



Presentation

To

Board of Directors

Mundra Port and Special Economic Zone Ltd.



59th Board Meeting

07th February, 2011

MPSEZ - Recent Highlights

- **OPERATION COMMENCED AT WORLD'S LARGEST FULLY MECHANIZED COAL RECEIVING TERMINAL - CAPACITY 60 MMTPA**
- **COMMISSIONING OF NEW VEGETABLE OIL TANKS - CAPACITY ADDITION BY 80000 KL (16 TANKS)**
- **COMMISSIONING OF MINI SHIPYARD ON 6TH DEC'10**
- **SUCCESSFUL TESTING OF E- RTG ON 18TH DEC'10**
- **WON GOLD MEDAL IN NATIONAL CONVENTION ON QUALITY CONCEPTS**
- **RANKED 7TH AMONGST PORTS IN INDIA**
- **MARKET SHARE IMPROVED TO 8.28% FROM 6.75% (YOY)**
- **MARKET SHARE IN CONTAINER BUSINESS IMPROVED TO 14.1% FROM 11.7%**
- **25% INTERIM DIVIDEND DECLARED.**

MPSEZ Operational Achievements

Sr. No	Particulars	Unit	Achievements		Previous Best	
			Qty	Month	Qty	Month
1	Highest TEUs Handled ('000)	Nos.	115.71	Dec'10	110.92	Aug'10
2	Highest Number of Rakes Handled	Nos.	792	Dec'10	732	Oct'10
3	Highest Cargo Handled	MMT	4.55	Dec'10	4.25	Oct'10

Handling more than 1,00,000 TEUs consecutively for last 6 months.

Cargo at Indian Ports: April- 10 to December-10

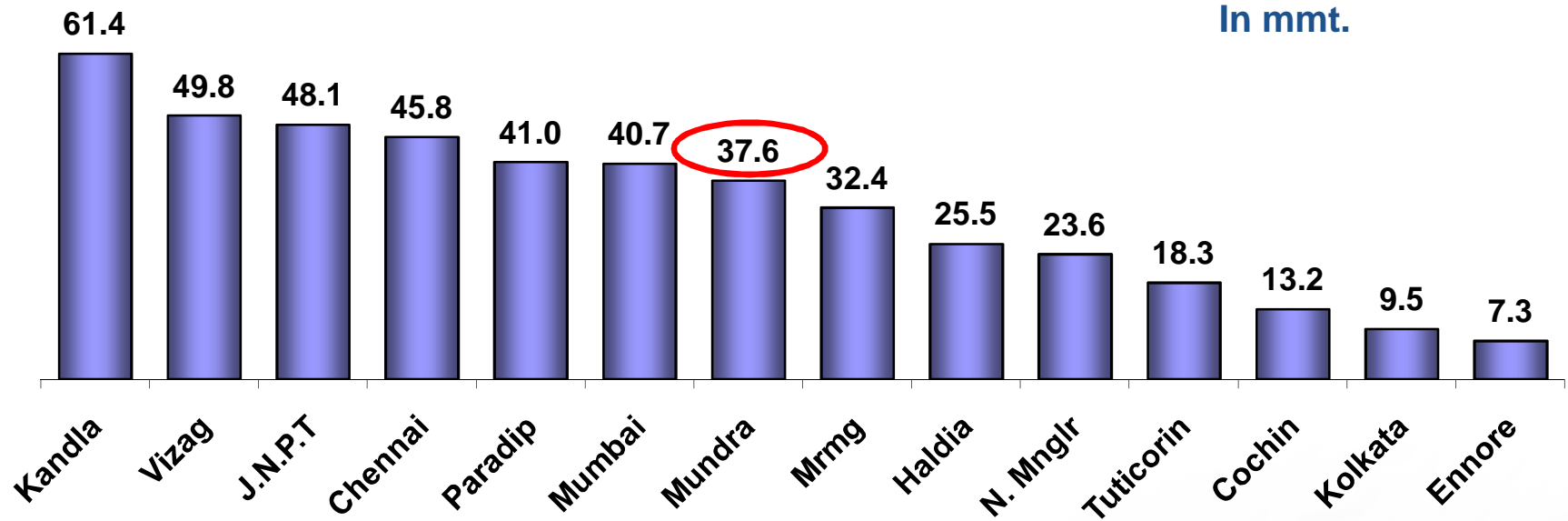
Ports	Total Cargo (mmt)			Total Container Cargo (000' TEUs)		
	April-Dec	April-Dec	YoY	April-Dec	April-Dec	YoY
	FY11	FY10		FY11	FY10	
Kolkata	9.52	9.63	-1.05%	278	286	-2.80%
Haldia	25.54	24.61	3.78%	109	89	22.47%
Paradip	41.01	41.73	-1.73%	3	2	50.00%
Visakhapatnam	49.78	49.31	0.95%	101	72	40.28%
Ennore	7.28	8.13	-10.37%	-	-	
Chennai	45.76	45.83	-0.15%	1116	886	26.02%
Tuticorin	18.26	17.63	3.54%	341	320	6.56%
Cochin	13.24	12.06	9.82%	219	219	0.12%
New Mangalore	23.59	27.11	-12.99%	31	23	34.78%
Mormugao	32.43	31.26	3.74%	13	14	-6.04%
Mumbai	40.69	40.36	0.80%	56	41	36.59%
J.N.P.T.	48.05	44.67	7.57%	3208	2988	7.36%
Kandla	61.45	59.75	2.85%	116	107	8.41%
Major Ports	416.61	412.08	1.10%	5592	5047	10.80%
Mundra Port	37.62	29.83	26.10%	916	670	36.80%
All Ports	454.23	441.91	2.79%	6508	5717	13.84%

Mundra Port's Market Share up at 8.28% from 6.75%

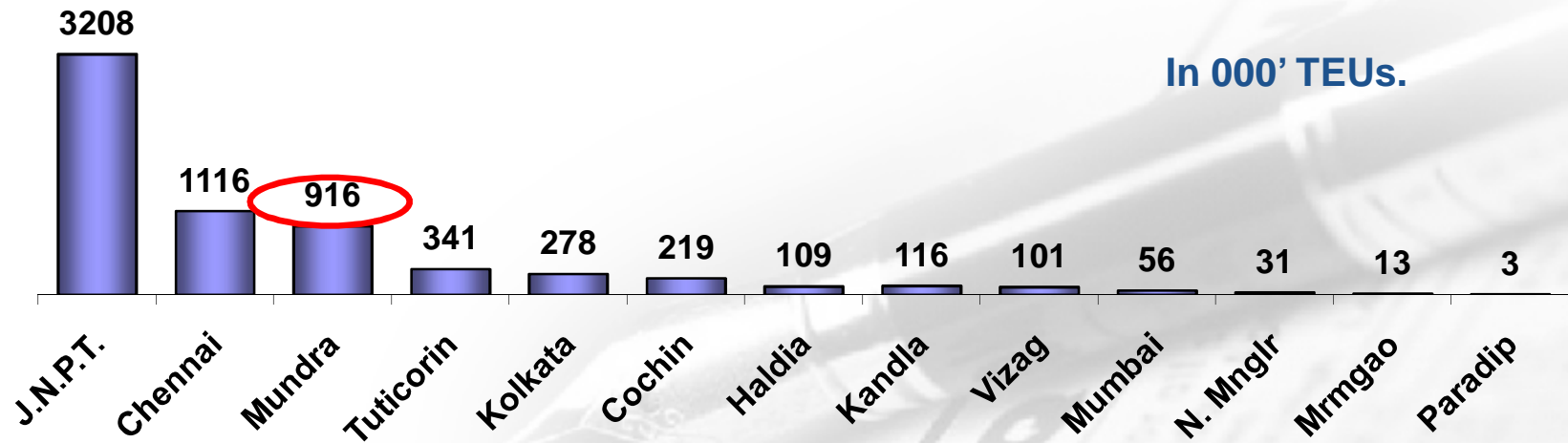
Source: Indian Port Association

Cargo at Indian Ports: April 10 to December 10: Mundra # 7th

Total Cargo



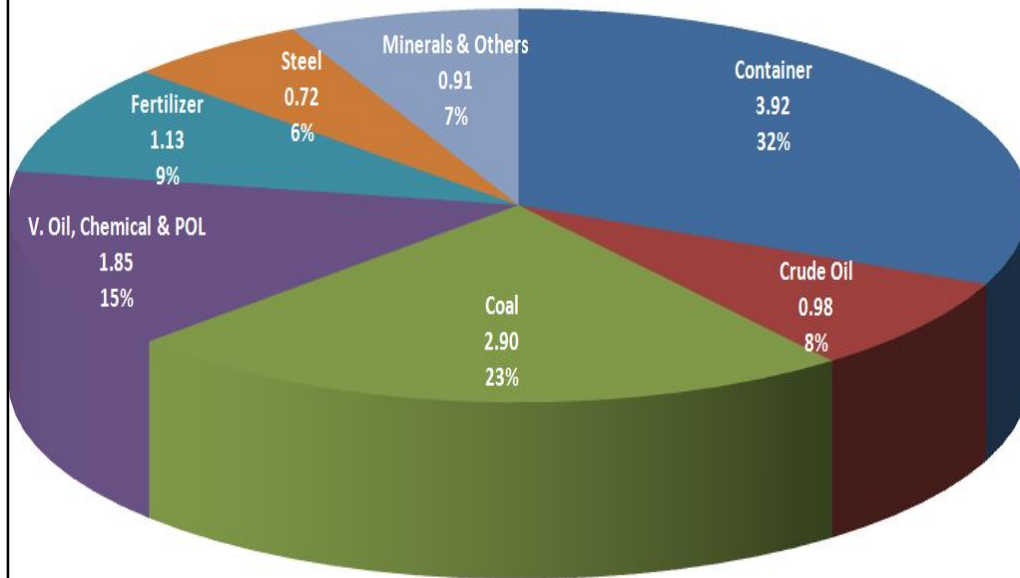
Container Cargo



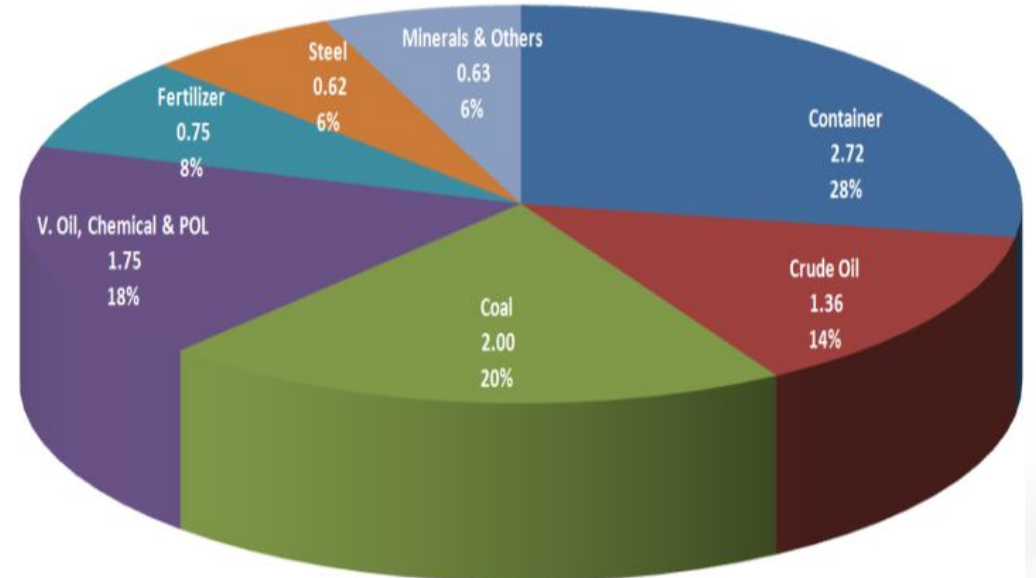
Operations Highlights - Q3 2010-11 V/s Q3 2009-10 (YoY)

Particulars	2010 - 11	2009 - 10	PoP
	Oct 10 - Dec 10	Oct 09 - Dec 09	%
Vessels Called at Port	659	606	9%
GRT (mmt)	19.15	14.37	33%
Cargo Handled (mmt)	12.41	9.83	26%
Dry Cargo (mmt)	5.66	4.00	42%
(% of total cargo)	46%	41%	
Liquid Cargo (Incl HPCL) (mmt)	1.85	1.75	6%
(% of total cargo)	15%	18%	
Bulk (mmt)	7.51	5.75	31%
(% of total cargo)	61%	58%	
Crude (mmt)	0.98	1.36	-28%
(% of total cargo)	8%	14%	
Containers (mmt)	3.92	2.72	44%
(% of total cargo)	32%	28%	
Railway Rakes (nos)	2,195	1,156	90%
Cargo Moved by Rails (mmt)	4.50	2.52	79%
(% of Dry & Container)	47%	37%	

Cargo Handled Q3 2010-11 V/s Q3 2009-10



Oct'10 to Dec'10: 12.41 MMT

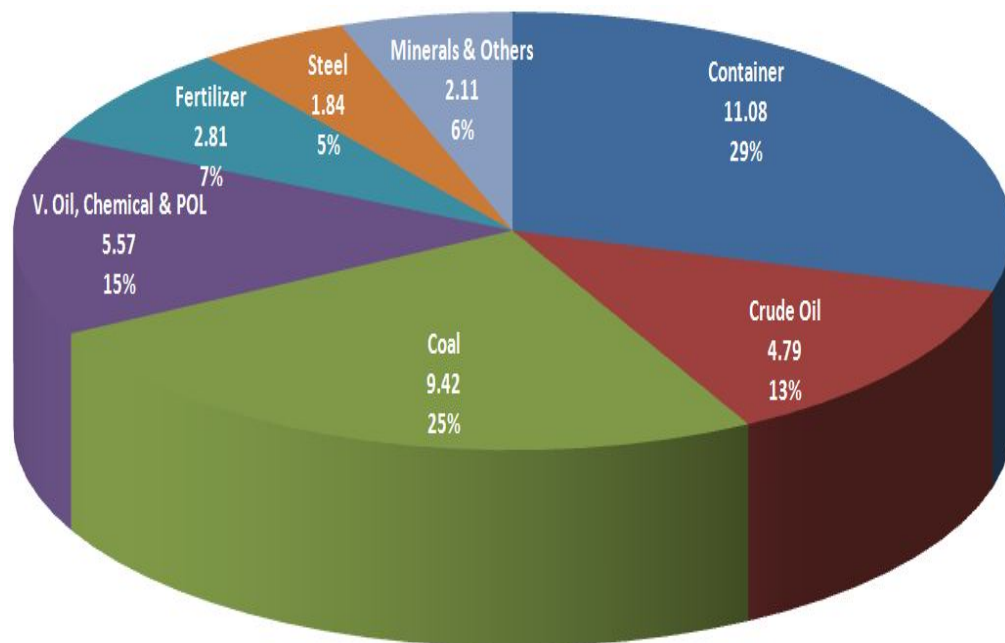


Oct'09 to Dec'09: 09.83 MMT

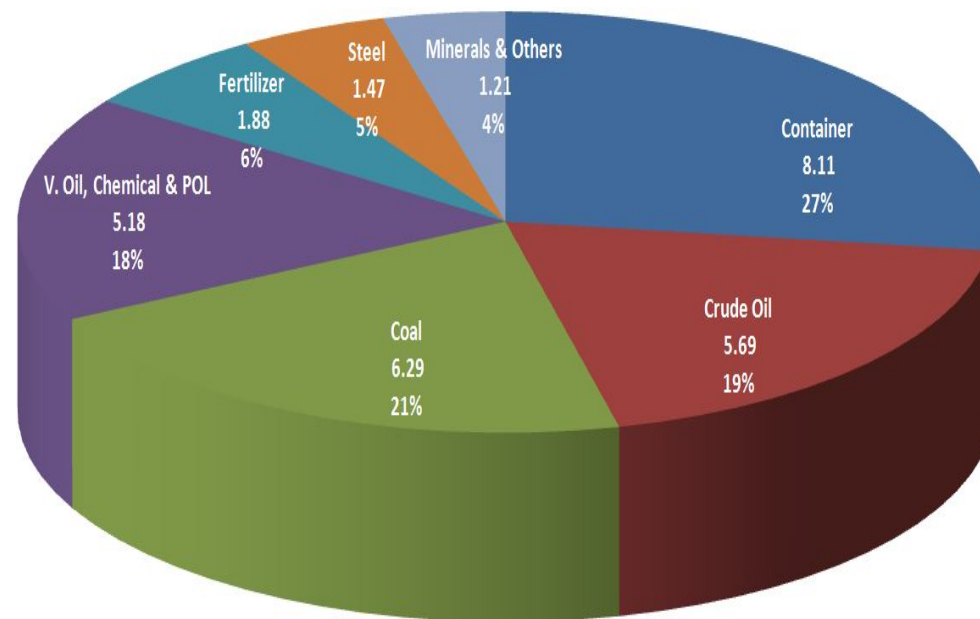
Operations Highlights - FY 2010-11 V/s FY 2009-10 (YoY)

Particulars	2010 - 11	2009 - 10	PoP
	Apr 10 - Dec 10	Apr 09 - Dec 09	%
Vessels Called at Port	1,894	1,774	7%
GRT (mmt)	54.73	44.90	22%
Cargo Handled (mmt)	37.62	29.83	26%
Dry Cargo (mmt)	16.18	10.85	49%
(% of total cargo)	43%	36%	
Liquid Cargo (Incl HPCL) (mmt)	5.57	5.18	8%
(% of total cargo)	15%	17%	
Bulk (mmt)	21.75	16.03	36%
(% of total cargo)	58%	54%	
Crude (mmt)	4.79	5.69	-16%
(% of total cargo)	13%	19%	
Containers (mmt)	11.08	8.11	37%
(% of total cargo)	29%	27%	
Railway Rakes (nos)	5,807	3,628	60%
Cargo Moved by Rails (mmt)	12.32	8.11	52%
(% of Dry & Container)	45%	43%	

Cargo Handled 9M 2010-11 V/s 9M 2009-10 (YoY)



Apr'10 to Dec'10: 37.62 MMT



Apr'09 to Dec'09: 29.83 MMT

MPSEZL – Financial Performance

(Rs. Lacs)

Sr. No.	Particulars	Quarter Ended 31.12.2010	Quarter Ended 31.12.2009	Period Ended 31.12.2010	Period Ended 31.12.2009	Year Ended 31.03.2010
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
1	a. Net Sales / Income from Operations	42,079	30,989	121,909	92,571	127,913
	b. Other Operating Income	2,997	2,794	6,085	4,627	11,339
	Total Income	45,077	33,784	127,993	97,198	139,252
2	Expenditure					
	a. Operating Expenses	10,951	7,034	29,528	19,294	28,714
	b. Employees Cost	1,483	1,415	4,891	3,809	5,408
	c. Depreciation / Amortisation	5,312	4,331	14,922	11,801	16,814
	d. Administrative and Other Expenses	1,662	2,271	6,268	5,429	10,961
	Total Expenditure	19,408	15,051	55,609	40,333	61,897
3	Profit from Operations before Other Income, Finance Cost and Tax(1-2)	25,669	18,733	72,384	56,865	77,355
4	Other Income	87	186	1,112	2,641	3,108
5	Profit before Finance Cost and Tax(3+4)	25,757	18,919	73,497	59,506	80,463
6	Finance Cost (net)	1,327	564	4,711	4,155	4,417
7	Profit after Finance Cost but before tax (5-6)	24,430	18,355	68,786	55,351	76,045
8	Tax Expense	1,583	2,029	3,643	4,471	5,948
9	Net Profit after Tax for the period (7-8)	22,847	16,326	65,143	50,880	70,098

Corporate Social Responsibilities



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- **Adani Foundation under Education program initiatives:**

- 4 balwadis functioning at labour colonies benefitting 180 children.
- Distribution of 549 cycles to school children.
- Arranged exposure tour for 55 teachers of 17 schools to observe the benefits model schools of Pragya project
- Maths and science exhibition – 103 schools participated with 65 working models made by 131 students.
- Sports competition – Sponsored Khel Mahakumbh event held at Bhadreshwar and Mundra.
- Distribution of magazines at 103 schools and 6 support schools related to health of Mundra taluka and 15 schools of Mandvi Taluka.

- **Adani Foundation under Community Health initiatives:**

- Rural clinics – 3 clinics at Shiracha, Navinal and Tunda Vandh benefitting 5849 patients.
- Mobile dispensary running in 33 villages and fishermen vasahats – benefitting 15308 patients.
- Mamta divas celebrated at 2 villages to create awareness on health, hygiene & child care and nutrition benefitting 67 mothers.
- General health camps: 7 camps benefitting 1140 patients.
- Gynec camps: 4 Gynec camps benefitting 217 women in 4 villages.
- Blood Donation Camp: organized on World AIDS days - 303 units of blood collected
- HIV / AIDS awareness camp/shows: 5 shows organized – 750 participants
- Kidney Stone Project – 8 camps at 8 villages –out of 1205 total patients 238 examined for Kidney stone

Corporate Social Responsibilities

- Adani Foundation under Sustainable Livelihood Development initiatives:
 - Awareness meetings with cattle owners: 4 meetings benefitting 56 cattle owners.
 - Cattle camps: 10 camps benefitting 11642 cattle and 485 cattle owners
 - Drip irrigation: 68 beneficiaries have received a total benefit of Rs.30,37,494 against the 25% subsidy under drip irrigation system.
 - LMV Driver's training; 20 participants already undertook the training. 2nd batch of 21 trainees going on
- Adani Foundation under Rural Infrastructure Development initiatives:
 - Drainage project with individual village STP construction continue at 16 villages benefiting more than 21000 villagers
 - The following infrastructure facilities were created at the villages:
 - ✓ ITI Infrastructure Facilities, Mundra
 - ✓ Community Hall – Mangra and Luni
 - ✓ Computer Hall – Bhadreshwar
 - ✓ Cow Shed wall – Bhadreshwar and Pavadiyara
 - ✓ School Boundary Wall – Kukadsar
 - ✓ School Repair work – Shiracha and Navinal
 - ✓ Fish Landing Shed - Luni Bandar
 - ✓ Painting work of school –Tunda Vandh

Thank You