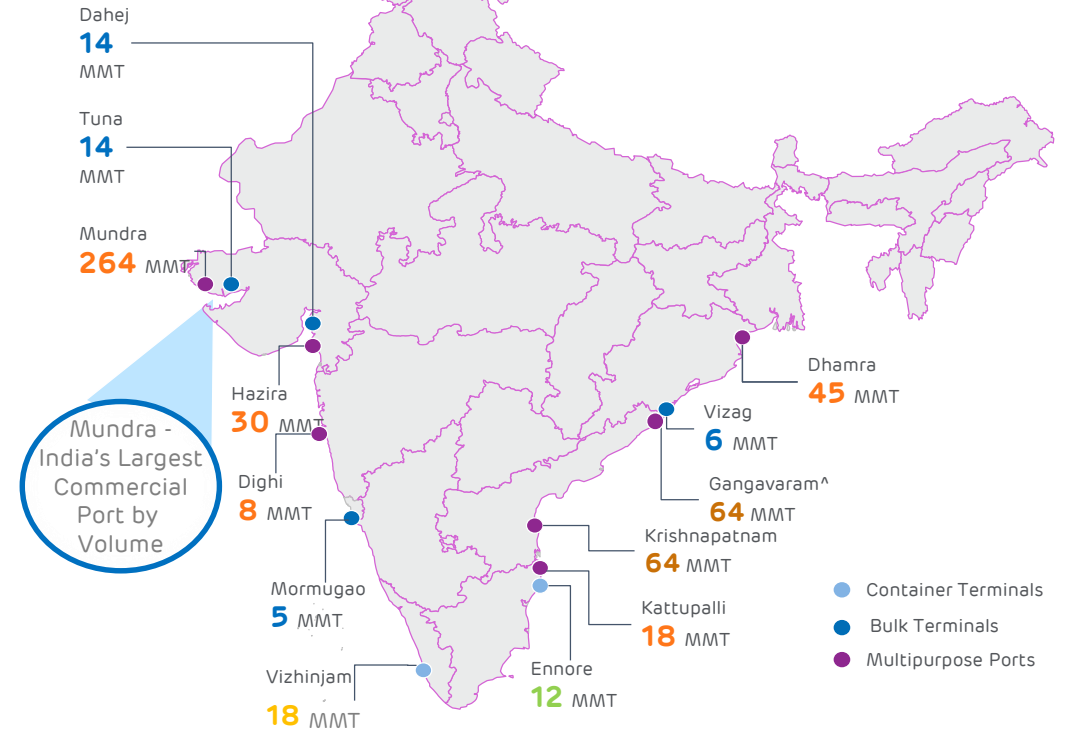
APSEZ : A 'transport utility'

With string of ports and integrated logistics network



West Coast Capacity 335 MMT

East Coast Capacity 227* MMT

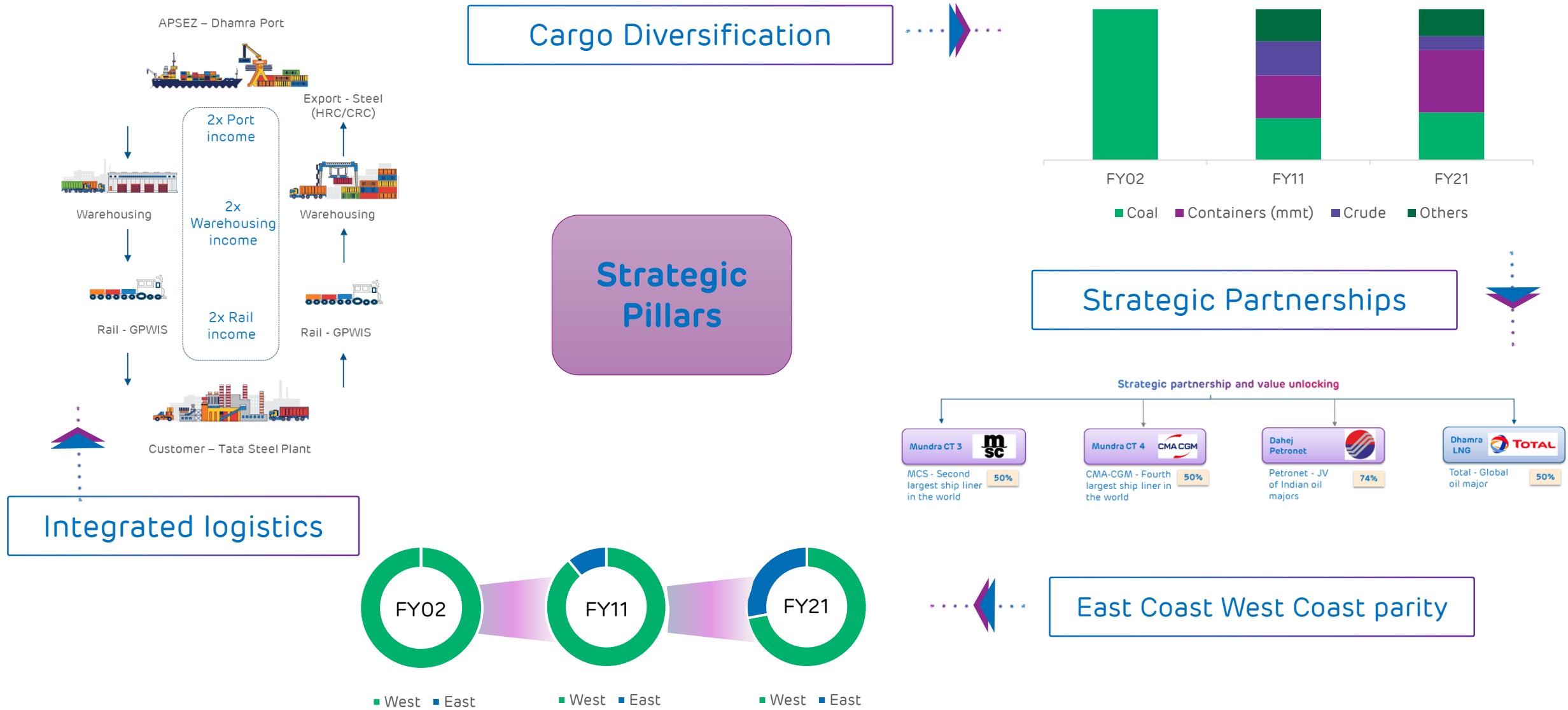


An integrated approach through Ports, SEZ and Logistics enables presence across value chain

Grown from a single port to Twelve^ Ports ~560 MMT of augmented capacity to handle all types of cargo.

*Includes both SEZ and non SEZ land | Vizhinjam considered on east coast as its primary hinterland would be there |
CTO – Container Train Operator | IWW – Inland Water Ways | AFS – Air Freight Stations | ^ Gangavaram Port is under acquisition

APSEZ : Strategic Pillars



Ensured resilience and stickiness of cargo | **Market Leadership**

Highlights

Operations

- APSEZ achieved a cargo volume of 68 MMT
- Cargo basket continues to be diversified with Container 44%, Dry 42%, and Liquid incl crude 14%
- Container share in the cargo basket increased by 465 bps and is inline with our strategy
- Two new container services added, one each at Mundra and Kattupalli with a potential of ~35,000 TEUs p.a.
- In logistics container rail volume registered a growth of 30% and bulk volume registered a growth of 63%
- Nagpur logistics park got commissioned during the period and Kilaraipur park resumed its operations.
- In warehousing added capacity of 0.08 mn sqft

Strategy

- SRCPL acquisition is completed and consolidated into APSEZ in 9M FY22 results.
- Acquisition of remaining 58.1% stake in Gangavaram Port (GPL) is underway and is expected to be complete in next few months. Enabling it to be consolidated retrospectively from 1 April 2021.
- AKPL* acquired the container freight station assets from Sea bird logistics at a consideration of Rs.19 Cr.
- Received LOI from Haldia Port Trust for setting up a 5 MMTPA bulk terminal.
- Signed long term contract with HRRL for development of crude terminal at Mundra Port.
- MOU signed with POSCO for setting up a steel plant at Mundra.

APSEZ : Highlights – 9M FY22

(YoY)

Ports

- APSEZ outperforms in cargo volume growth and grew 22% vs. 7% growth by all India ports, gaining market share of 350 bps to reach 28.1%.
- Container market share increased 189 bps to 42.2%.
- Eight new container services added with a potential of 230,000 TEUs p.a.
- Four new types of dry cargo added – Sulphur at Dahej, Dolomite at Kattupalli, Gypsum at Krishnapatnam and LD slag at Dhamra.

Logistics

- Rail business grew by 25% in container and 86% in bulk.
- 18% growth in rakes capacity, eleven new bulk rakes added.
- 108% growth in warehousing, doubled the capacity to reach 0.83 mn sqft.

SEZ

- Port development income of Rs.631 Cr at Dhamra for development of 1.6 km LNG jetty.
- Leased 375 acres of land to HRRL for development of crude terminal at Mundra.
- Leased 100 acres of land to BPCL for construction of pipeline infrastructure for handling POL at Krishnapatnam port.

Operational Highlights

APSEZ : Operational highlights – Q3 FY22

(YoY)

Cargo volume

11% ↓

76
MMT



68
MMT

Container volume

2.1 mn
TEUs



2.1 mn
TEUs

Q3 FY21 Q3 FY22

West Coast Volume

12% ↓

54
MMT



48
MMT

East Coast Volume

9% ↓

22
MMT



20
MMT

Non Mundra Volume

10% ↓

34
MMT



31 MMT

Cargo Market Share

90 bps ↓

27.9%



27.0%

Container Market Share

106
bps ↓

42.5%



41.4%

Warehousing Capacity Added

Nil mn
sqft

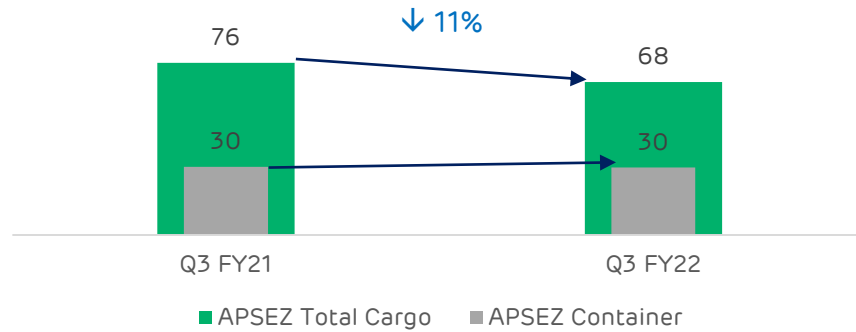


0.08
mn sqft

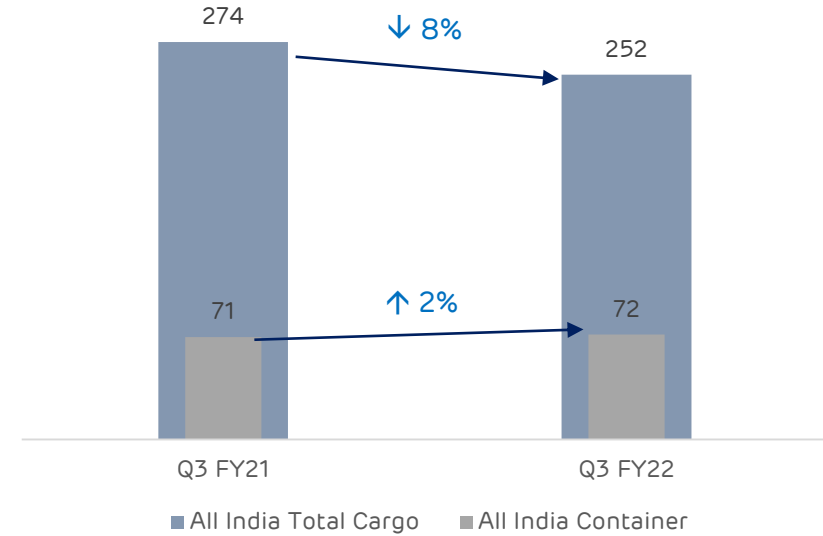
APSEZ : Cargo volume Q3 FY22 vs All India ports

(YoY in MMT)

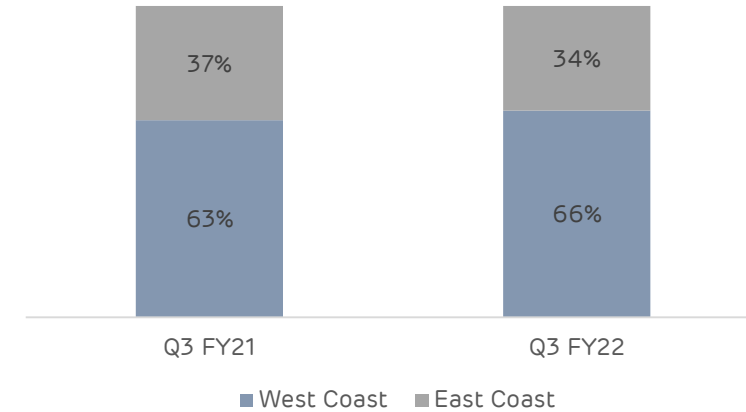
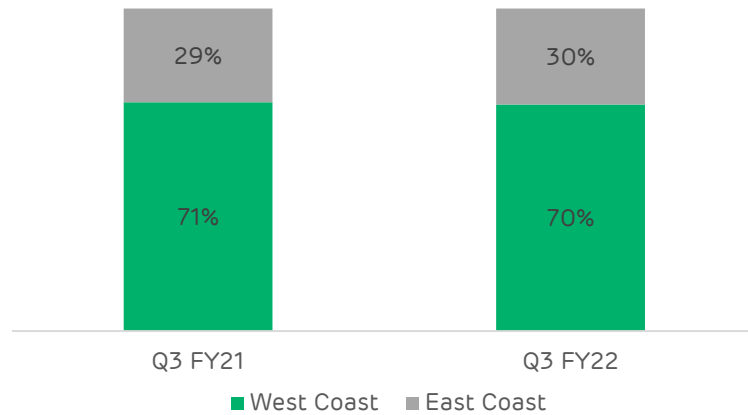
APSEZ



All India Cargo*



East Coast - West Coast Share



APSEZ : Operational highlights – 9M FY22

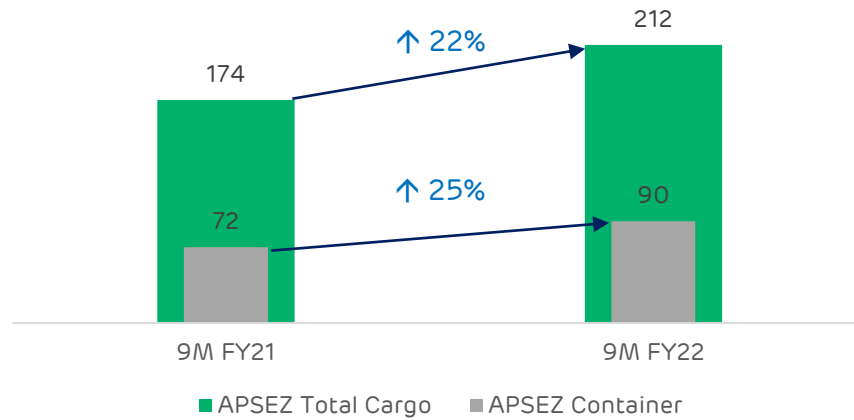
(YoY)



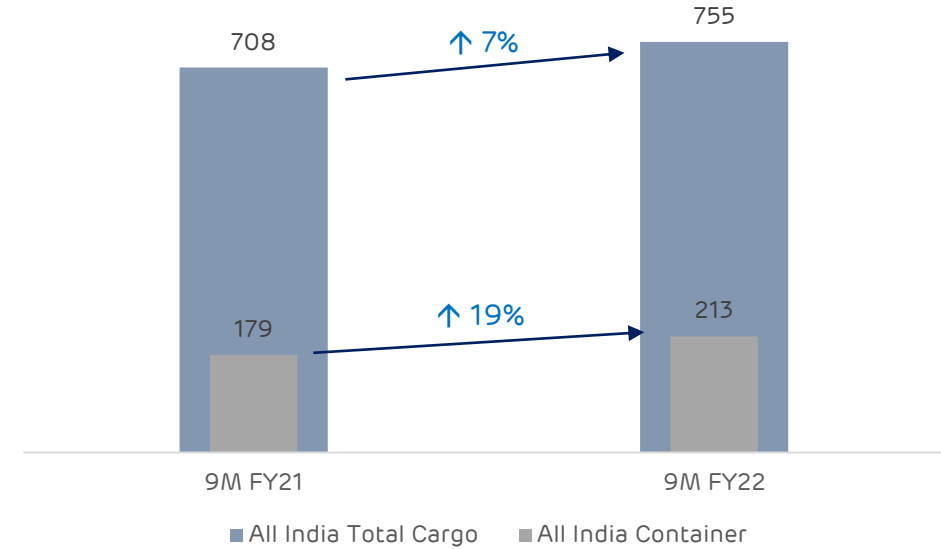
APSEZ : Cargo volume 9M FY22 vs All India ports

(YoY in MMT)

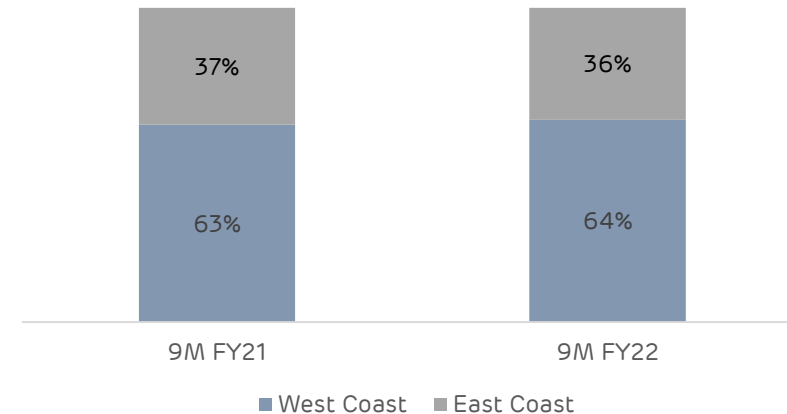
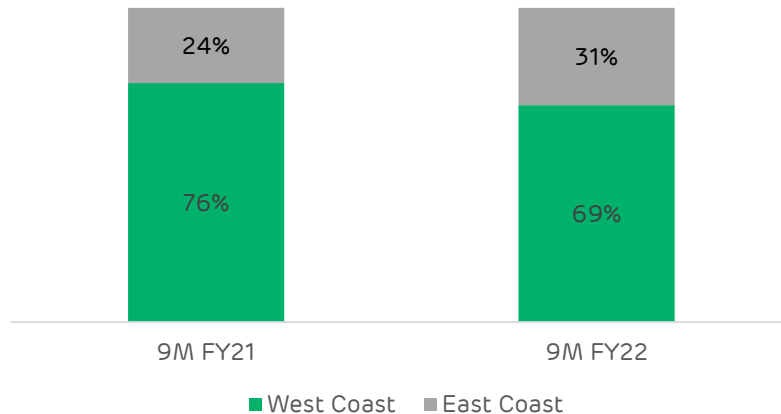
APSEZ



All India Cargo*

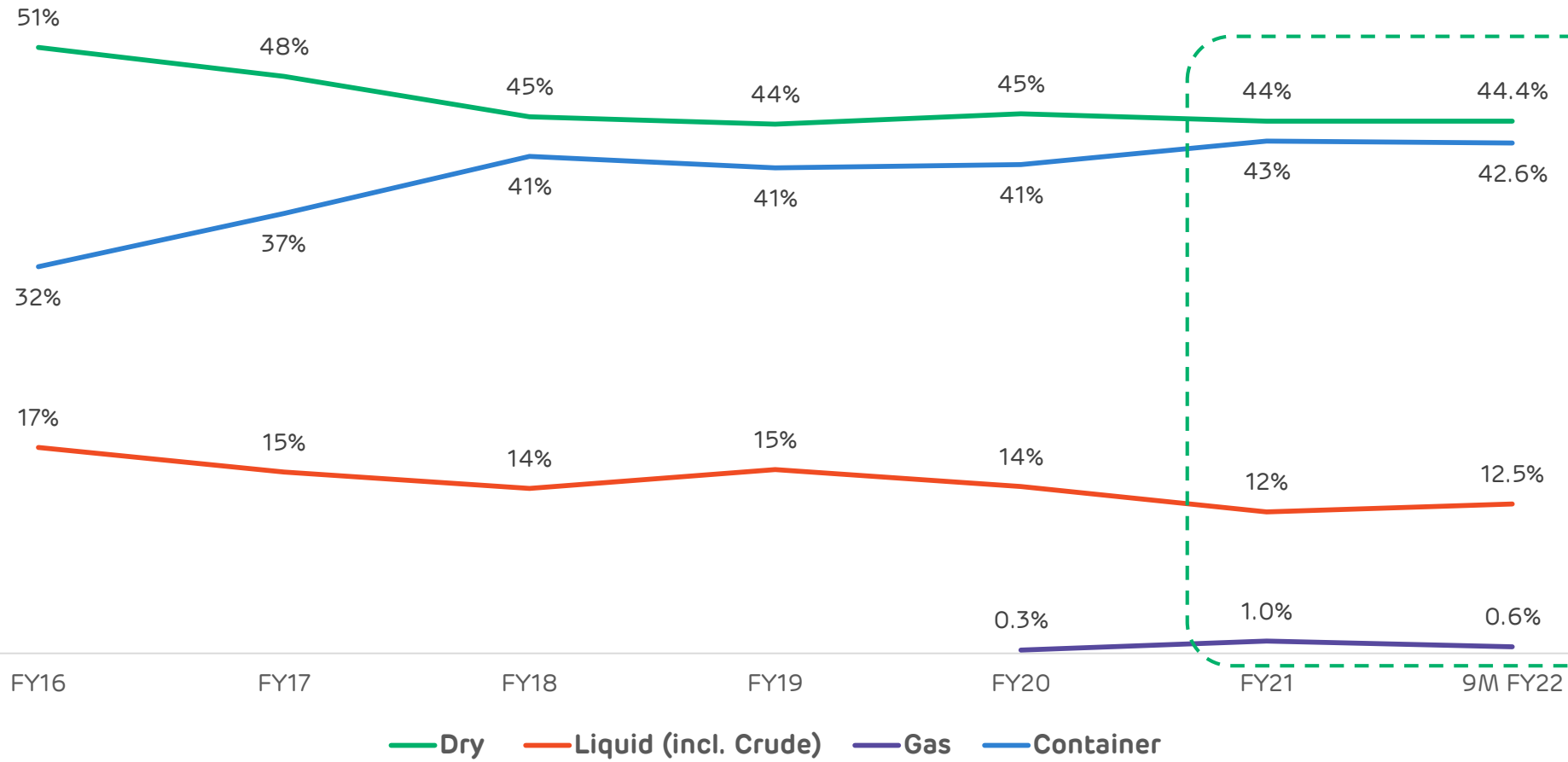


East Coast - West Coast Share



*As per internal estimates. Excluding non-Adani coastal LNG, LPG Volume

APSEZ : Balanced cargo composition – 9M FY22



APSEZ : Q3 Cargo Volume Analysis

Total Volume

76
MMT



68
MMT

-8.5
MMT

Of Which Coal

27.23
MMT



18.37
MMT

-8.9
MMT

Coal Volume at the following ports declined by 8.9 MMT on a y o y basis,

Mundra : 6.4 MMT
Dahej : 0.5 MMT
Dhamra : 0.5
Krishnapatnam : 0.9 MMT

Coal Volume for the following customers declined by

Adani Power : 4.5 MMT
Tata Power : 1.5 MMT
Sembcorp : 0.8 MMT

However on a sequential basis Q o Q the volume is flat.

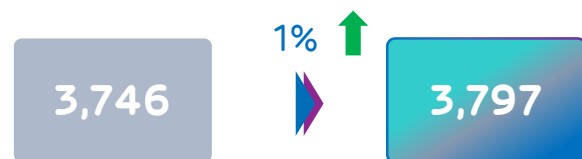
Cargo volume was subdued on account of lower import of coal by key IPPs like Adani Power Mundra, CGPL and lower trading coal volume which was impacted due to higher commodity prices, disruptions in the supply chain and incessant rain in certain southern and eastern ports.

Financial Highlights

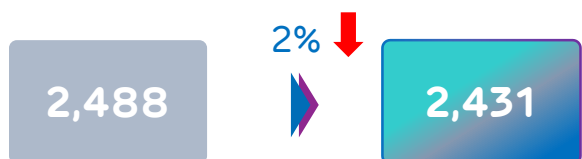
APSEZ : Financials highlights – Q3 FY22

(YoY, in INR Cr)

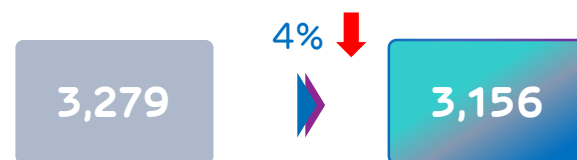
Operating Revenue



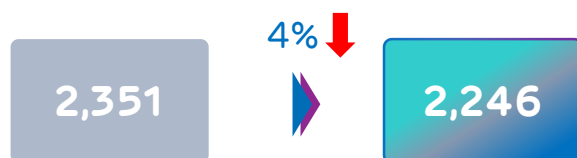
Operating EBITDA[^]



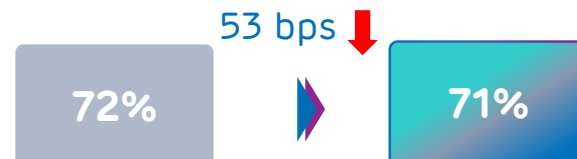
Port Revenue



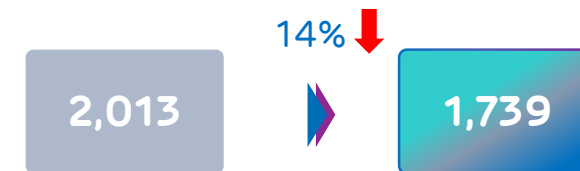
Port EBITDA[^]



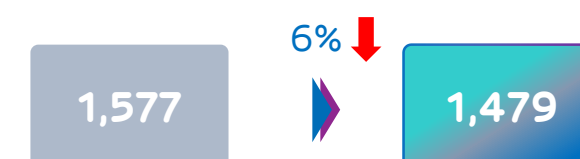
Port EBITDA Margin



PBT*



PAT



■ Q3 FY21 ■ Q3 FY22

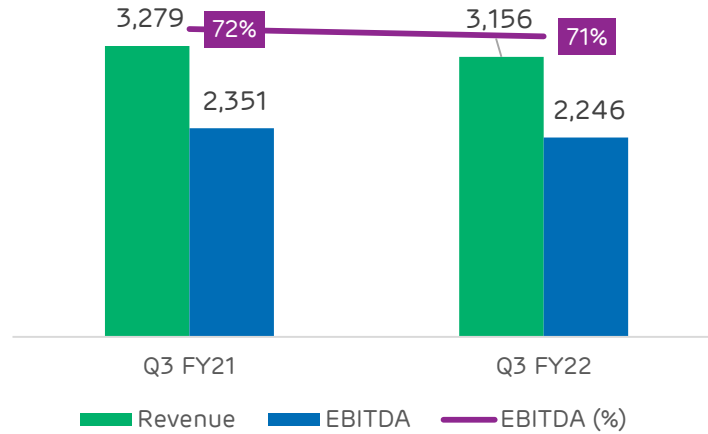
[^] EBITDA excludes forex loss of Rs.13 cr. in Q3 FY22 vs. forex gain of Rs.206 cr. in Q3 FY21

* Profit before exceptional items and tax

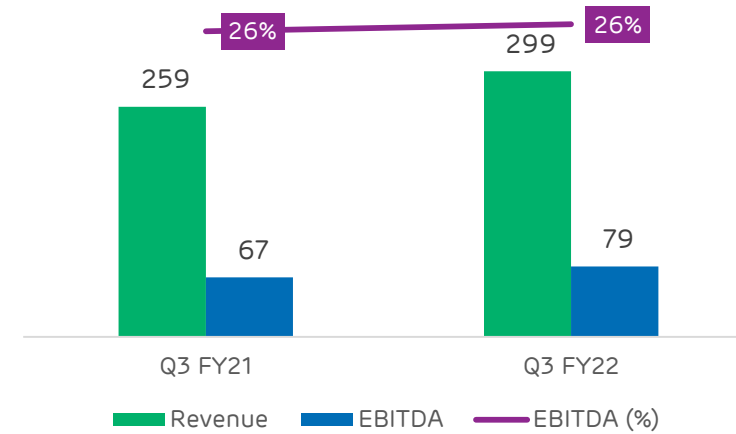
APSEZ : Key segment wise Operating revenue & EBITDA* - Q3 FY22

(YoY - Rs. in Cr)

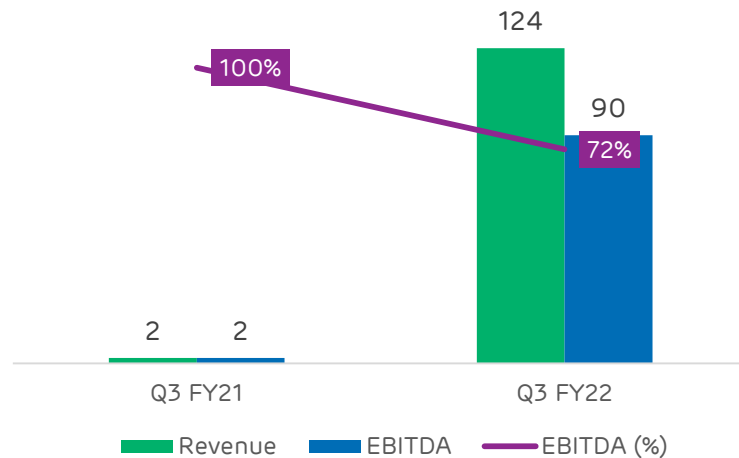
Ports



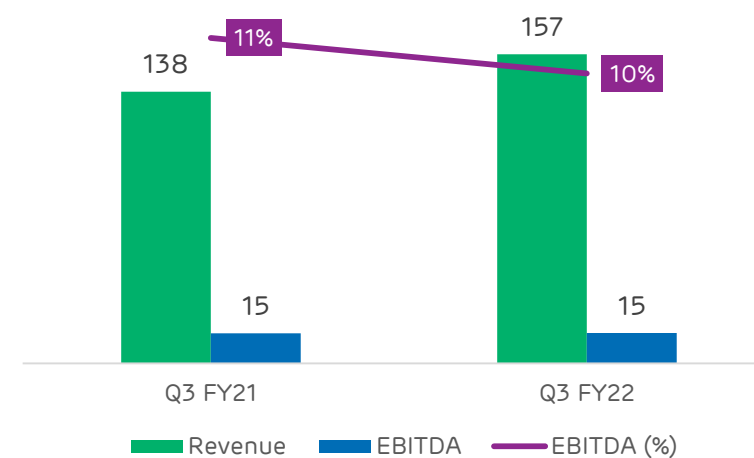
Logistics



SEZ & Port Development



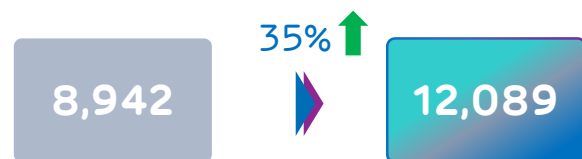
O&M



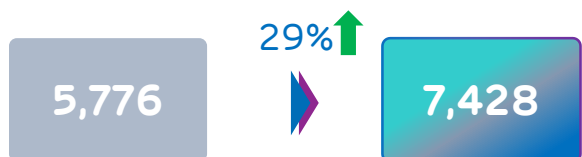
APSEZ : Financials highlights – 9M FY22

(YoY, in INR Cr)

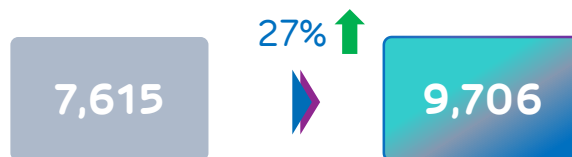
Operating Revenue



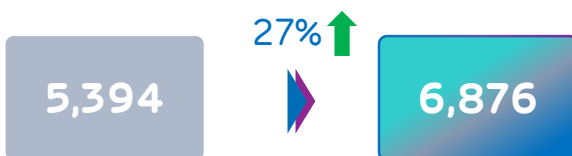
Operating EBITDA[#]



Port Revenue



Port EBITDA[^]



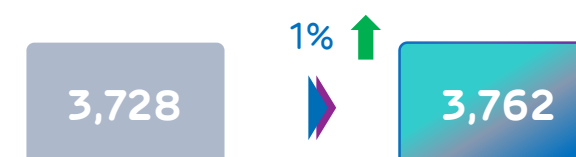
Port EBITDA Margin



PBT*



PAT**



9M FY21 9M FY22

[^]EBITDA excludes forex loss of Rs.348 cr. in 9M FY22 vs. forex gain of Rs.691 cr. in 9M FY21

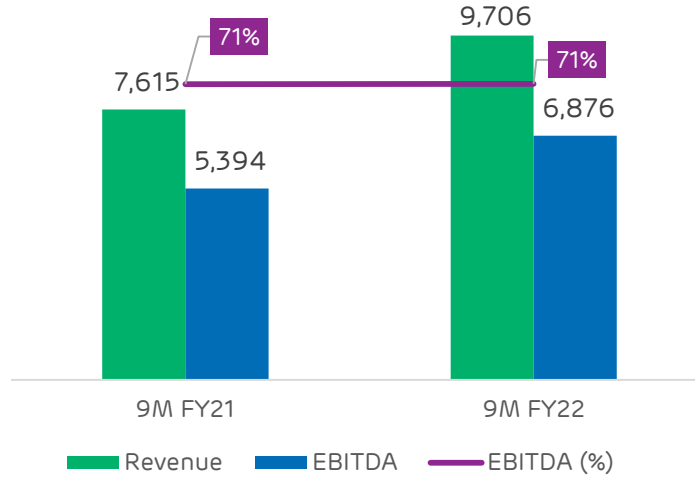
[#]9M FY21 EBITDA excludes one time donation of Rs.80 cr. and that of 9M FY22 excludes on time transaction cost of Rs.60 Cr wrt SRCPL acquisition | * Profit before exceptional items and tax

^{**}PAT : After considering Rs.352 Cr (net of tax) on account of SEIS reversal; Excluding SEIS impact PAT grew by 10%

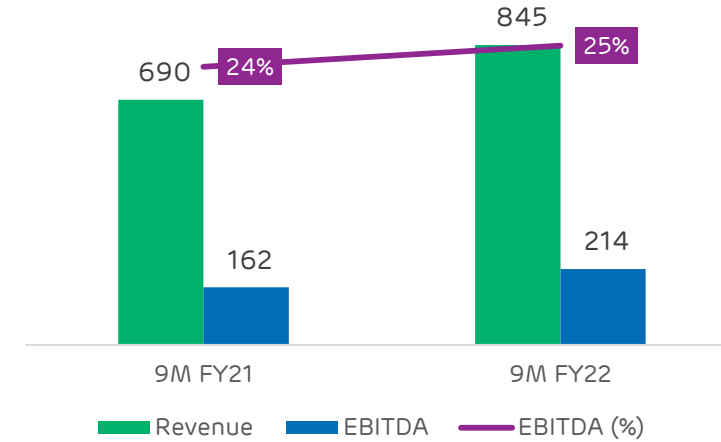
APSEZ : Key segment wise Operating revenue & EBITDA* - 9M FY22

(YoY - Rs. in Cr)

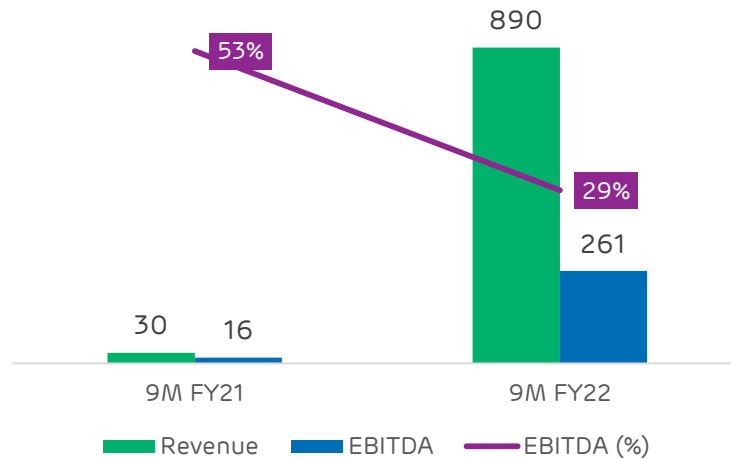
Ports



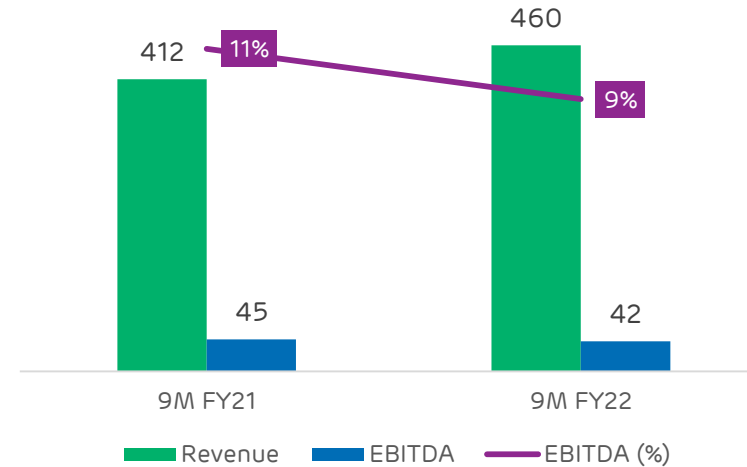
Logistics



SEZ & Port Development



O&M



Particulars (INR Cr)	FY21 (A)	H1 FY22	Q3 FY22	9M FY22	FY22E (B)	Growth (A vs.B)
Cargo (MMT)	15	7	5	12	17	11%
Operating Revenue	452	203	130	333	481	6%
EBITDA	398	171	112	284	405	2%
<i>EBITDA %</i>	<i>88%</i>	<i>84%</i>	<i>87%</i>	<i>85%</i>	<i>84%</i>	
PBT	157	76	69	145	227	45%
PAT	145	76	70	146	228	57%

Post receipt of approval from NCLT, SRCPL is now consolidated in APSEZ books with retrospective effect from 1 April 2021.

APSEZ : Acquisition of Gangavaram Port (GPL) – Update

(in Rs. Cr)

- APSEZ is currently holding 41.9% stake in Gangavaram Port Ltd. (GPL) and accounts the same as an 'associate'.
- GPL is valued at Rs. 120 per share and APSEZ at Rs. 754.8 per share, resulting in a swap ratio of 159 shares in APSEZ for 1,000 shares in GPL
- The Board has approved acquisition of 58.1% stake (held by DVS Raju family) of GPL through a scheme of merger, which is now filed with NCLT for approval.
- We expect the approval from NCLT for the scheme of merger by Q4 FY22. Post NCLT approval GPL will be consolidated in our books retrospectively from 1 April 2021.

Particulars (INR Cr)	FY21	9M FY22	FY22E	Growth (YoY)
Cargo	32	22	30	-6%
Operating Revenue	1057	899	1,219	15%
<i>Rs / MT</i>	<i>327</i>	<i>402</i>	<i>402</i>	
Total Expenses	432	302	401	
<i>Rs / MT</i>	<i>133</i>	<i>135</i>	<i>132</i>	
EBITDA	625	598	818	31%
<i>EBITDA %</i>	<i>59%</i>	<i>66%</i>	<i>67%</i>	<i>14%</i>
Less: D&A	140	104	139	
Less: Finance Cost	3	3	4	
Add: Other Income	47	43	57	
PBT	528	534	733	39%
Less: Taxes	35	10	10	
PAT	494	525	724	47%

- **GPL is a debt free company**
- **GPL had a cash balance of Rs.1,142 Cr in Dec '21**
- **The above numbers are not consolidated in APSEZ results.**

^PBT for FY22E excludes amortization arising out of fair value adjustment on consolidation of GPL

**9M FY22 financial data for GPL are as per limited review report received for the purpose of associated company accounting

- Revenue : ~Rs.17,000 Cr (Rs.18,000 Cr)
- EBITDA : ~Rs.10,600 Cr (Rs.11,500 Cr)
- Free Cash Flow* : ~Rs.6,400 Cr (Rs.7,100 Cr)
- Net Debt to EBITDA – Expected to be around 3 times

Note –

- Figure in parenthesis () represent original guidance provided earlier
- All numbers include Gangavaram port

Environment, Social & Governance

Focus Areas

- Carbon neutrality by 2025, and net zero thereafter
- Water Positive and a Zero Waste Company
- Touching one million lives through CSR initiatives
- Biodiversity conservation
- Zero safety incident

APSEZ : Environmental performance - YTD FY22

- Stacking well against the targets on most indicators - energy, emissions, water, and waste intensity improvement
- Mangrove afforestation on schedule

Indicator	FY25 Target	FY22 Target	Status: YTD FY22
Energy & Emission			
RE share in total electricity*	100%	15%	22%
RE share in total energy*	25%	6%	9%
Energy intensity reduction*	50%	30%	31%
Emission intensity reduction*	60%	35%	29%
Water and Waste			
Water consumption intensity reduction*	60%	55%	55%
Zero waste to landfill	12 Ports	6 Ports	3 Ports (completed) + 3 Ports (in progress)
Single use plastic free sites	12 Ports + 4 ICDs + 14 Silo sites	11 Ports + 4 ICDs	9 Ports (completed) + 4 ICDs (in progress)
Afforestation			
Mangrove afforestation	4000 Ha	3200 Ha	3109 Ha (completed) + 130 Ha (in progress)
Terrestrial plantation	1200 Ha	1000 Ha	975 Ha (completed) + 25 Ha (in progress)

Intensity based on operational revenue (INR in Crore)
 *Base year FY16

APSEZ : Progressing towards Carbon Neutrality target alongside Biodiversity conservation

- Electrification of RTGs is completed and that of Quay Cranes is in progress with target completion in 2023
- First lot of 100 electric ITVs likely to arrive at ports in June 2022
- Discussions ongoing with various OEMs of battery-operated Reach Stacker, ECH, Dumper, and Locomotive, for pilot execution
- A third-party contract for renewable electricity sourcing of around 300 MW is under discussion
- Total Mangrove plantation now exceeds 3100 Ha; new plantation target for 2025 to be announced in May 2022
- Grassland ecosystem restoration with rare and threatened species is progressing on 10 Ha in Kutch, Gujarat, with a target of 40 Ha by 2025



APSEZ : Other key developments

- **Logistics business is successfully implementing low-carbon solutions** with significant GHG savings.
 - Ceramics transportation from Morbi in Gujarat is now through railways vs. road earlier, thereby implying GHG emissions reduction in excess of 50,000 tons by 2025, equivalent to taking 20,000 cars off the road
- APSEZ has launched a '**Container Track & Trace module**', to enable customers good visibility on their container movement
- **Real-time tracking of railway wagons using GPS** is resulting in an improved operational productivity through identification of bottle necks across the supply chain
- **ESG assurance concluded** on the initial six months performance, covering 9 ports, 3 logistics sites, 12 Agri logistics sites and two joint venture companies (AICTPL & ACMTPL)
- APSEZ has completed the **Climate Risk Vulnerability Assessment of 13 ports** to ascertain their exposure and sensitivity to changing climate
- APSEZ awarded '**Certificate of Merit under Challengers Category**' by Frost & Sullivan and TERI for its performance in Sustainability 4.0 Awards 2021
- APSEZ is now working on a Net zero plan for release by mid-2022

APSEZ : Governance structure

Board Committees

- Two new committees and three subcommittees constituted
- Increased share of independent directors in committees

Independent directors share	Committee name
100%	(1) Audit Committee (AC) (2) Nomination and Remuneration Committee (NRC) (3) Corporate Responsibility Committee (CRC) - New
At least 75%	(4) Corporate Social Responsibility Committee (CSRC) - Renamed
At least 50%	(5) Stakeholders Relationship Committee (SRC) (6) Info Tech & Data Security Committee (ITDSC) - New (7) Risk Management Committee (RMC) - with 3 new subcommittees <ul style="list-style-type: none"> (i) Mergers & Acquisitions Committee (MAC) - New (ii) Legal, Regulatory & Tax Committee (LRTC) - New (iii) Reputation Risk Committee (RRC) - New

ESG Governance

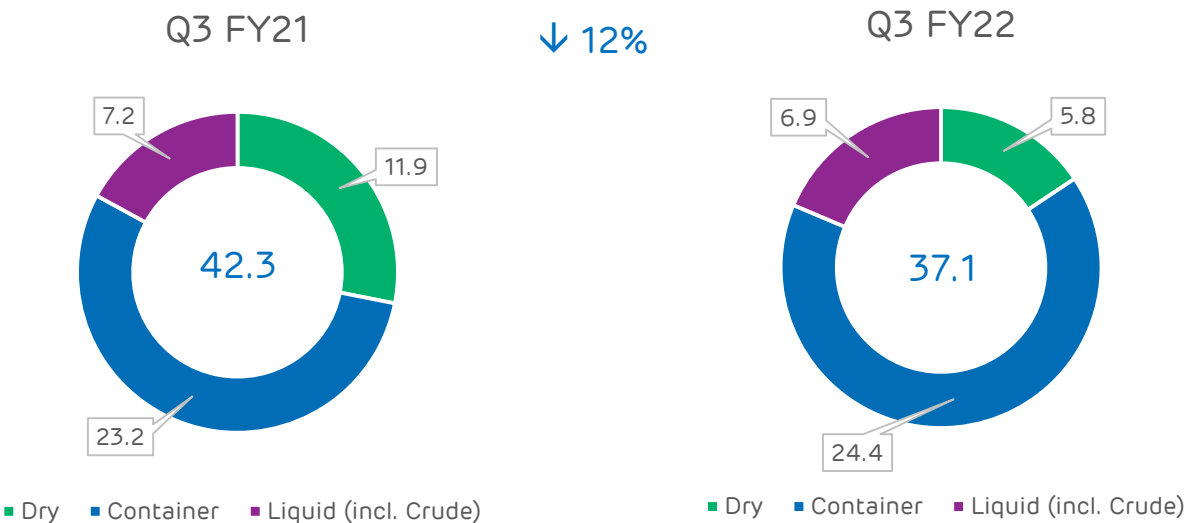


Annexures

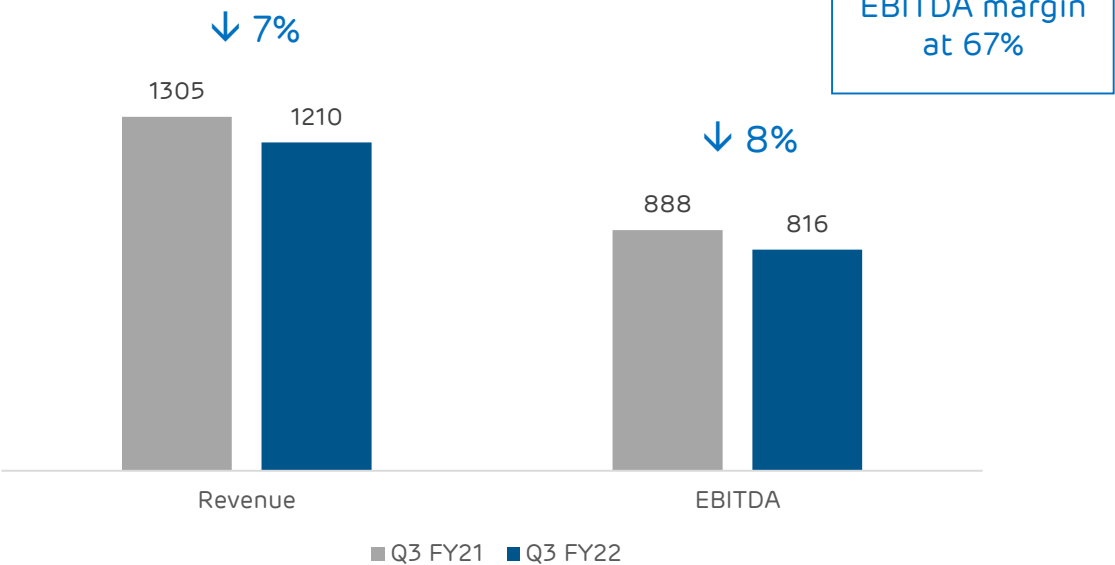
- Port wise cargo and financial details
- ESG Performance Update 9M FY22
- Results - SEBI Format
- Major Ports Cargo Details
- Annexed File – Cargo and Financial Details

Port wise cargo and financial details

Volume (MMT)



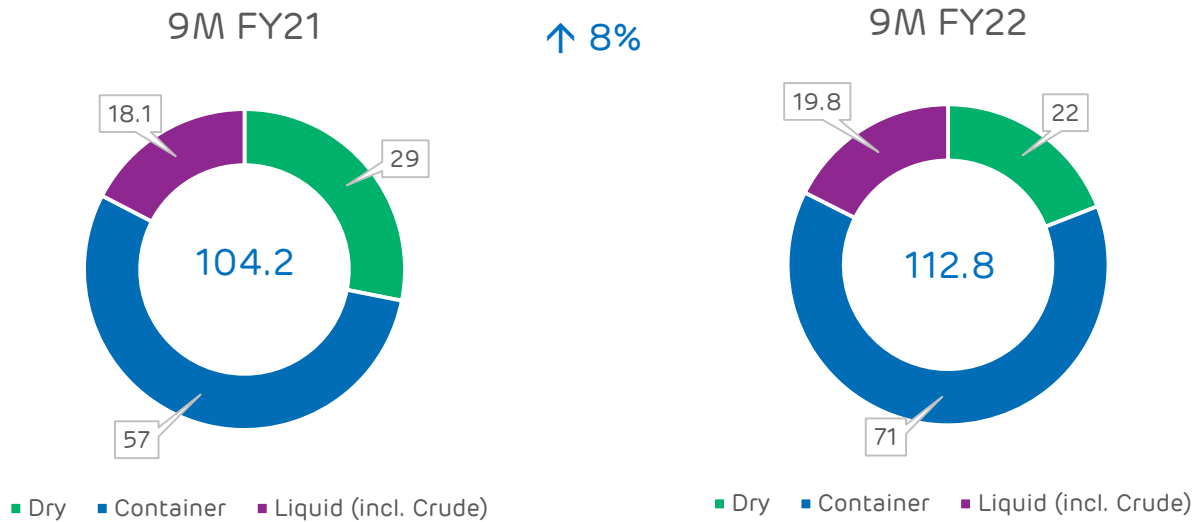
Revenue & EBITDA*



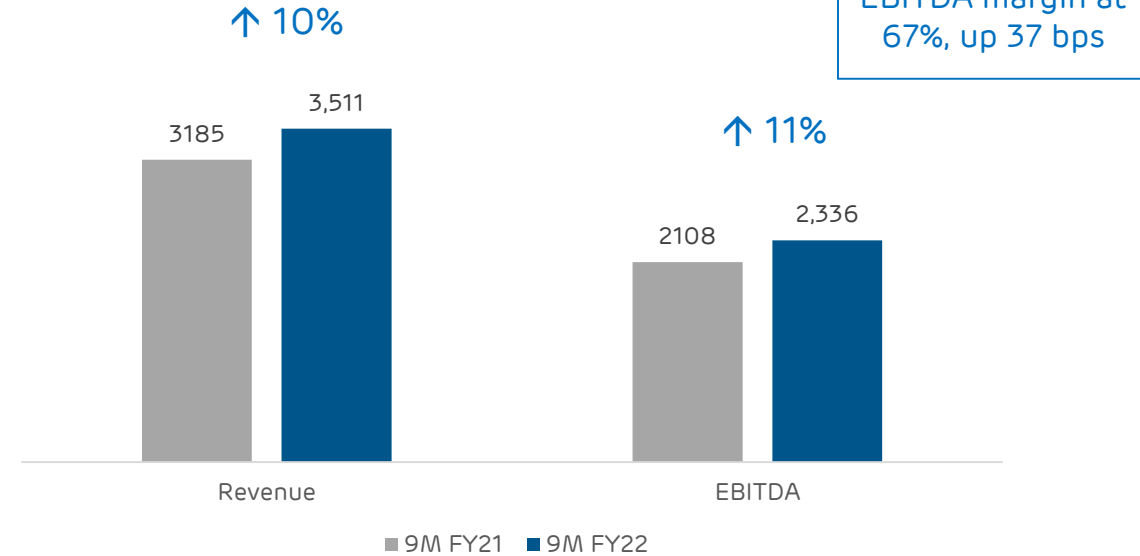
APSEZ : Mundra port - volume and financials 9M FY22

(YoY - Rs. in cr.)

Volume (MMT)



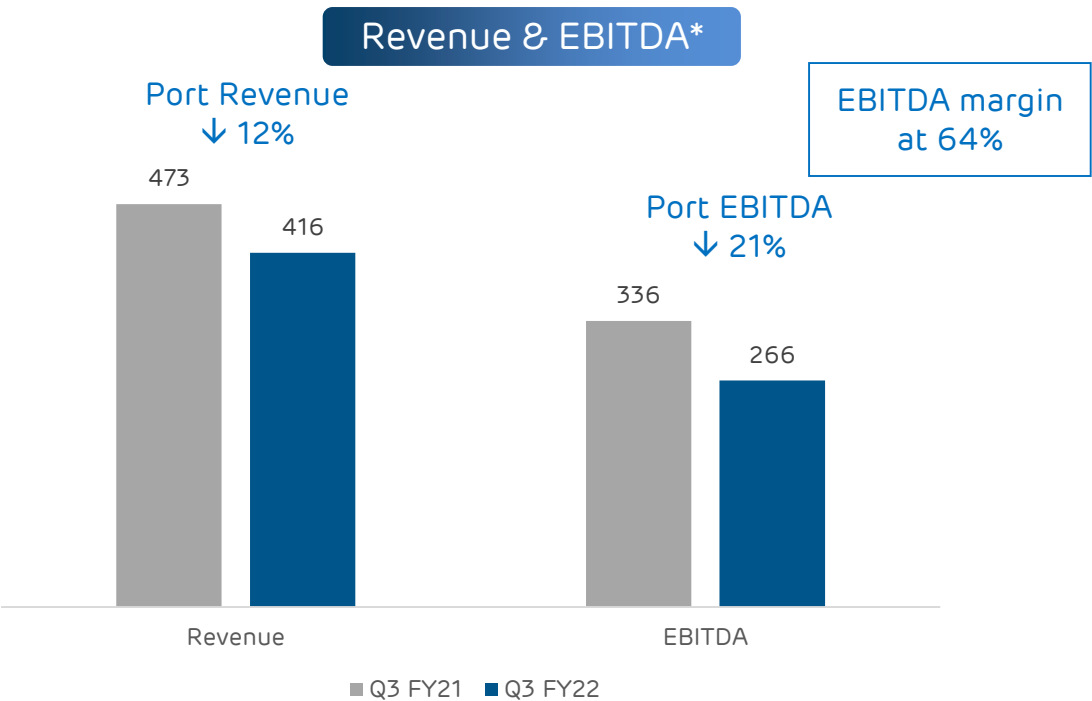
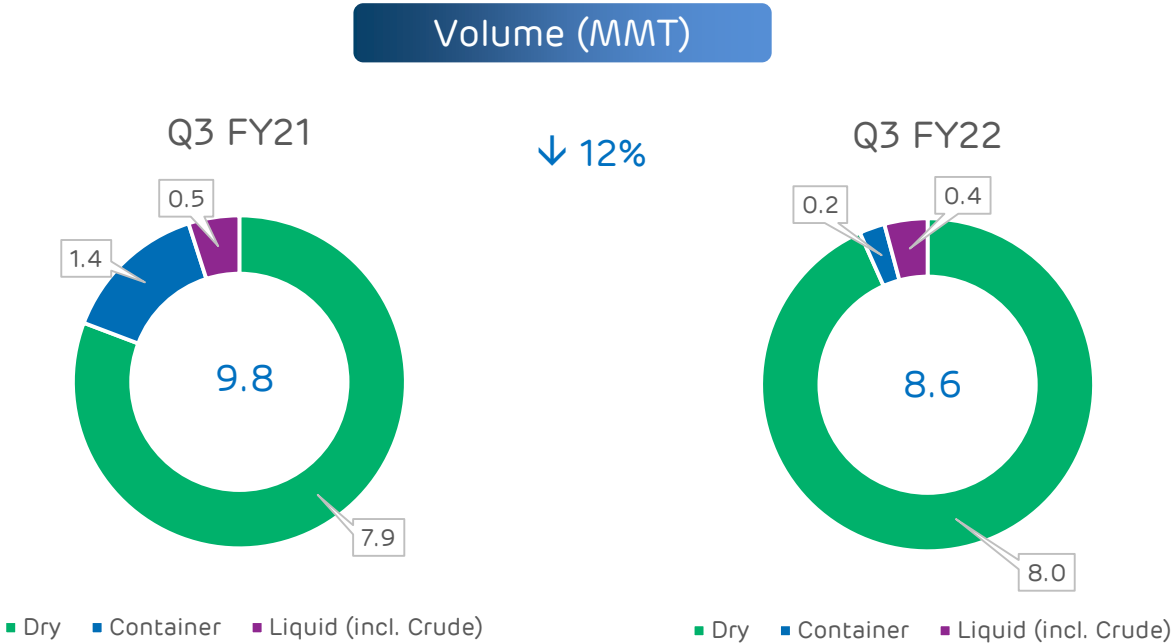
Revenue & EBITDA*



- Continues to be the largest commercial and container handling port in India (handled 4.9 mn TEUs, 17% higher than JNPT).
- Growth in volume is led by container and crude which grew by 26% and 20% respectively.
- Five new container service added (annual potential 160,000 TEUs).
- Revenue growth in line with cargo growth. Revenue includes income from leasing of land of Rs.149 Cr.
- EBITDA and margin improved due to higher volume, reduction in cost and operational efficiency.

APSEZ : Krishnapatnam port - volume and financials Q3 FY22

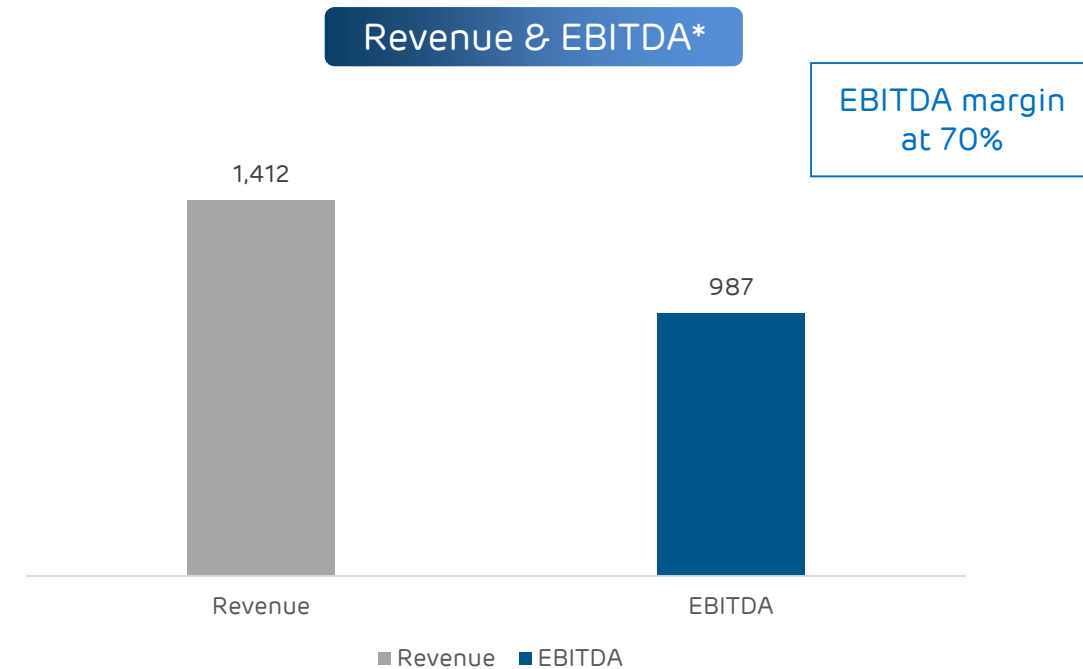
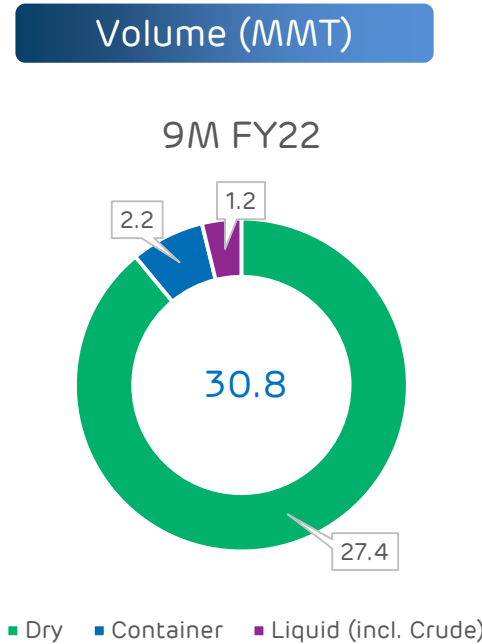
(YoY - Rs. in cr.)



* EBITDA excludes forex gain/loss

APSEZ : Krishnapatnam port - volume and financials 9M FY22

(YoY - Rs. in cr.)

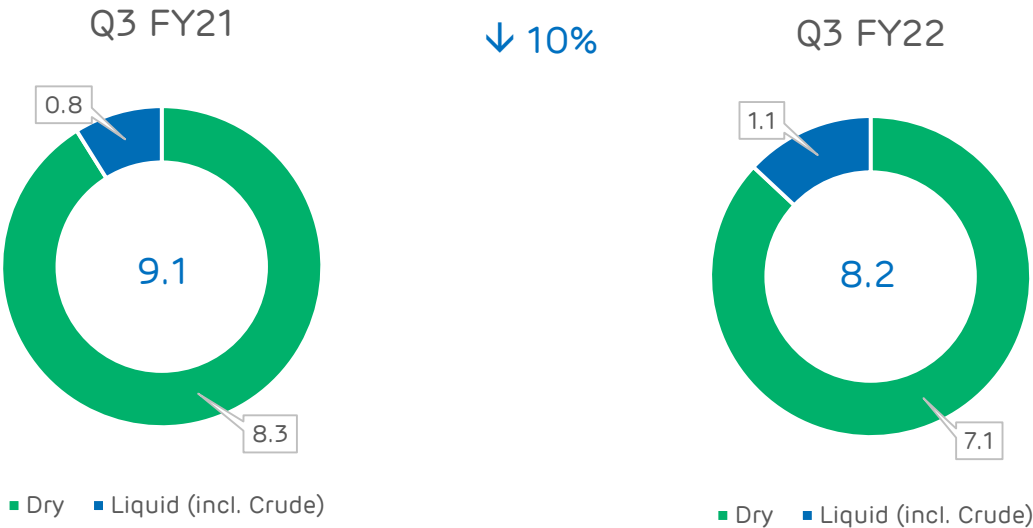


- Added a 6 MMT POL handling jetty during the period.
- For the first time, handled limestone through a mechanized conveyor improving port productivity and efficiency at the same time helping increase margin portfolio for the product.
- Also added 12,000 sq mt of covered godown to handle Agri products.
- By synchronizing with APSEZ's network of ports, added new customers – M/s Chettinad Logistics (Gypsum) and M/s Omm Sachchiya International (Dolomite).

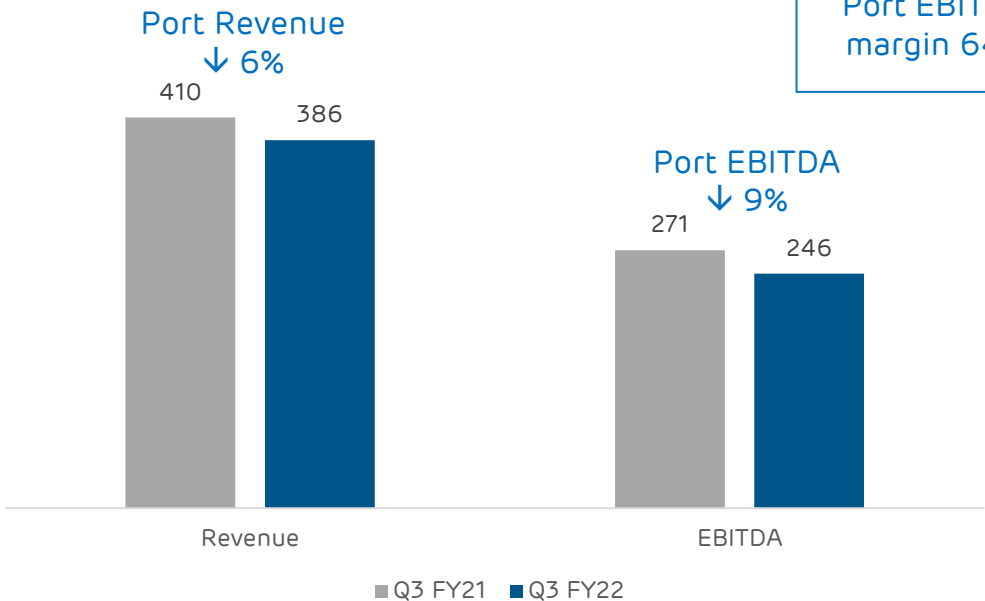
APSEZ : Dhamra port - volume and financials Q3 FY22

(YoY - Rs. in cr.)

Volume (MMT)



Revenue & EBITDA*

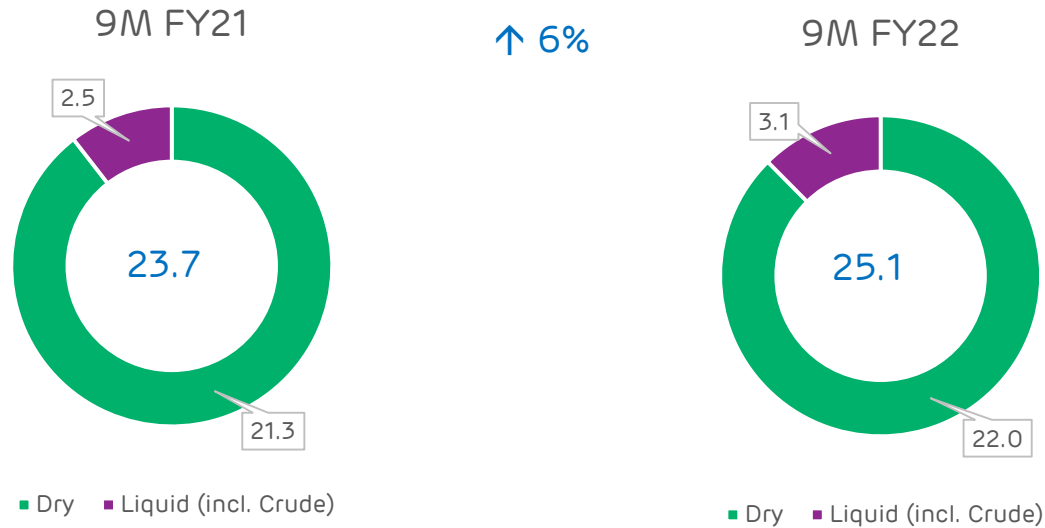


* EBITDA excludes forex gain/loss

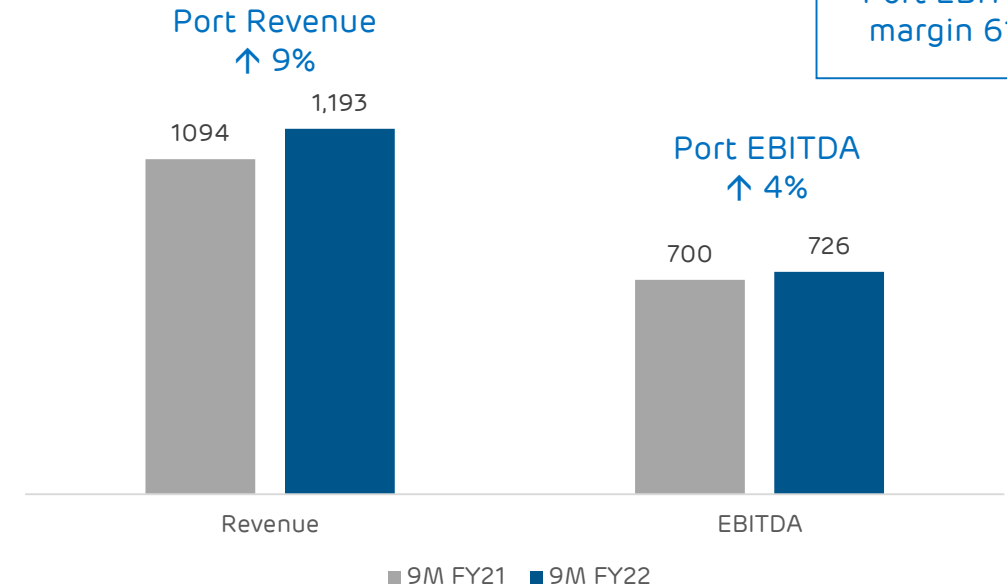
APSEZ : Dhamra port - volume and financials 9M FY22

(YoY - Rs. in cr.)

Volume (MMT)



Revenue & EBITDA*

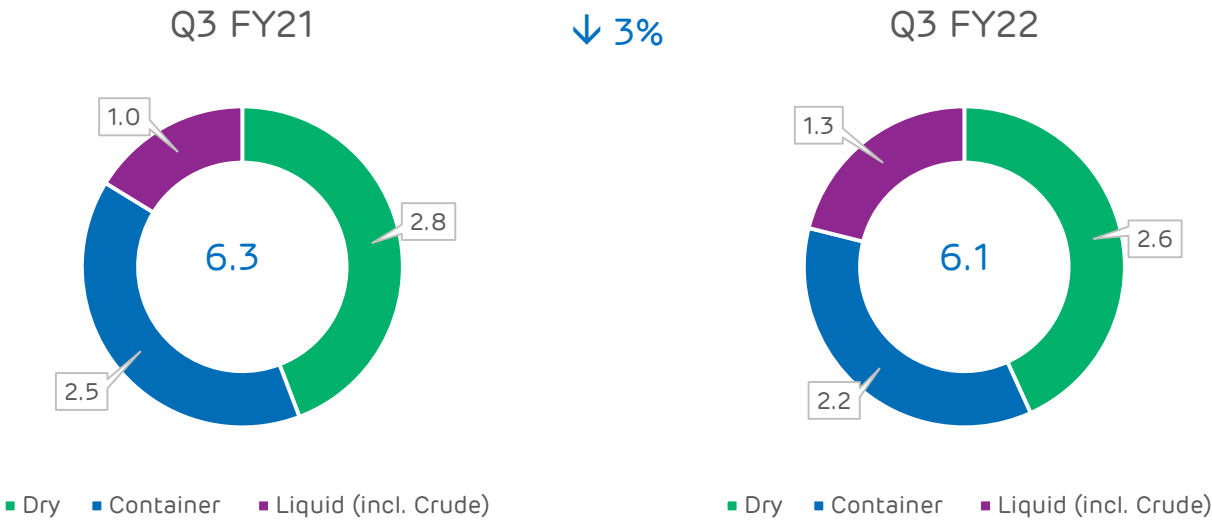


- Dhamra port continues to add new cargo types and added new cargo LD slag and new customer Bhushan Power and Steel Ltd.
- Revenue growth is on account of higher cargo volume and change in cargo mix.
- Lower EBITDA growth due to change in cargo mix.

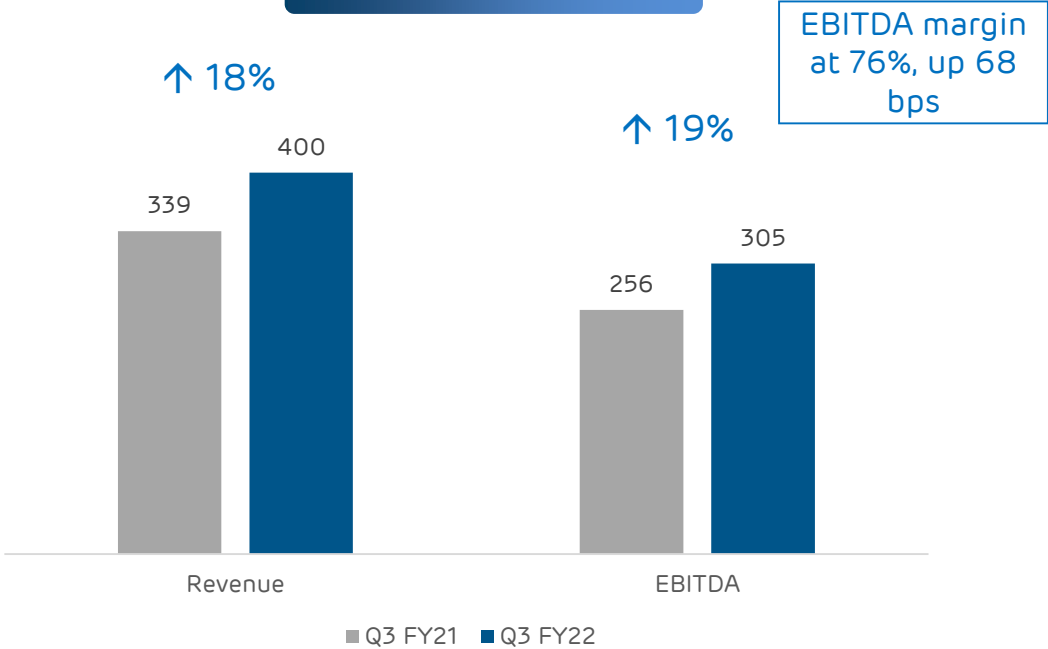
APSEZ : Hazira port - volume and financials Q3 FY22

(YoY - Rs. in cr.)

Volume (MMT)



Revenue & EBITDA*

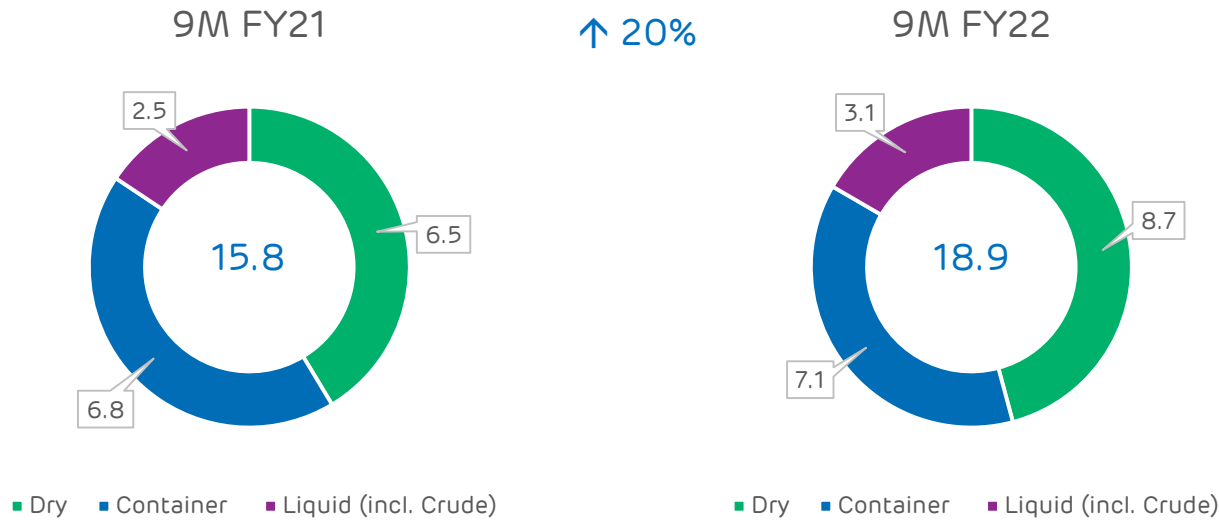


* EBITDA excludes forex gain/loss

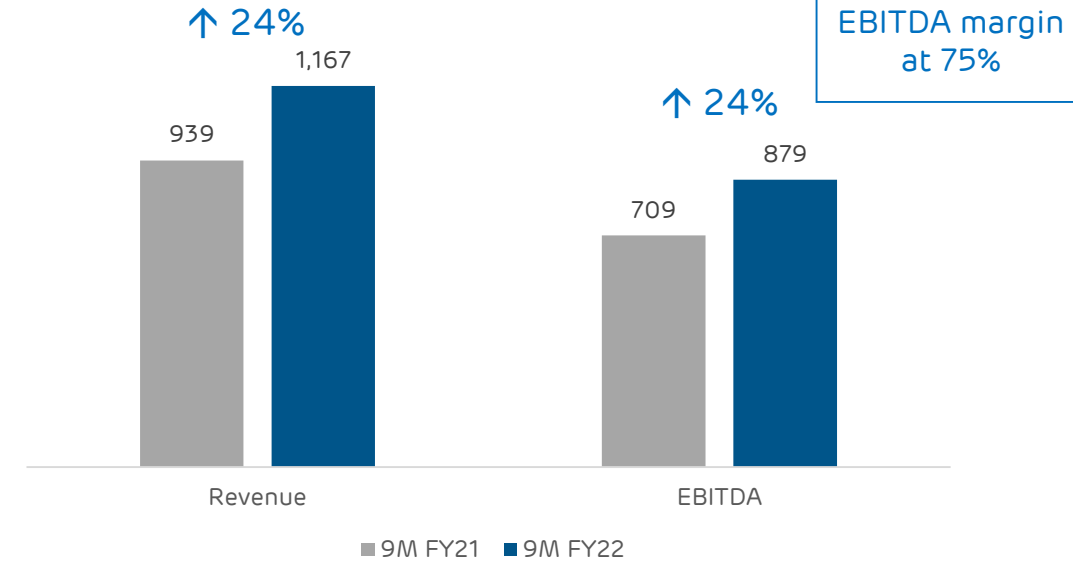
APSEZ : Hazira port - volume and financials 9M FY22

(YoY - Rs. in cr.)

Volume (MMT)



Revenue & EBITDA*

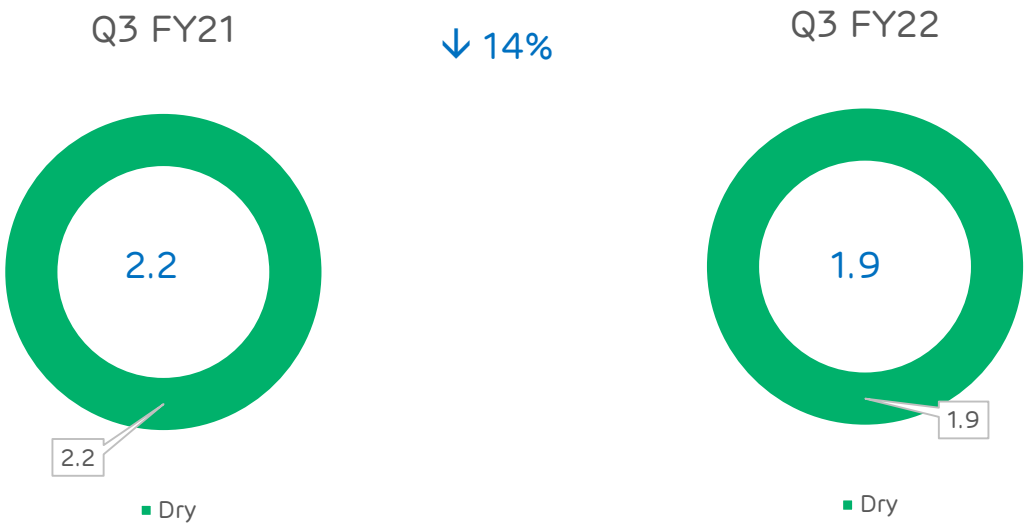


- Growth in cargo led by 33% growth in dry bulk and 27% in liquid segment.
- One new container service operated by Hapag and ONE added with a potential of 25,000 TEUs p.a.
- Growth in revenue and EBITDA is on account of cargo volume growth and change in cargo mix.

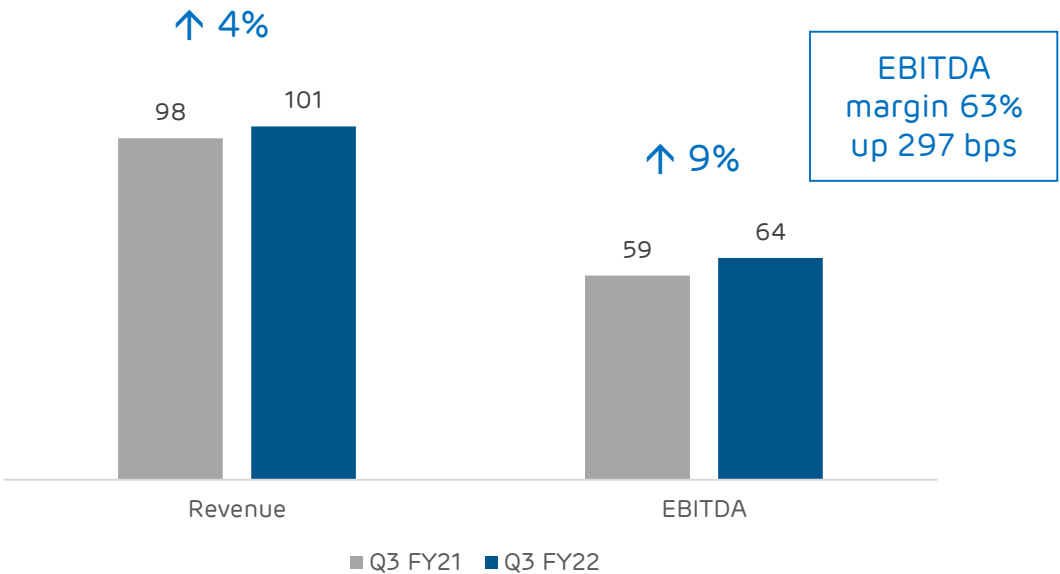
APSEZ : Dahej port - volume and financials Q3 FY22

(YoY - Rs. in cr.)

Volume (MMT)



Revenue & EBITDA*

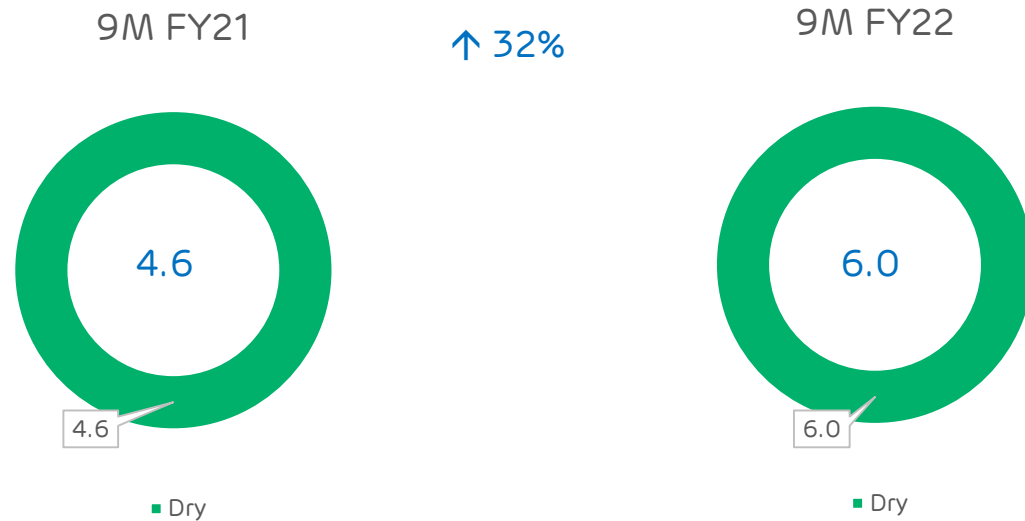


* EBITDA excludes forex gain/loss

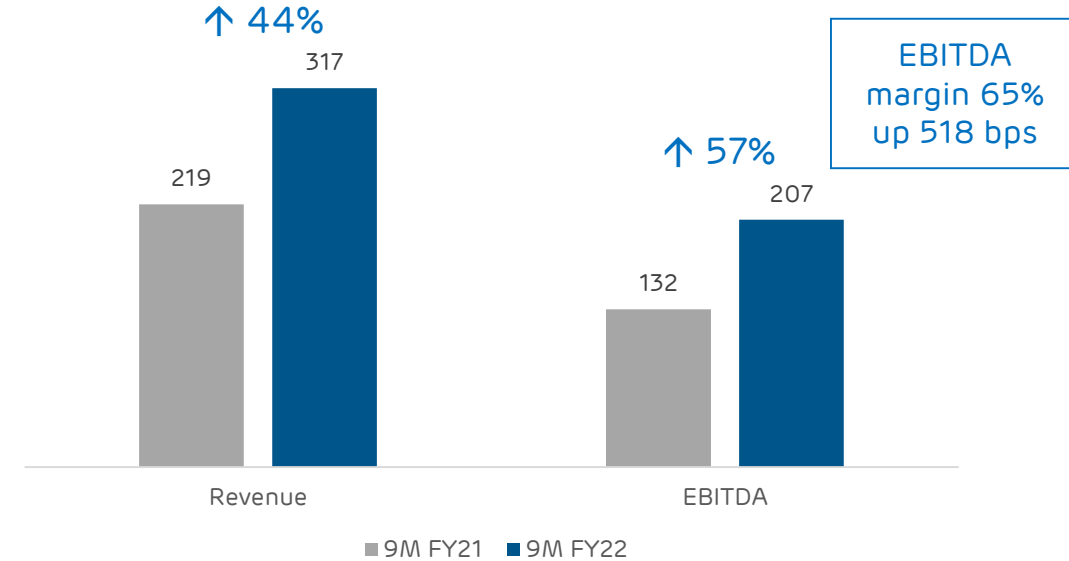
APSEZ : Dahej port - volume and financials 9M FY22

(YoY - Rs. in cr.)

Volume (MMT)



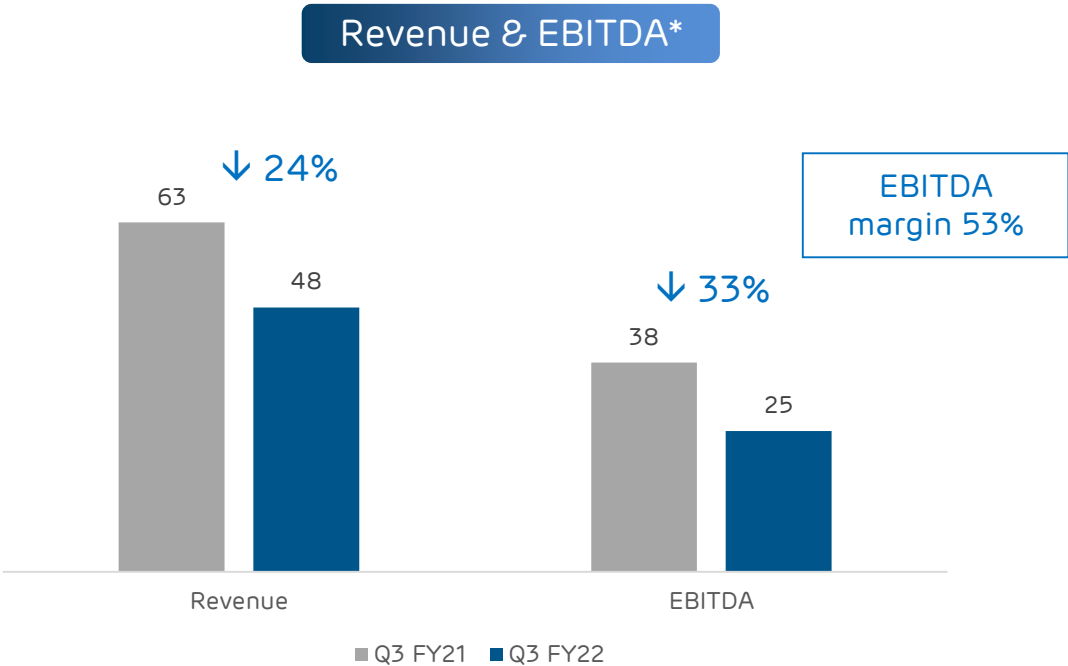
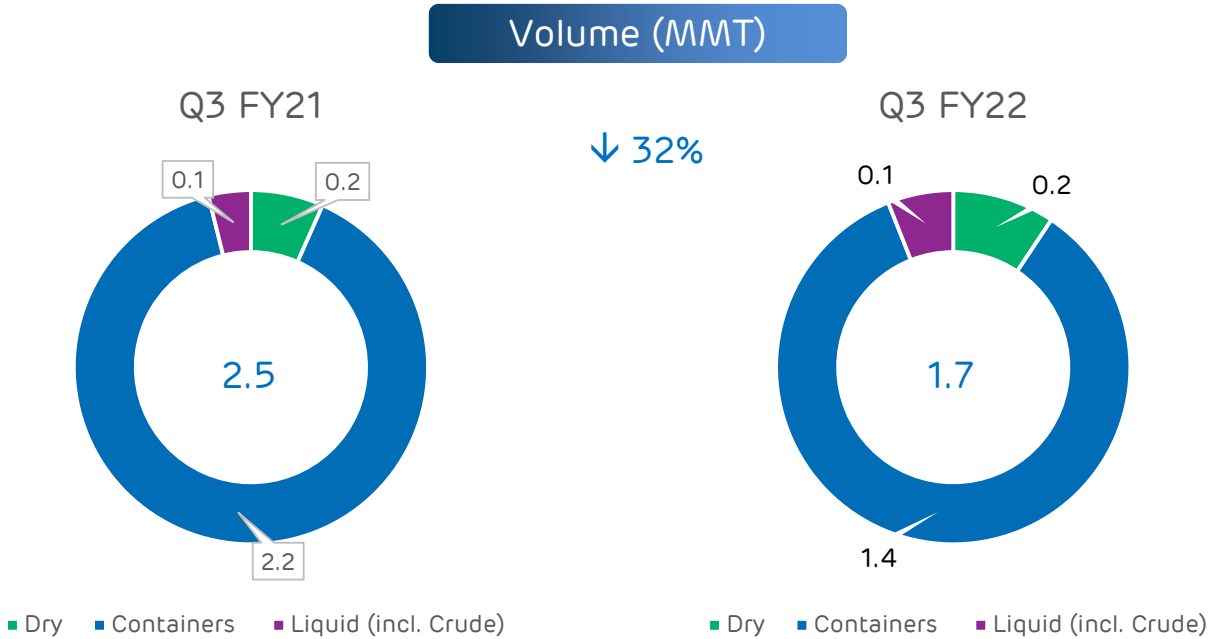
Revenue & EBITDA*



- Dahej port registered positive cargo growth on account of a lower base which was impacted last year due to the pandemic.
- Added a new commodity, Sulphur in our cargo basket.
- Revenue and EBITDA growth higher due to higher volume and change in cargo mix.
- EBITDA margin improved substantially on account of capacity utilization.

APSEZ : Kattupalli port - volume and financials Q3 FY22

(YoY - Rs. in cr.)

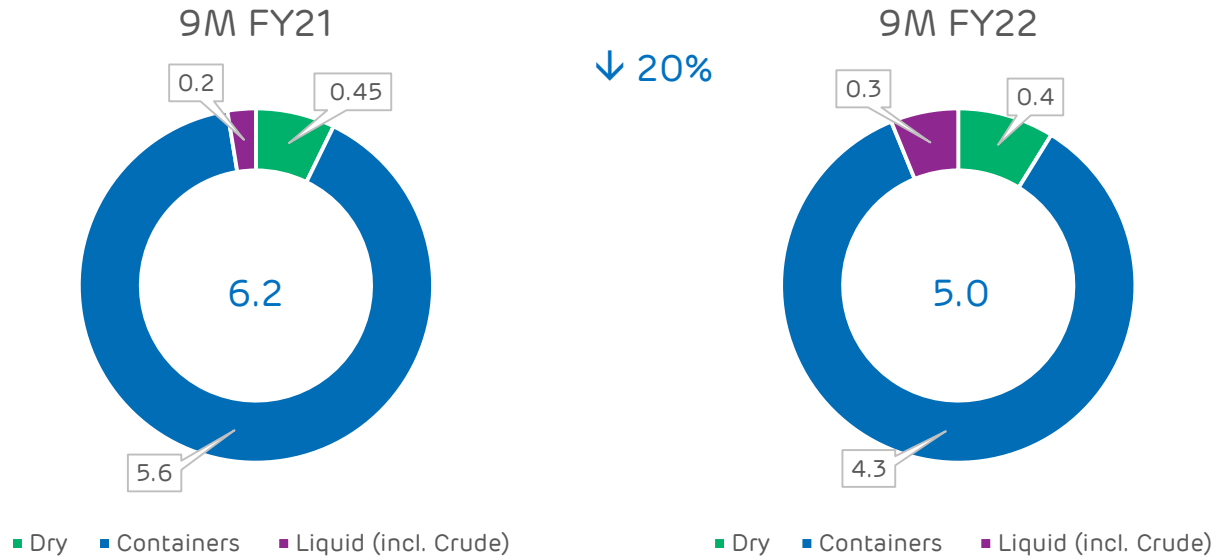


* EBITDA excludes forex gain/loss

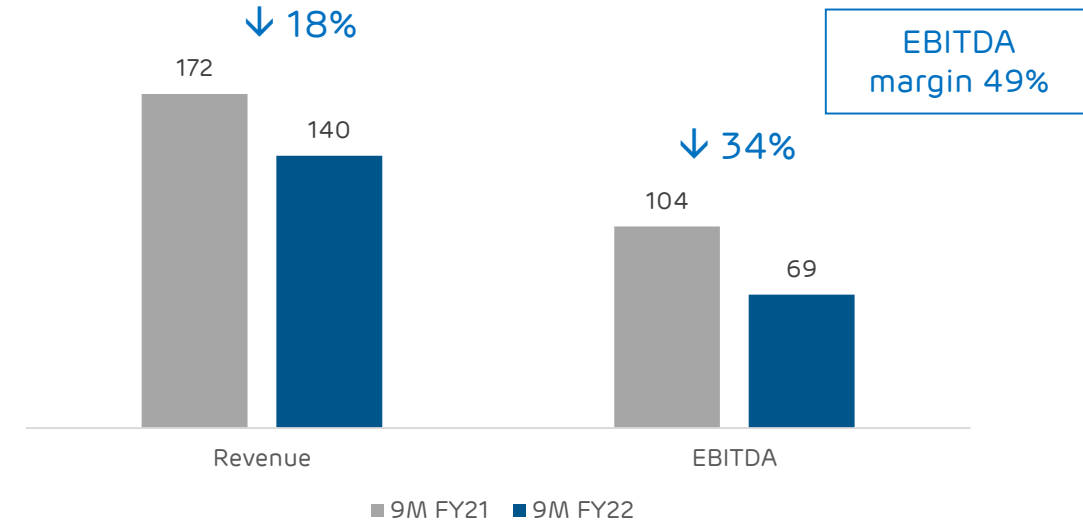
APSEZ : Kattupalli port - volume and financials 9M FY22

(YoY - Rs. in cr.)

Volume (MMT)



Revenue & EBITDA*

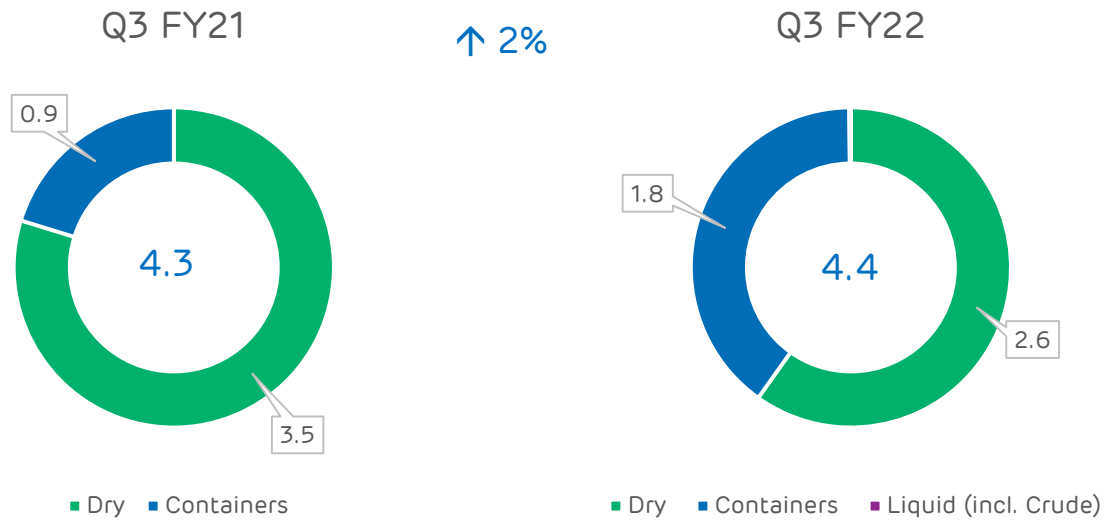


- As part of APSEZ's twin port strategy Kattupalli port and Ennore terminal are working towards maximising value by combining the strength of the assets and distributing container services among the two to better address the needs of the customers. Put together cargo volume grew by 27%.
- Liquid cargo added recently registered more than 90% jump.
- Added a new product to our cargo basket - Dolomite.
- Also added a new container service from HMM during the period which will add around 20,000 TEUs per annum.

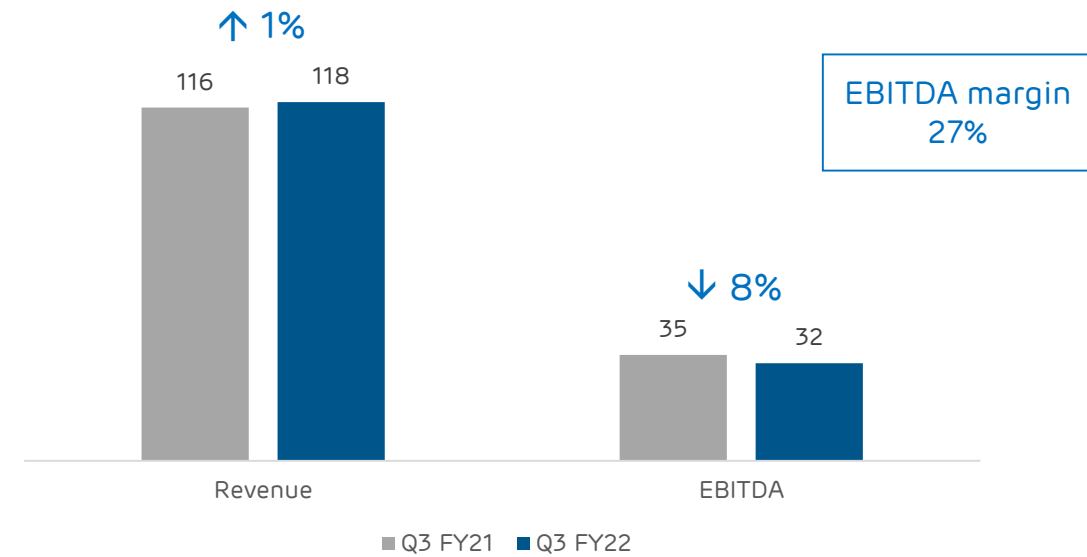
APSEZ: Terminals at major ports & Dighi - volume & financials Q3 FY22

(YoY - Rs. in cr.)

Volume (MMT)



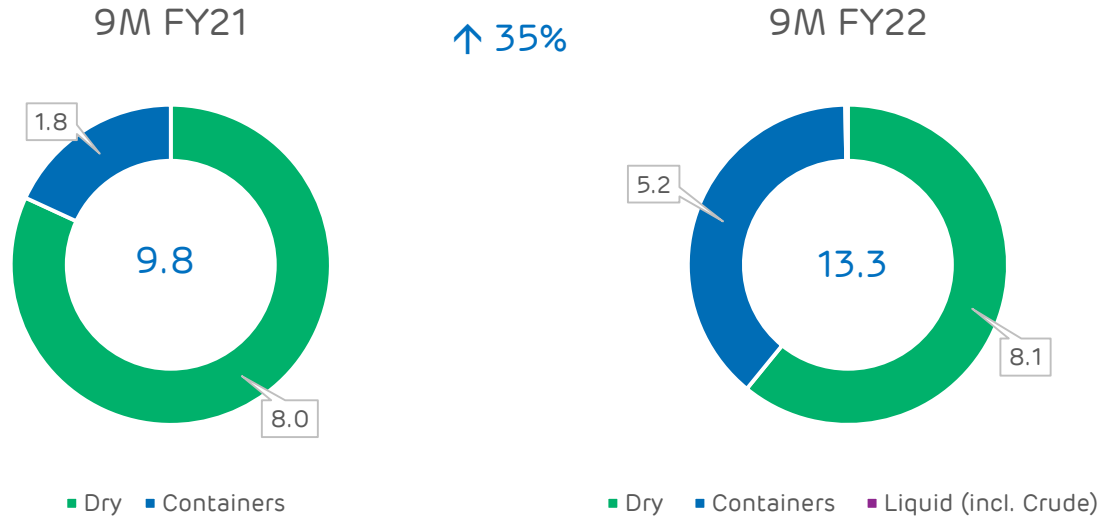
Revenue & EBITDA*



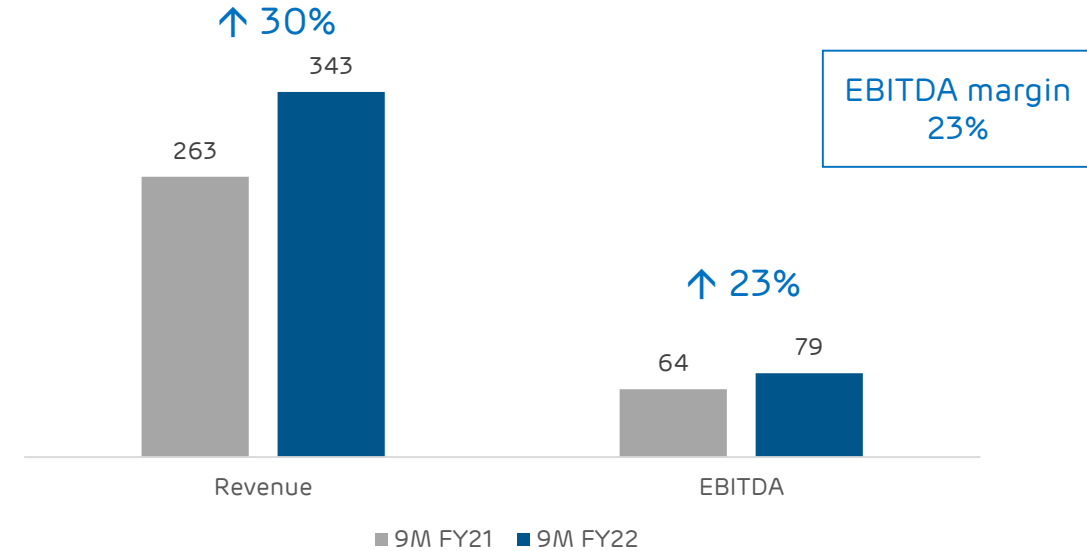
APSEZ: Terminals at major ports & Dighi - volume & financials 9M FY22

(YoY - Rs. in cr.)

Volume (MMT)



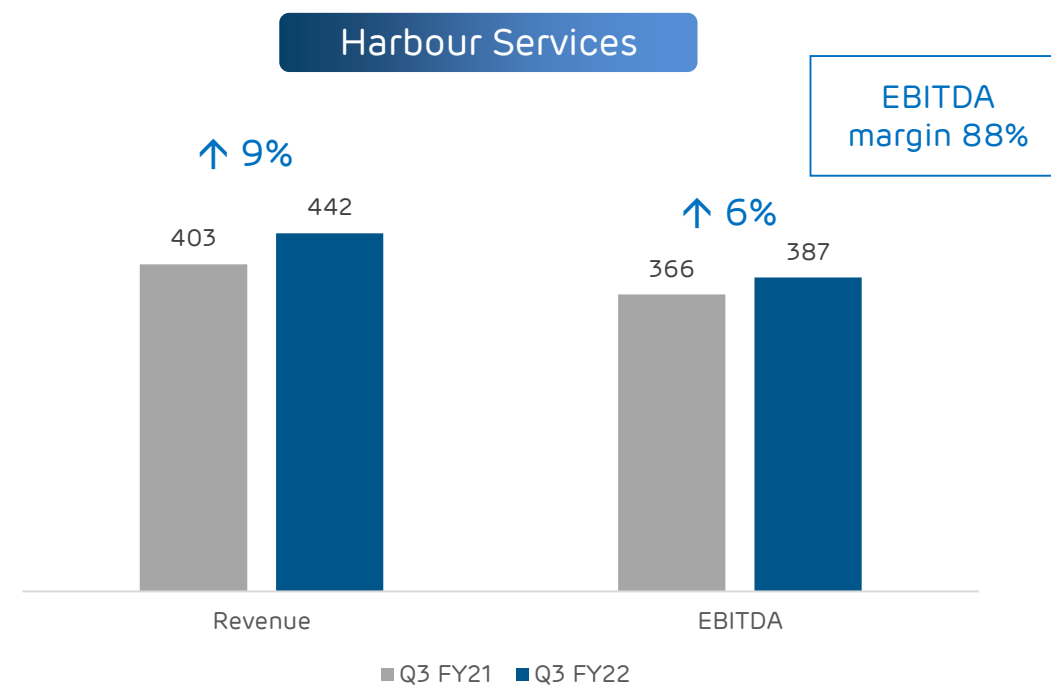
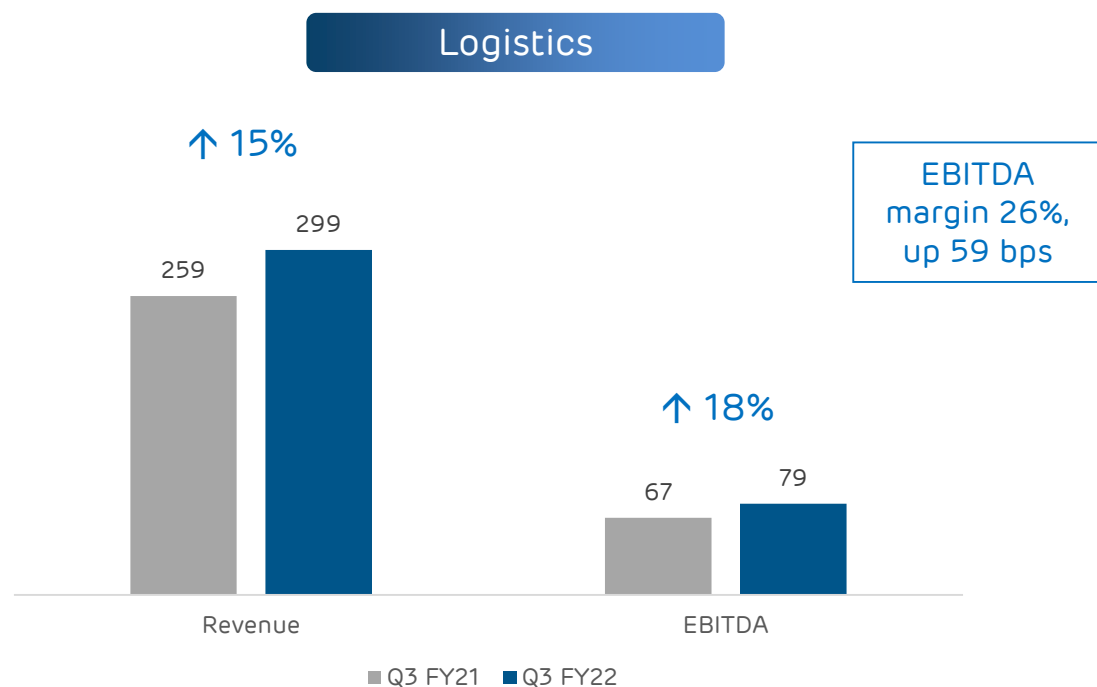
Revenue & EBITDA*



- With addition of new services and realignment of few services with Kattupalli port container volume at Ennore Terminal up 190%.
- Revenue growth not in line with cargo growth due to change in cargo composition.
- EBITDA number not comparable as Dighi port got added during last quarter of FY21.

APSEZ : Adani Logistics and Harbour services - financials Q3 FY22

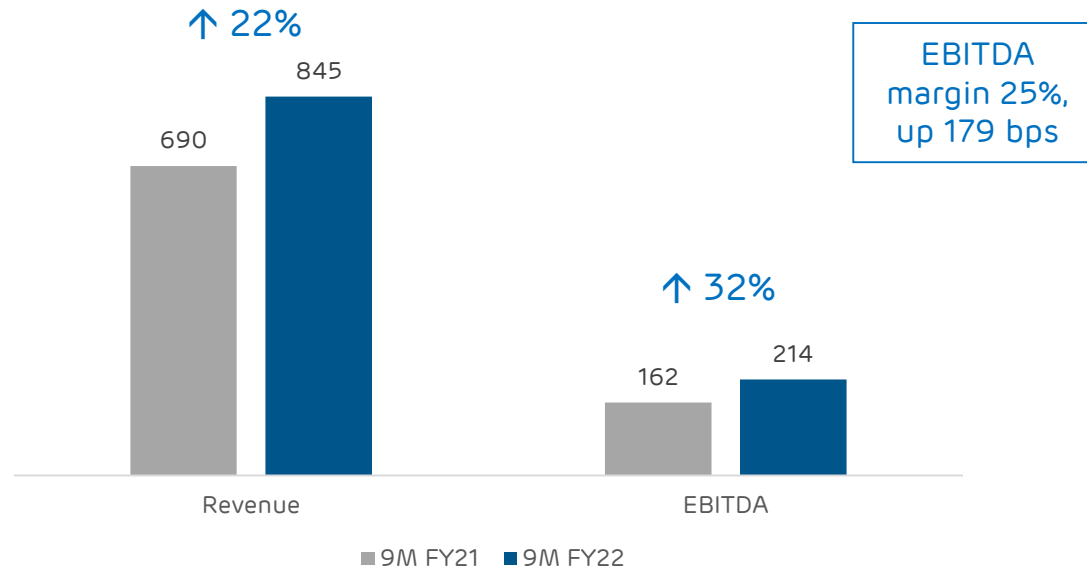
(YoY - Rs. in cr.)



APSEZ : Adani Logistics and Harbour services - financials 9M FY22

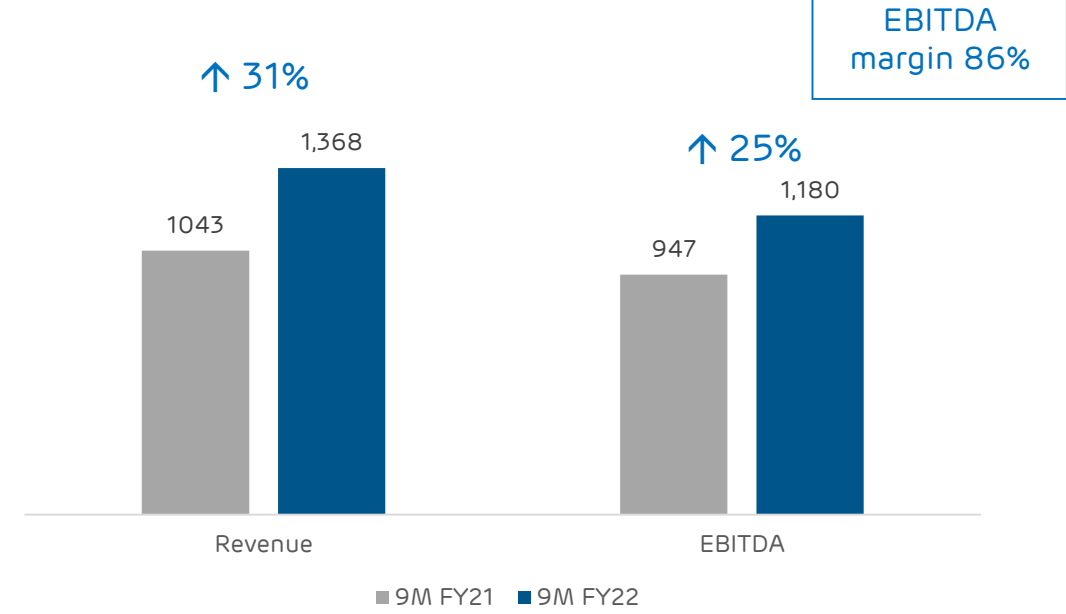
(YoY - Rs. in cr.)

Logistics



- Eleven new rakes added during the period and expected to reach around 75 by end of the year.
- Logistics revenue increased on account of higher rail volume (up 25%), terminal volume (up 13%)
- Adding Bulk cargo, elimination of loss-making routes and operational efficiency resulted in a significant increase in EBITDA and margins.

Harbour Services



- Krishnapatnam port's (AKPL) which got added in Q3 of FY21 has helped marine services revenue going up higher by 35% compared to cargo volume growth of 22%.
- EBITDA growth lower than revenue growth on account of AKPL's base line revenue being lower than average.
- Margin compressed due to donation of Rs.27 cr.

Environment Social & Governance

APSEZ : ESG performance continues to improve

YTD FY22 Performance



Energy Intensity*

10% ↓

172 GJ/Revenue



Emission Intensity*

14% ↓

23 tCO2e/Revenue



Water Intensity*

12 % ↓

0.30 ML/Revenue



Waste Management*

83%

Managed through 5R



Injury Rate*

54% ↓

0.19 Per Million
hours worked



Employee Attrition\$

8%

Progress till date



Wind Captive#

6 MW



Solar Captive#

14.58 MW



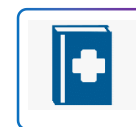
Terrestrial
Plantation#

1.7 Million
Trees planted



Mangrove#

3109 Ha - Afforestation
2596 Ha - Conservation



Education & Health\$

1,28,493

Beneficiaries



Livelihood &
Infrastructure\$

18,142

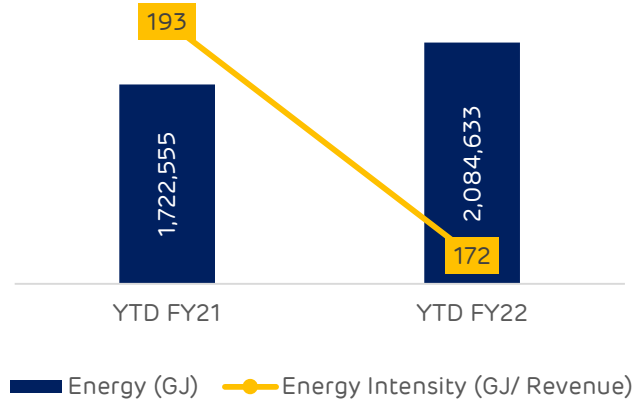
Beneficiaries

ESG Ratings

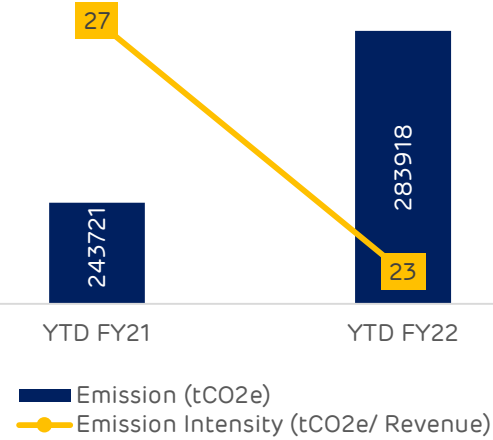
No.	Rating Agencies	Previous Score (2020)	Latest Score (2021)
1	S&P Global	55	57
2	ISS	C-	C
3	CDP Climate Change	B-	B
4	Sustainalytics	Low risk	Low risk
5	MSCI	CCC	CCC

APSEZ : ESG performance YTD FY22

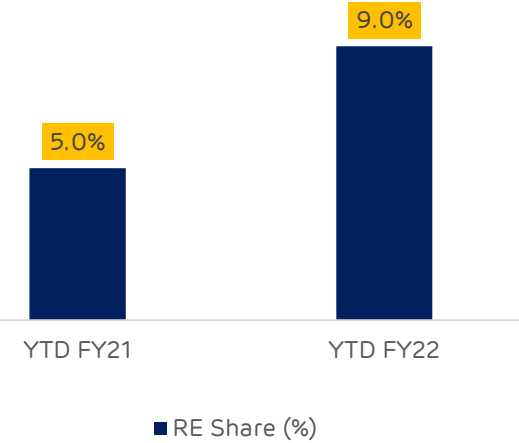
Energy Intensity



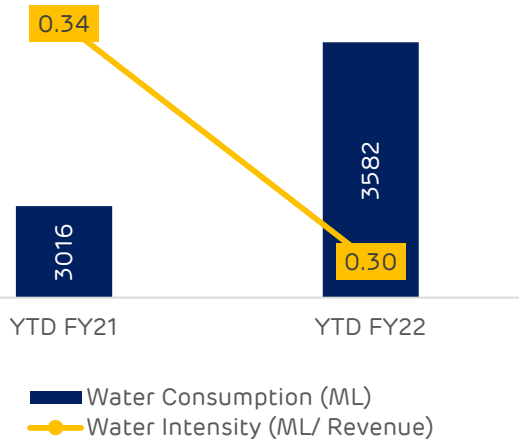
Emission Intensity



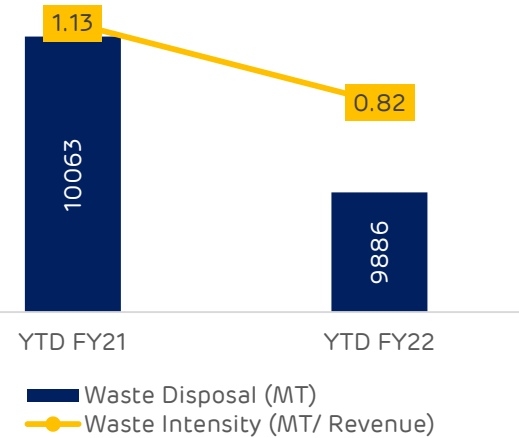
Renewable Energy Share



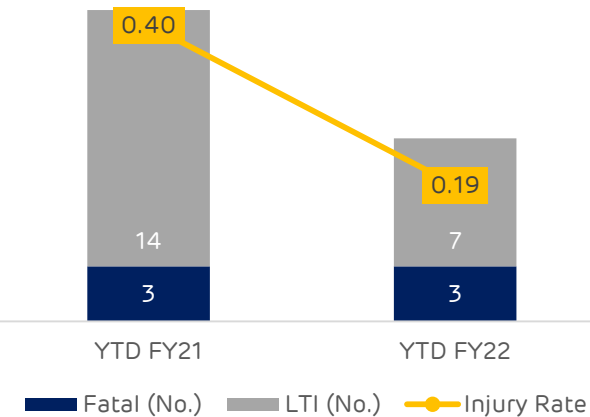
Water Intensity



Waste Disposal Intensity

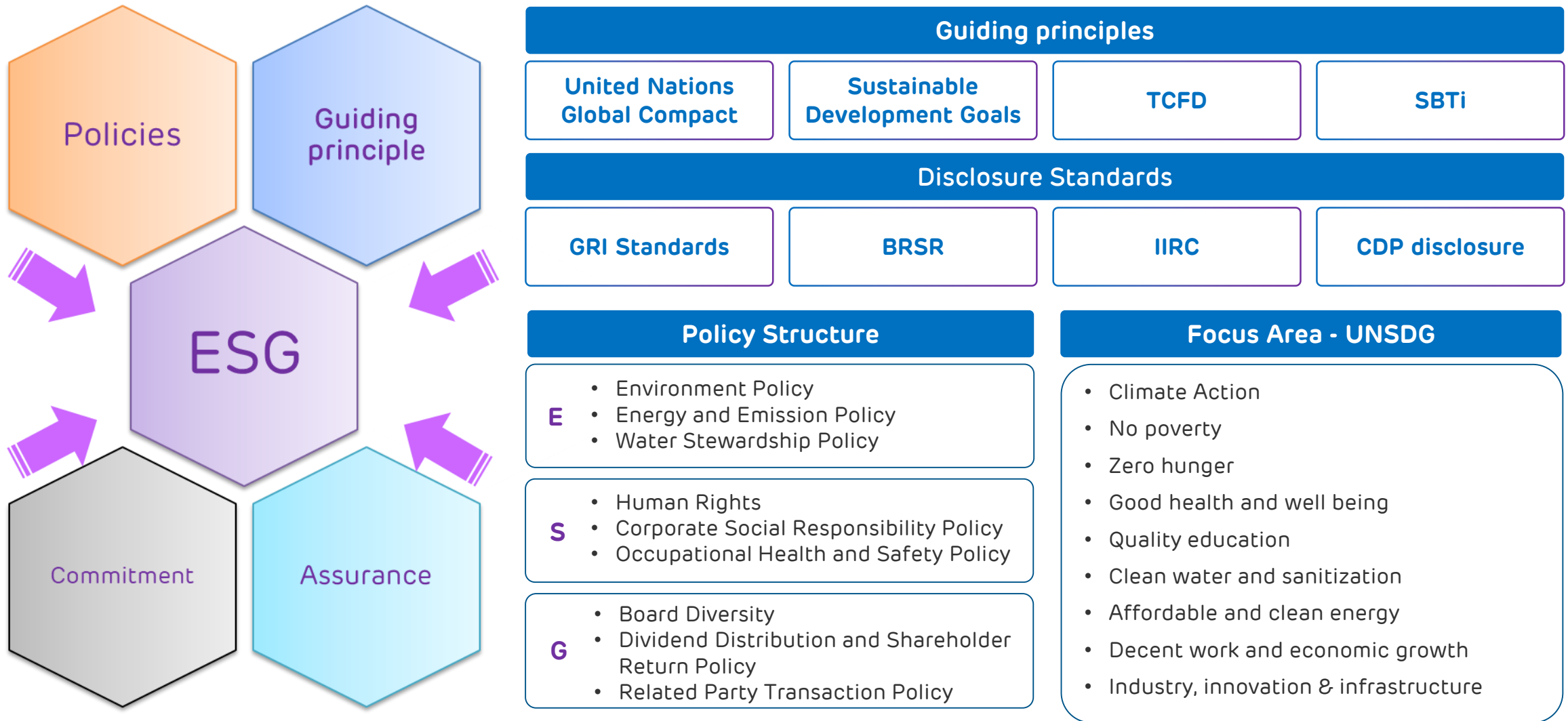


Safety



- Improvement in intensities on account of increase in revenue driven by cargo growth
- 83% waste managed using 5R principles
- RE share increase driven by open access purchases by Dhamra and 15 MW Wind PPA of Krishnapatnam
- 54% reduction in injury rate

APSEZ : Robust ESG assurance framework



Policy framework backed by robust assurance program

United Nations Sustainable Development Goals 2030



Education

- 2. Zero Hunger
- 4. Quality Education

- More than **3,034 meritorious students** from underprivileged sections receive free education along with daily meals at Adani Vidya Mandirs
- **3,152** students receive education at highly subsidized rates through our schools at Mundra, Dhamra and Junagam, Surat district.
- Utthan ensures upgradation of primary Govt schools and focuses on progressive learners – benefiting **13,522 students**, across **104 schools & 16 AWCs**

Healthcare

- 3. Good Health & Well Being

- **5** Mobile Healthcare Units in port locations provided **65,514 treatments**
- **20,655 patients** treated at rural clinics and wellness center
- **22,626 patients** treated at Adani Hospital, Mundra

Livelihoods

- 1. No Poverty
- 5. Gender Equality
- 8. Decent Work & Economic Growth
- 10. Reduced Inequalities

- **3,538 cattle owners** benefitted through AI under Pashudhan program (livestock development). Also, approximately **34,230** cattle treated and vaccinated in Dhamra, Dahej, Mundra & Hazira locations.
- **460 beneficiaries** under convergence of govt. schemes by linkages of differently-abled people, widow to Social Welfare Department
- **13,083 beneficiaries** of Adani Skill Development Centers
- **246 farmers** were supported for free ploughing, **100 fisherfolk** supported with Iceboxes

Community Infrastructure Development

- 6. Clean Water and Sanitation
- 9. Industry, Innovation & Infrastructure

- **39 Rooftop rainwater harvesting** structures installed, **50 borewell recharge** activity completed in Mundra.
- In Mundra (Gujarat), **676 fisherfolk** families supported by fulfilling 75000 litres/day water requirement.
- Installation of high mast lights in **5 villages** of Kattupalli
- Building check dams, deepening of ponds and tanks, rooftop rainwater harvesting, recharging bore wells.

Ecology

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land

- Conservation of mangroves in coordination with GUIDE and establishment of terrestrial biodiversity park. **2874 person days** created through plantation & maintenance of mangroves.
- **4965 saplings of 42 species** planted to develop **Miyawaki Forest model (45*20 mtrs)**

Social philosophy drives initiatives that are aligned with UN Sustainable Development Goals

APSEZ : Consolidated financial performance – SEBI format

Sr. No	Particulars	(` in crore)					
		Quarter Ended			Nine Months Ended		Year Ended
		December 31, 2021	September 30, 2021	December 31, 2020	December 31, 2021	December 31, 2020	March 31, 2021
		Unaudited			Unaudited		Audited
1	Income						
	a. Revenue from Operations	3,797	3,621	3,746	12,089	8,942	12,550
	b. Other Income	626	554	528	1,582	1,506	1,970
	Total Income	4,423	4,175	4,275	13,671	10,447	14,520
2	Expenses						
	a. Operating Expenses	1,011	978	916	3,585	2,274	3,259
	b. Employee Benefits Expense	160	169	161	494	448	615
	c. Finance Costs						
	- Interest and Bank Charges	659	653	574	1,889	1,485	2,129
	- Derivative (Gain)/Loss (net)	7	(4)	38	3	137	126
	d. Depreciation and Amortisation Expense	693	692	594	2,065	1,511	2,107
	e. Foreign Exchange (Gain)/Loss (net)	13	(53)	(206)	348	(691)	(715)
	f. Other Expenses	195	192	182	641	524	692
	Total Expenses	2,739	2,626	2,259	9,025	5,687	8,214
3	Profit before share of profit/(loss) from joint ventures and associates and tax (1-2)	1,684	1,549	2,016	4,646	4,761	6,306
4	Share of profit/(loss) from joint ventures and associates	56	36	(4)	130	(8)	(14)
5	Profit before exceptional items and tax (3+4)	1,739	1,584	2,013	4,776	4,753	6,292
6	Exceptional items (refer note 16)	-	(405)	-	(405)	-	-
7	Profit before tax (5+6)	1,739	1,179	2,013	4,371	4,753	6,292
8	Tax Expense/(Credit) (net)	261	208	436	609	1,025	1,243
	- Current Tax	311	221	395	789	1,031	1,272
	- Deferred Tax	5	29	50	22	69	102
	- Tax (credit) under Minimum Alternate Tax (MAT)	(55)	(42)	(9)	(203)	(75)	(131)
9	Profit for the period/year (7-8)	1,479	970	1,577	3,762	3,728	5,049
	Attributable to:						
	Equity holders of the parent	1,472	954	1,561	3,704	3,706	4,994
	Non-controlling interests	7	17	15	58	22	54
11	Total Comprehensive Income for the period/year	1,526	887	1,561	3,657	3,723	5,033
	Attributable to:						
	Equity holders of the parent	1,520	870	1,546	3,599	3,702	4,979
	Non-controlling interests	7	17	15	58	22	54

APSEZ : Major Ports – Total Cargo Handled (MMT)

Ports	9M FY22	9M FY21	Growth %
Deendayal (Kandla)	97	84	14%
Paradip	84	82	1%
JNPT	56	45	25%
Visakhapatnam	51	52	-2%
Mumbai	44	38	17%
Chennai	36	31	17%
Haldia Dock Complex	31	33	-5%
New Mangalore	27	26	6%
Kamarajar (Ennore)	28	17	63%
V.O. Chidambaranar	26	24	10%
Cochin	25	21	18%
Mormugao	13	15	-8%
Kolkata Dock System	11	11	2%
Total - Major Ports	529	478	11%
APSEZ Consolidated	212	174	22%
Mundra	113	104	8%

APSEZ : Major Ports – Containers Volume

Ports	Container Cargo (000' TEUs)		
	9M FY22	9M FY21	Growth %
J.N.P.T.	4177	3222	30%
Chennai	1207	960	26%
V.O.Chidambaranar	593	534	11%
Cochin	555	478	16%
Kolkata Dock System	431	397	9%
Deendayal	365	373	-2%
Visakhapatnam	383	364	5%
Kamarajar(Ennore)	354	122	190%
Haldia Dock Complex	126	102	24%
New Mangalore	114	109	5%
Mormugao	13	17	-24%
Mumbai	18	18	0%
Paradip	7	11	-36%
Total - Major Ports	8343	6707	24%
APSEZ Consolidated	6163	4946	25%
Mundra	4896	3889	26%

APSEZ – Details Annexed in Linked File

1. Port-wise Cargo Volume Break up 9M FY22
2. Ports and Logistics Vertical Key Financial Performance 9M FY22

Please open the file in PDF reader and
double click on the icon to open -



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