

Ref No: APSEZL/SECT/2025-26/64

August 5, 2025

BSE Limited

Floor 25, P J Towers, Dalal Street.

Mumbai – 400 001

Scrip Code: 532921

National Stock Exchange of India Limited

Exchange Plaza,

Bandra Kurla Complex,

Bandra (E), Mumbai - 400 051

Scrip Code: ADANIPORTS

Sub: Submission of Media Release and Investor Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended 30<sup>th</sup>

June, 2025

Dear Sir/Madam,

In continuation to Outcome of Board Meeting dated August 5, 2025, We hereby submit:

- 1. Media Release dated August 5, 2025 on the Unaudited Financial Results (Standalone and Consolidated) for the quarter ended 30<sup>th</sup> June, 2025, as **Annexure "A"**.
- Presentation on performance highlights of the Company for the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30<sup>th</sup> June, 2025 as **Annexure "B"**.

The same is being uploaded on the Company's website at www.adaniports.com.

Kindly take the same on your record.

Thanking you,

Yours faithfully,

For Adani Ports and Special Economic Zone Limited

Kamlesh Bhagia Company Secretary

Encl.: as above



#### Media Release

# APSEZ's quarterly revenue grows 21% YoY driven by 2x jump in Logistics and 2.9x increase in Marine

#### Editor's synopsis

	• •
Ports	<ul> <li>Cargo volume - 121 MMT from 109 MMT (+11% YoY), domestic market share - 27.8% from 27.2% (+60bps YoY)</li> <li>Commenced operations at (i) Fully automated container terminal in Colombo port, (ii) Export terminal in Dhamra Port</li> </ul>
Logistics	<ul> <li>2x growth YoY to ₹1,169 Cr from ₹571 Cr</li> <li>Accelerated ramp up in Trucking and International Freight Network</li> <li>Received approval for EXIM operations at (i) Virochannagar (Gujarat), (ii) Kishangarh (Rajasthan), (iii) Malur (Karnataka) ICDs</li> </ul>
Marine	• 2.9x growth YoY to ₹541 Cr from ₹188 Cr with 118 vessels
Sustainability	<ul> <li>Recognized as "Leader" in Carbon Disclosure Project (CDP) Supplier Engagement Assessment 2024</li> <li>12 ports certified Zero Waste to Landfill</li> </ul>

**Ahmedabad, 5 August 2025:** Adani Ports and Special Economic Zone Limited (APSEZ) announced its results for the quarter ending 30<sup>th</sup> June 2025.

Particulars (₹ Cr)	Q1 FY26	Q1 FY25	YoY
Revenue	9,126	7,560	21%
EBITDA	5,495	4,848	13%#
PAT	3,311	3,107	7%*

"This quarter's 21% revenue growth is anchored by extraordinary momentum in our Logistics and Marine businesses, which grew 2x and 2.9x respectively," said Mr Ashwani Gupta, Whole-time Director & CEO, APSEZ. "These are no longer ancillary verticals - they are reshaping the contours of our future-ready ports ecosystem. With expanding Trucking and International Freight Network services and fast growing, diversified marine fleet in the MEASA region, we are deepening our integrated transport utility approach and extending our value chain from port gate to customer gate. Coupled with cargo growth and market share gains in the domestic ports business, and higher revenue and improving EBITDA in international ports, we remain firmly on track to meet our FY26 quidance".

<sup>\*</sup>Mix change to align with strategic objective of Integrated Transport Utility. Greater contribution from Trucking, International Freight Network and Marine, which have lower EBITDA margin but higher RoCE.

<sup>\*</sup>Last year's (Q1 FY25) PAT included dividend from JV (net) of ₹141 Cr in Q1 FY25, which will happen in Q2 for this year



#### Strategic highlights

- Commenced operations at the Colombo West International Terminal (CWIT), a fully automated, natural deep-water port. CWIT is a public-private partnership under a 35-year BOT agreement. Upon full completion, CWIT will handle c. 3.2m TEUs annually
- Dhamra port opened a new export berth. Also commenced construction of two new berths
  that will increase port capacity to 92 MMT. Won a liquid cargo handling contract from a
  large carbon black manufacturer. Inaugurated a warehouse for a large steel manufacturer
  to house cold rolled coils
- Vizhinjam port completed its first year. Achieved 100% utilization in its ninth month of operation. Commenced construction of Phase 2 at the port
- Board has approved the acquisition of NQXT Port, Australia. NQXT is a natural deep-water, multi-user export terminal with a nameplate capacity of 50 MTPA. The transaction is subject to regulatory approvals
- As part of long-term capital management plan, increased the average debt maturity from 4.3 years to 5.2 years and reduced yield across all bond issuances by up to 116 bps. This was achieved through issuance of 15-year Non-Convertible Debentures (NCDs) to Life Insurance Corporation of India (LIC) and bond buyback
- Commenced skill building centers at Mundra & Krishnapatnam to impart industry-relevant skills to youth that are aligned with APSEZ's requirements

#### Operational highlights

- Handled 121 MMT (+11% YoY) cargo volume in Q1 FY26, driven by containers (+19% YoY)
- All-India cargo market share increased to 27.8% (27.2% in Q1 FY25). Container market share stood at 45.2% (45.9% in Q1 FY25)
- Haifa port operated unhindered throughout and reported 25% YoY growth in container volume and 38% YoY growth in other cargo volume during the quarter, leading to overall volume growth of 29% YoY. This led to the highest quarterly revenue and operating EBITDA for Haifa port since acquisition by APSEZ
- Krishnapatnam port handled its highest ever cargo volume (5.85 MMT) in June 2025
- Handled 179,479 TEUs of container rail volume (+15% YoY) and 6.05 MMT GPWIS volume (+9% YoY)
- Received approval to commence EXIM operations at Virochannagar (Gujarat), Kishangarh (Rajasthan) and Malur (Karnataka) ICDs
- Launched double stack container rake movement between ICD Tumb and ICD Patli
- In June 2025, Mundra Port handled the highest ever TEUs by any Indian port in one day (3,234). The port also set a record by loading 23 double-stack container rakes in a single day
- Ocean Sparkle integrated cloud-based vessel management system (SeaFlux) across its fleet



#### Financial highlights

- Domestic ports revenue increased by 14% YoY to ₹6,137 Cr. Domestic ports EBITDA margin stood at 74.6% (vs. 72.5% in Q1 FY25)
- International ports revenue increased 22% YoY to ₹973 Cr. EBITDA margin stood at 21% vs. 13% in Q1 FY25
- Logistics revenue grew 2x YoY to ₹1,169 Cr. Marine revenue grew 2.9x YoY to ₹541 Cr
- EBITDA increased 13% to ₹5,495 Cr (60% EBITDA margin in Q1 FY26 vs. 64% in Q1 FY25)
- S&P Global revised ratings outlook to Positive from Negative. S&P Global has reaffirmed BBB- rating
- Tenor increase and yield reduction achieved through:
  - o Issuance of ₹5,000 Cr NCDs for 15 years to LIC. The transaction highlights access to domestic markets for its longest tenure issuance
  - Launch of tender offer to buy back up to US\$450m of outstanding USD Bonds. As of 29 July 2025, received US\$384m of tenders (tender offer will expire on 13 August, 2025)
- Reduced yield across all bond issuances by up to 116 bps
- Q1 FY26 cash balance ₹16,921 Cr; Gross debt ₹53,089 Cr
- Q1 FY26 Net debt / EBITDA 1.8x

#### **ESG** highlights

- Recognized as "Leader" in the CDP Supplier Engagement Assessment 2024
- Maintained "Prime" status in the Institutional Shareholder Services (ISS) ESG rating
- Included in the Nifty 100 ESG Sector Leaders Index and Nifty 100 Enhanced ESG Index
- Received "Strong" ESG rating from CRISIL, with overall score of 61 and a "Core" ESG score
  of 67 (amongst the top 15% of companies assessed)
- NSE Sustainability Ratings and Analytics assigned ESG rating of 69 (amongst Top 15% of the companies rated)
- SES ESG Research assigned ESG score of 74.6 (Grade B+), indicating "Medium risk" profile
- 12 ports in portfolio are Zero Waste to Landfill (ZWL) certified
- Hazira Port constructed India's first steel slag road within a port, in collaboration with CSIR-CRRI and the Ministry of Science & Technology
- Deployed electric-powered Mobile Harbour Cranes (MHCs) at the Netaji Subhas Dock, Shyama Prasad Mukherjee Port, marking a shift from fossil fuel-powered equipment



#### Awards & accolades

- Won two awards at the 7<sup>th</sup> India Logistics Strategy summit organized by the Institute of Supply Chain and Management (ISCM Forum). Mundra port named as the "Best Port Service Provider" and Adani Logistics Ltd. won the "Logistics Champion"
- Won multiple awards at the 24<sup>th</sup> Global Environment Awards 2025. Gangavaram port received award for Environmental Protection, Vizhinjam port received award for Pollution Control Machinery & Equipment and Dhamra port received award for Waste Minimization
- Mundra port won Best Private Sector Port and Best Container Terminal of the year at the India Maritime Awards
- Terminal in Goa port won the Diamond Award in Apex India Green Leaf Awards for sustainable operations

#### About Adani Ports and Special Economic Zone Ltd

Adani Ports and Special Economic Zone Ltd (APSEZ), a part of the globally diversified Adani Group, has evolved from a port company to an Integrated Transport Utility providing end-to-end solutions from its port gate to customer gate. It is the largest port developer and operator in India with 6 strategically located ports and terminals on the west coast (Mundra, Tuna Tekra & Berth 13 in Kandla, Dahej, and Hazira in Gujarat, Mormugao in Goa, Dighi in Maharashtra); 5 ports and terminals in south coast (Vizhinjam port in Kerala, Karaikal port in Puducherry, Kattupalli port and Ennore terminal in Chennai, Krishnapatnam port in Andhra Pradesh) and 4 ports and terminals on the east coast (Gangavaram port in Andhra Pradesh, Gopalpur and Dhamra ports in Odisha and Haldia in West Bengal), representing c.28% of the country's total port volumes, thus providing capabilities to handle vast amounts of cargo from both coastal areas and the hinterland.

The company recently commenced a transshipment port at Colombo, Sri Lanka and operates the Haifa Port in Israel and Container Terminal 2 at Dar Es Salaam Port, Tanzania. The Ports to Logistics Platform comprising port facilities, diversified marine fleet, integrated logistics capabilities, including multimodal logistics parks, Grade A warehouses, and industrial economic zones, puts it in an advantageous position as India stands to benefit from an impending overhaul in global supply chains. The company's vision is to be the largest ports and logistics platform in the world in the next decade.

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For Investor Relations, please contact: Rahul Agarwal | apsezl.ir@adani.com



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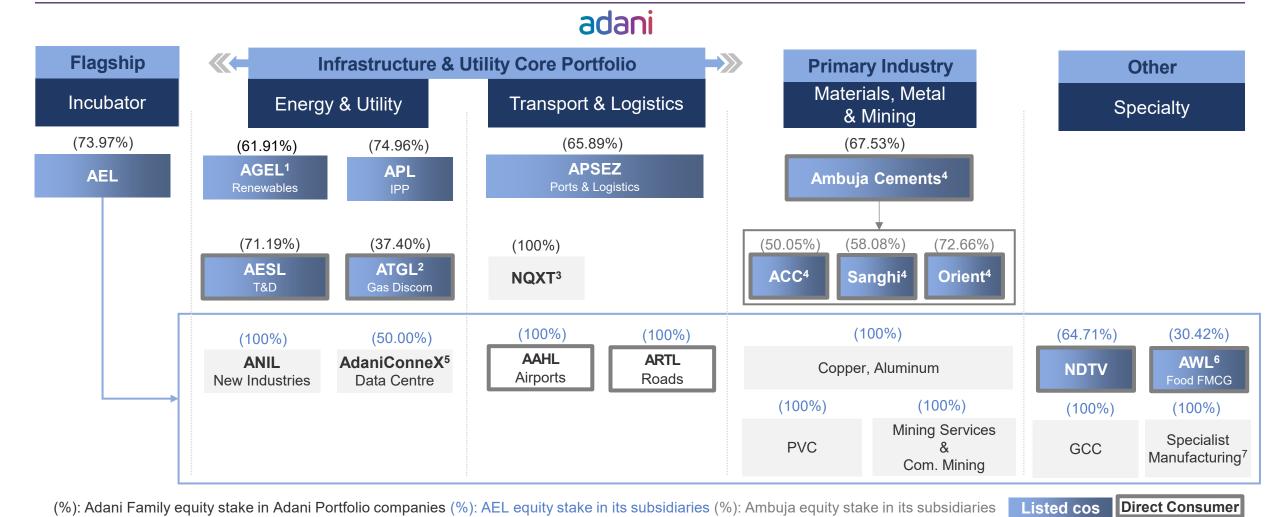
Α	Group profile
В	APSEZ profile
С	Q1 FY26 performance highlights
D	Historical snapshot & FY26 guidance
Е	Other updates
F	Annexure





## Adani Portfolio: A World Class Infrastructure & Utility Portfolio





A multi-decade story of high growth centered around infrastructure & utility core

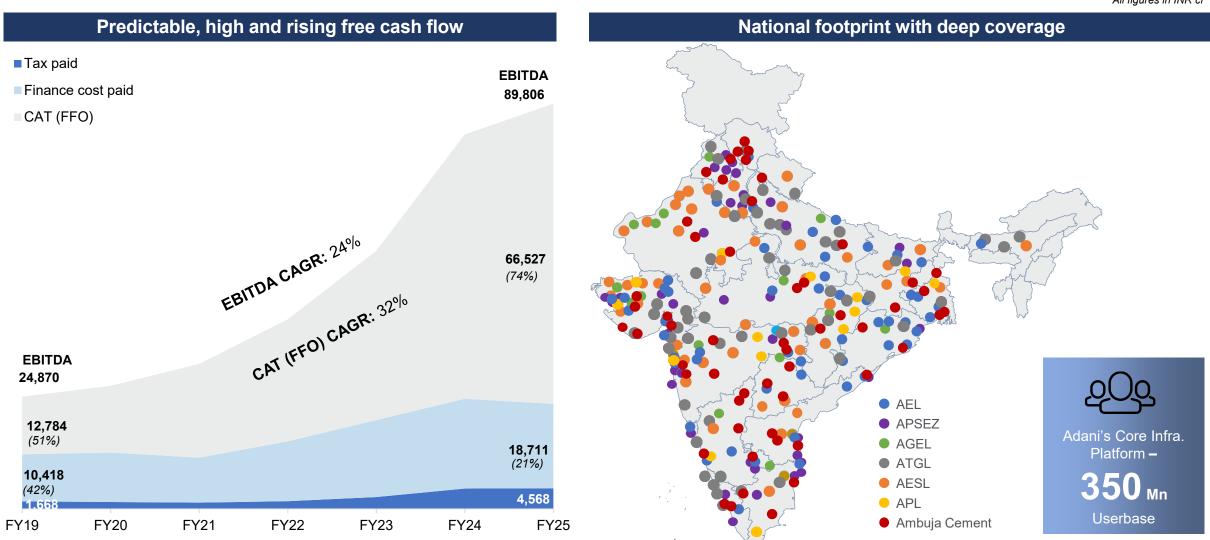
<sup>1.</sup> All 2,24,58,864 share warrants outstanding as of 30<sup>th</sup> June 2025 were converted during July 2025. Following the conversion, promoter shareholding in AGEL increased to 62.43% as of 18<sup>th</sup> July 2025 | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. NQXT: North Queensland Export Terminal. On 17<sup>th</sup> Apr'25, Board of Directors have approved the acquisition of NQXT by APSEZ, transaction will be concluded post pending regulatory approval. | 4. Cement includes 67.53% (67.57% on Voting Rights basis) stake in Ambuja Cements Ltd. as on 30<sup>th</sup> Jun'25 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. | 5. Data center, JV with EdgeConnex | 6. AWL Agri Business Ltd.: AEL to exit Wilmar JV, diluted 13.50% through Offer For Sale (Jan'25), 10.42% stake has been diluted through Block Deal during Jul'25, agreement signed for residual 20% stake dilution. | 7. Includes the manufacturing of Defense and Aerospace Equipment | AEL: Adani Enterprises Limited | APSEZ: Adani Ports and Special Economic Zone Limited | AESL: Adani Energy Solutions Limited | T&D: Transmission & Distribution | APL: Adani Power Limited | AGEL: Adani Green Energy Limited | AAHL: Adani Airport Holdings Limited | ARTL: Adani Roads Transport Limited | ANIL: Adani New Industries Limited | IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride | GCC: Global Capability Centre | Promoter's holdings are as on 30<sup>th</sup> June, 2025.







All figures in INR cr



## **Adani Portfolio:** Repeatable, robust & proven transformative model of investment



#### **DEVELOPMENT<sup>1</sup>**

#### Adani Infra (India) Limited | ITD Cementation India Ltd. | PSP Projects Ltd.

#### Origination

- Analysis & market intelligence
- Viability analysis

#### Site Development

- Site acquisition
- · Concessions & regulatory agreements

#### Construction

- Engineering & design
- · Sourcing & quality
- Project Management Consultancy (PMC)

#### **OPERATIONS**

#### Operations (AIMSL)

#### Operation

- Life cycle O&M planning
- Asset Management plan



Energy Network **Operation Center** 

#### **CONSUMERS**

#### New C.E.O. Consumer | Employees | Other Stakeholders

#### **Inspired Purpose & Value Creation**

- Delivering exceptional products & services for elevated engagement
- · Differentiated and many P&Ls



**India's Largest Commercial Port** (at Mundra)

Strategic value Mapping

ERFORMANCE

Policy, Strategy & Risk Framework

**Longest Private HVDC** Line in Asia

(Mundra - Mohindergarh)

Investment Case Development

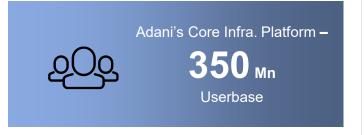
World's largest Renewable Cluster (at Khavda)

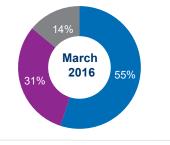
Growth Capital - Platform Infrastructure Financing Framework

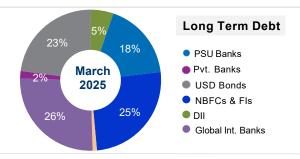
**Duration** Risk Matching Risk Management - Rate & Currency **Governance & Assurance Diversified Source of Capital** 



(ENOC)







Continued Focus & Investment



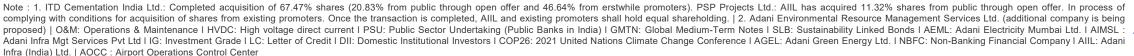
**Human Capital Development** 

- Leadership Development Initiatives
- Investment in Human Capital

Al enabled Digital Transformation

- Power Utility Business ENOC
- · City Gas Distribution SOUL
- · Transportation Business AOCC



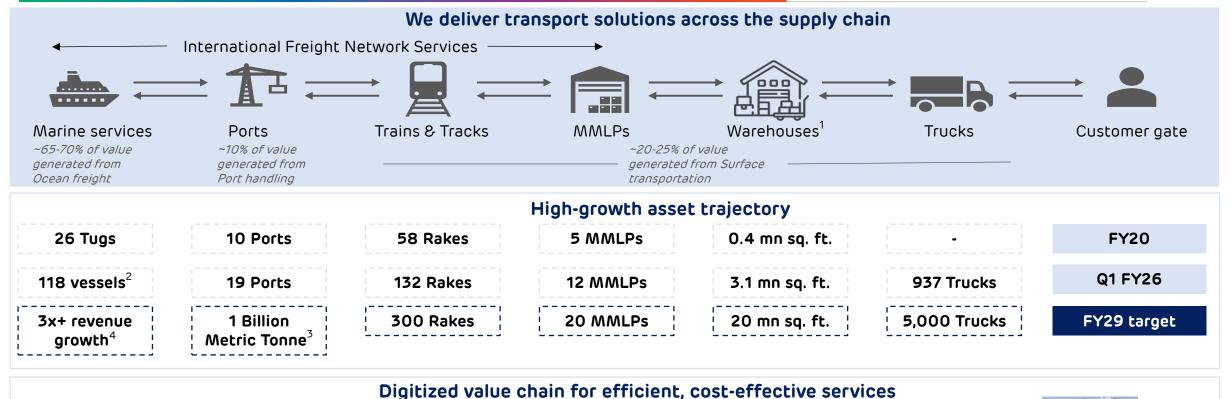




# APSEZ profile

# APSEZ is an Integrated Transport Utility that leverages Ports, Logistics and Marine assets to deliver tech-enabled solutions







Port operations

management





**FOIS** 

Real-time rake tracking





Automated container depot management (TOS)



Fleet / truck management system



Port Community System (PCS)

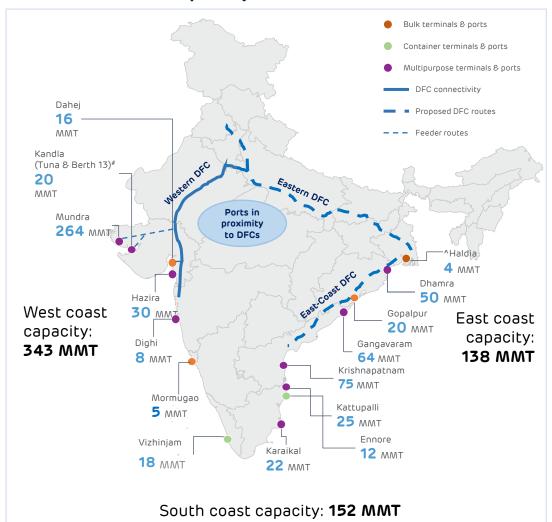
In-house developed advanced digitization layer integrated across business processes and physical assets

Ports portfolio target - 850 MMT domestic ports, 150 MMT international ports by 2030

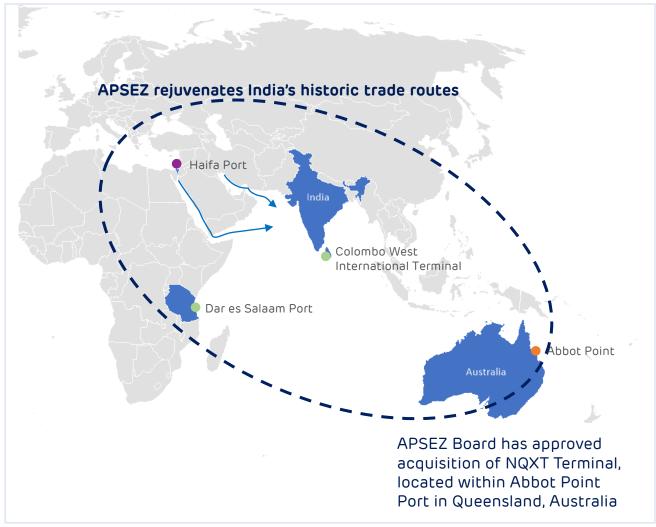
# Ports - We are India's largest private port operator with select global presence



# APSEZ operates 15 ports in India with a total capacity of 633 MMT



### APSEZ operates 4 international ports in Israel (Haifa), Tanzania (Dar es Salaam), Sri Lanka (Colombo) and Australia

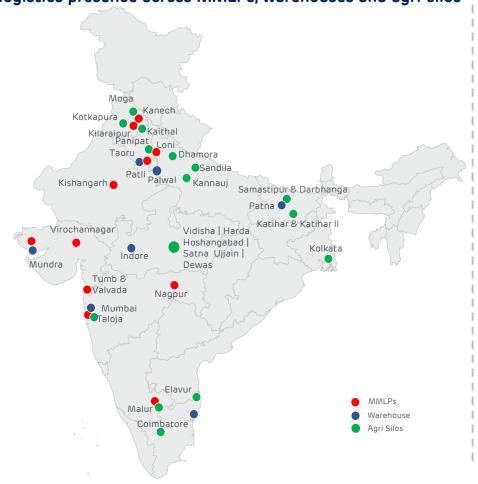


# Logistics - Diverse asset portfolio delivers pan-India "shore-to-door" solutions



#### APSEZ specializes in retail, industrial, container, bulk, liquids, auto, and grain logistics

Pan-India logistics presence across MMLPs, warehouses and agri-silos



**12** MMLPs Present near key industrial segments Plug-and-play infrastructure with built-to-suit **3.1** mn sq. ft. warehouses options covering a diverse range of sectors Connects major food-grain producing states 1.3 MMT capacity agri silos with key consumption centers **68** container rakes Cargo handled across 18 states **54** bulk rakes owned: Catering to key industries like power, steel and 36 O&M rakes cement Designed for transporting agricultural products **7** agri rakes in bulk **3** AFTO rakes Designed for car transportation services Owned & managed fleet of Last mile connectivity to customer gate **25.000+** trucks Physical assets Rolling assets

Logistics revenue to grow ~5X by FY29 to ₹14,000 Cr (from ₹2,881 Cr in FY25)

# Marine - Diversified fleet operating in the MEASA region for Tier-1 customers



#### Marine business timeline

2022

Acquired Ocean Sparkle Ltd.

2023

Incorporated **TAHID\*\*** 

2024

Acquired **Astro Offshore** 

FY 2027

3x Revenue Growth\*\*\*

Marine strategy

Diversified marine fleet portfolio

Focused on MEASA\* region

Broad customer base

Profitable operations, high capital efficiency

#### Diversified portfolio comprising of 118 marine vessels











76 Tugs 18 AHTS 12 Flat-top barges 7 MPSV 5 Workboats

AHTS - Anchor Handling Tug Supply vessel; MPSV - Multipurpose Support Vessel

## Well-connected land bank at ports support industry cluster development; we have also invested in land bank for future logistics use



#### SEZ land bank

#### Mundra land bank: ~12,500 Ha

- Rail: 64 km dedicated electrified Mundra-Adipur double track railway line, which connects Mundra Port to the Indian railways rail network at Adipur, Gujarat
- **Road:** Connected to NH network via two State Highways - SH48 via Anjar and SH6 via Gandhidham
- Air: 1,900 m long airstrip

#### Dhamra land bank: ~2,000 Ha

- Rail: 62.5 km longest electrified NGR Line in India. Connects to Howrah Chennai main rail link
- Road: Dhamra Port is connected to the NH16 via 67 km road

#### Gangavaram land bank: ~1,000 Ha

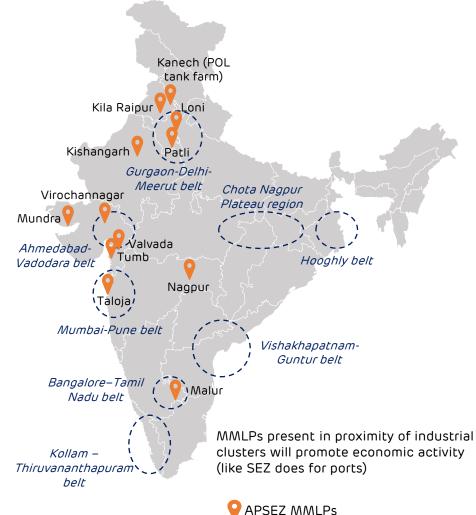
- Rail: Twin Railway line connectivity to the main broad gauge national network of Chennai-Visakhapatnam-Howrah
- **Road**: 4-lane expressway (3.8) connecting the port with NH5

#### Krishnapatnam land bank: ~2,750 Ha

- Rail: Connected to the Indian railway network
- Road: Dedicated 23 km long 4-lane road connects Krishnapatnam Port to NH16

# Mundra Dhamra Gangavaram Krishnapatnam APSEZ ports

#### Strategic investment in landbank near industrial clusters







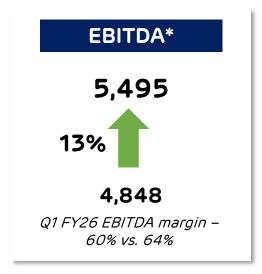
Q1 FY26 performance highlights

# Q1 FY26 vs. Q1 FY25 performance snapshot

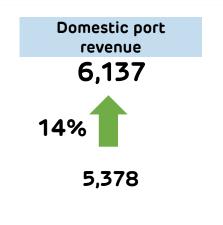
Ports and Logistics

(in ₹ Cr)















<sup>\*</sup>Mix change to align with strategic objective of Integrated Transport Utility. Greater contribution from Trucking, International Freight Network and Marine, which have lower EBITDA margin but higher RoCE

<sup>\*\*</sup>Last year's (Q1 FY25) PAT included dividend from JV (net) of ₹141 Cr, which will happen in Q2 for this year

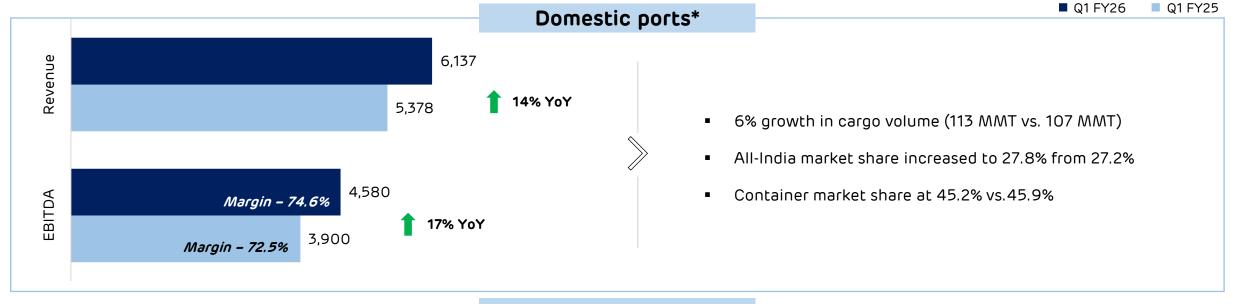
<sup>\*\*\*</sup>Q1 FY26 includes Astro Offshore, Ocean Sparkle and TAHID. Q1 FY25 includes Ocean Sparkle and TAHID (APSEZ completed acquisition of Astro Offshore in October 2024)
Q1 FY26 revenue includes ₹243 Cr from SEZ, ports & logistics infrastructure development. Q1 FY25 revenue includes ₹627 Cr from SEZ, ports & logistics infrastructure development

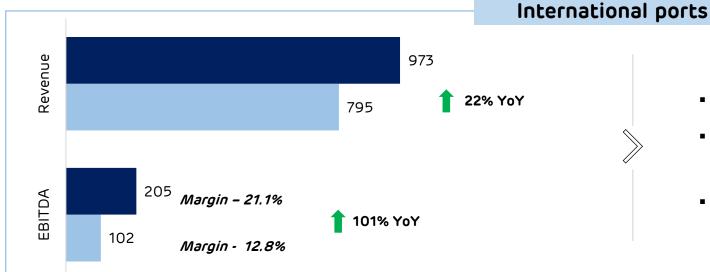
# Domestic & International ports - Q1 FY26 vs. Q1 FY25 performance



(in ₹ Cr)





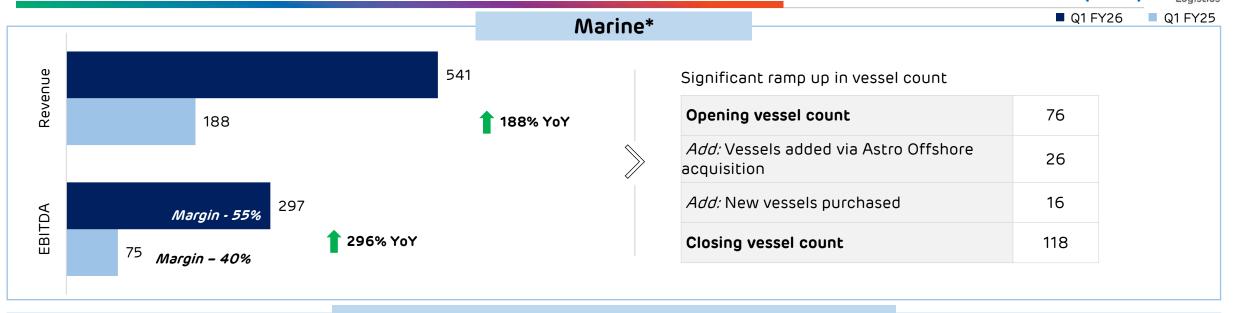


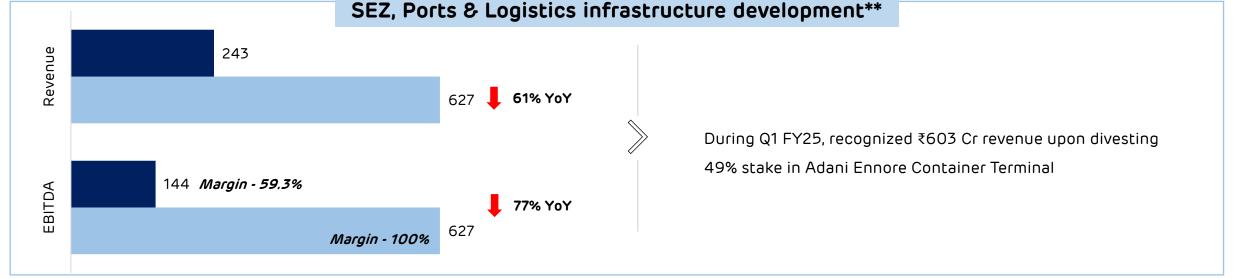
- 8 MMT cargo handled vs. 2 MMT
- During Q1 FY25, recognized O&M revenue in Dar es Salaam port, Tanzania
- Commenced operations at Colombo terminal

## Marine, SEZ, Ports & Logistics infrastructure development Q1 FY26 vs. Q1 FY25 performance









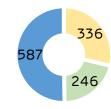
## Logistics Q1 FY26 vs. Q1 FY25 performance

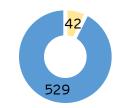


(in ₹ Cr)



Q1 FY26 - ₹1,169 Cr Q1 FY25 - ₹571 Cr

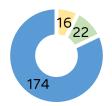


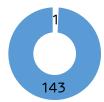




Q1 FY26 - ₹212 Cr

Q1 FY25 - ₹144 Cr





Trucking	International	reight Networ	k Other logistics
		COLOBE NICEWOC	()thor logiction

EBITDA margin (%)					
	Q1 FY26	Q1 FY25	Notes		
A. Trucking	4.8%	3.1%	(1) & (2)		
B. International Freight Network	8.9%	-	(1), (2) & (3)		
C. Logistics (other than Trucking & International Freight Network)	29.6%	27%	(6)		

#### Notes:

- 1. No incremental capex for A & B above. Therefore, additive to ROCE despite lower EBITDA
- 2. Besides adding to the ROCE, they also fill the strategic gap in our service offering.
- 3. International Freight Network business commenced in Q4 FY25, hence NIL for Q1 FY25
- 4. 15% growth in container rail volume (1,79,479 TEUs vs. 1,56,590 TEUs)
- 5. 9% growth in GPWIS volume (6.05 MMT vs. 5.56 MMT)
- 6. EBITDA margin improvement in Logistics (other than Trucking & International Freight Network)

# Consolidated financial performance - SEBI format



Adani Ports and Special Economic Zone Limited

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CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2025



			Quarter Ended		Year Ended
		June 30.	March 31.	June 30.	March 31.
Sr.	Particulars	2025	2025	2024	2025
No.		EULJ	Unaudited	2024	2023
		Unaudited	(Refer Note 14)	Unaudited	Audited
1	Income				
	a. Revenue from Operations	9,126.14	8,488.44	6,956.32	30,475.3
	b. Gain arising on Infrastructure Development - sale of			603.27	603.2
	stake in terminal asset (refer note 9)				
	c. Other Income	296.04	281.19	494.59	1,304.4
	Total Income	9,422.18	8,769.63	8,054.18	32,383.0
2	Expenses				
	a. Operating Expenses	2,526.29	2,307.86	1,866.57	8,069.
	b. Employee Benefits Expense	569.21	530.16	469.27	2,008.
	c. Finance Costs				
	- Interest and Bank Charges	782.68	675.36	655.40	2,778.
	- Derivative Loss/(Gain) (net)	387.23	(53.58)	(171.34)	(246.
	- Foreign Exchange (Gain)/Loss (net)	(323.75)	93.14	31.17	280.
	d. Depreciation and Amortisation Expense	1,254.91	1,184.73	1,011.87	4,378.
	e. Other Expenses	535.31	644.46	376.00	1,975.
	Total Expenses	5,731.88	5,382.13	4,238.94	19,245.
3	Profit before share of profit/(loss) from Joint Ventures, exceptional items	3,690.30	3,387.50	3,815.24	13,137.
	and tax (1-2)				
	Share of profit/(loss) from Joint Ventures (net)	157.30	168.84	(77.16)	141.
,	Profit before exceptional items and tax (3+4)	3,847.60	3,556.34	3,738.08	13,279.
5	Exceptional items (refer note 8)		(24.41)	(145.43)	(249.
7	Profit before tax (5+6)	3,847.60	3,531.93	3,592.65	13,029
В	Tax Expense (net)	537.00	508.83	485.42	1,968.
	- Current Tax	591.32	601.31	527.99	2,221
	- Deferred Tax	(54.32)	(92.48)	(42.57)	(253
9	Profit for the period/year (7-8)	3,310.60	3,023.10	3,107.23	11,061
	Attributable to:				
	Equity holders of the parent	3,314.59	3,014.22	3,112.83	11,092
	Non-controlling interests	(3.99)	8.88	(5.60)	(31
0	Other Comprehensive Income				
	Items that will not be reclassified to profit or loss				
	- Re-measurement Gain on defined benefit plans (net of tax)	5.12	4.43	6.64	8
	Net Loss on FVTOCI Investments (net of tax)		(84.02)		(84
	Items that will be reclassified to profit or loss		, , , ,		
	Exchange differences on translation of foreign operations	185.82	(21.41)	(36.78)	76
	- Effective portion of (Loss)/Gain on designated portion of cash flow	(38.47)	25.42	6.76	(293
	hedge (net of tax)				
	- Share in Other Comprehensive Loss of joint ventures (net of tax)	(52.14)	(12.99)	(3.39)	(13
	Total Other Comprehensive Income/(Loss) (net of tax)	100.33	(88.57)	(26,77)	(305
	Attributable to:		(00.57)	(20)	,202
	Equity holders of the parent	52.67	(79.48)	(21.55)	(342
	Non-controlling interests	47.66	(9.09)	(5.22)	37
1	Total Comprehensive Income for the period/year (9+10) Attributable to:	3,410.93	2,934.53	3,080.46	10,755
		3,367,26	2.934.74	3.091.28	10,749
	Equity holders of the parent				
	Non-controlling interests	43.67	(0.21)	(10.82)	6
2	. and appearance of the contract of the contra	432.03	432.03	432.03	432
3	Other Equity excluding Revaluation Reserves as at March 31st				62,003
4	Earnings per Share (Face value of ₹ 2 each)	15.34	13.95	14.41	51
	Basic and Diluted (in ₹) (Not Annualised for the quarter)			I	

# Key ports revenue & EBITDA



	Rev	enue	EBI	TDA	EBITDA	Margin
₹ Cr	Q1 FY26	Q1 FY25	Q1 FY26	Q1 FY25	Q1 FY26	Q1 FY25
Key domestic ports						
Mundra	1,839	1,890	1,229	1,060	67%	56%
Dhamra	512	583	256	343	50%	59%
Hazira	483	437	368	322	76%	74%
Krishnapatnam	798	816	517	579	65%	71%
Kattupalli	95	108	61	71	64%	66%
Karaikal	191	180	147	139	77%	77%
Dahej	133	158	90	106	68%	67%
Gangavaram	272	162	146	73	54%	45%
Gopalpur*	66	-	28	-	42%	-
Harbour	1,068	802	930	714	87%	89%

<sup>\*</sup>Comparative Q1 FY25 volumes are not reported. Gopalpur acquisition was announced in March 2024 and completed in Q3 FY25

# JV financial performance

(in ₹ Cr)



## Overall JV quarterly performance\*

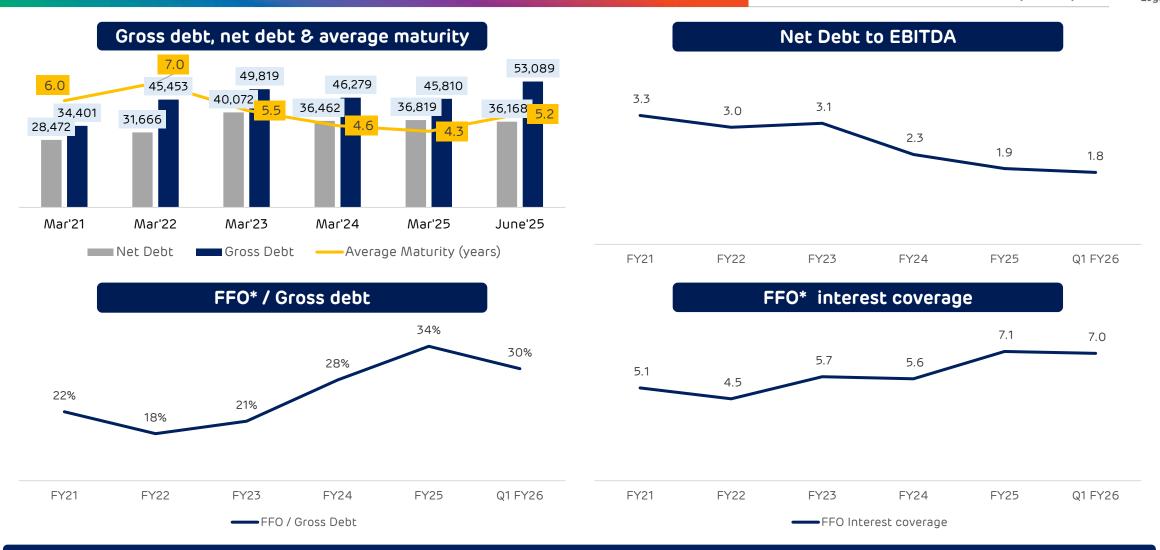
	Q1 FY26			Q1 FY25		
Particulars	Revenue	EBITDA	PAT	Revenue	EBITDA	PAT
APSEZ Consolidated	9,126	5,495	3,311	7,560	4,848	3,107
JVs						
AICTPL (CT-3), JV with MSC	507	282	210	486	268	221
ACMTPL (CT-4), JV with CMA-CGM	252	152	86	233	132	66
IAVL, JV with Indian Oil	127	78	44	131	85	49
Dhamra LNG, JV with TOTAL	169	115	(4)	120	40	(119)
AECTPL, JV with MSC	65	18	(11)	-	-	-

<sup>\*</sup>APSEZ consolidated revenue and EBITDA does not include the above JV numbers. JV numbers are included in PAT

# APSEZ has an investment grade, deleveraged balance sheet with significant capital markets track record



(in ₹ Cr)



Investment grade rating maintained despite investments of ₹700+ Bn in the last 5 years and various externalities impacting financial markets

# S&P Global revised ratings outlook to "Positive" from "Negative"



## Global rating agencies

MOODY'S

Baa3 / Negative

Domestic rating agencies



AAA / Stable

S&P Global

BBB- / Positive

**ICRA** AN AFFILIATE OF MOODY'S

AAA / Stable

FitchRatings BBB- / Negative

**CRISIL** An S&P Global Company

AAA / Stable



AAA / Stable

## Q1 FY26 highlights



# Strategic highlights



- Commenced operations at the Colombo West International Terminal (CWIT), a fully automated, natural deep-water port. CWIT is a public-private partnership under a 35-year BOT agreement. Upon full completion, CWIT will handle c. 3.2m TEUs annually
- Dhamra port opened a new export berth. Also commenced construction of two new berths that will increase port
  capacity to 92 MMT. Won a liquid cargo handling contract from a large carbon black manufacturer. Inaugurated a
  warehouse for a large steel manufacturer to house cold rolled coils
- Vizhinjam port completed its first year. Achieved 100% utilization in its ninth month of operation. Commenced construction of Phase 2 at the port
- Board has approved the acquisition of NQXT Port, Australia. NQXT is a natural deep-water, multi-user export terminal with a nameplate capacity of 50 MTPA. The transaction is subject to regulatory approvals
- As part of long-term capital management plan, increased the average debt maturity from 4.3 years to 5.2 years and reduced yield across all bond issuances by up to 116 bps. This was achieved through issuance of 15-year Non-Convertible Debentures (NCDs) to Life Insurance Corporation of India (LIC) and bond buyback
- Commenced skill building centers at Mundra & Krishnapatnam to impart industry-relevant skills to youth that are aligned with APSEZ's requirements

## Q1 FY26 highlights



# Operational highlights



- Haifa port operated unhindered throughout and reported 25% YoY growth in container volume and 38% YoY growth in other cargo volume during the quarter, leading to overall volume growth of 29% YoY. This led to the highest quarterly revenue and operating EBITDA for Haifa port since acquisition by APSEZ
- Krishnapatnam port handled its highest ever cargo volume (5.85 MMT) in June 2025
- Received approval to commence EXIM operations at Virochannagar (Gujarat), Kishangarh (Rajasthan) and Malur (Karnataka) ICDs
- Launched double stack container rake movement between ICD Tumb and ICD Patli
- In June 2025, Mundra Port handled the highest ever TEUs by any Indian port in one day (3,234). The port also set a record by loading 23 double-stack container rakes in a single day
- Ocean Sparkle integrated cloud-based vessel management system (SeaFlux) across its fleet

# Financial highlights



- S&P Global revised ratings outlook to "Positive" from "Negative". S&P Global has reaffirmed BBB- rating
- Debt tenor increase and yield reduction achieved through
  - Issuance of ₹5,000 Cr NCDs for 15 years to LIC
  - Launch of tender offer to buy back up to US\$450m of outstanding USD bonds
  - As of 29 July 2025, received US\$384m of tenders (tender offer will expire on 13 August 2025)
- Reduced yield across all bond issuances by up to 116 bps
- Q1 FY26 cash balance stood at ₹16,921 Cr and gross debt at ₹53,089 Cr
- Q1 FY26 Net debt / EBITDA stood at 1.8x

## Q1 FY26 highlights



# Sustainability highlights





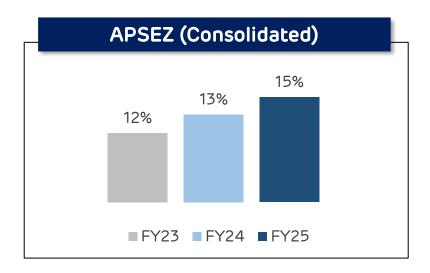
- Recognized as "Leader" in CDP Supplier Engagement Assessment 2024, reflecting strong supply chain practices
- Maintained "Prime" status in the Institutional Shareholder Services (ISS) ESG rating
- Included as a constituent in the Nifty 100 ESG Sector Leaders Index and Nifty 100 Enhanced ESG Index
- Received "Strong" ESG rating from CRISIL, with an overall score of 61 and a core ESG score of 67 (amongst the top 15% of companies assessed)
- NSE Sustainability Ratings and Analytics assigned APSEZ an ESG rating of 69 (amongst Top 15% of the companies rated).
- SES ESG Research rated APSEZ with an ESG score of 74.6 (Grade B+), indicating a "Medium risk" profile
- 12 ports are Zero Waste to Landfill (ZWL) certified showcasing commitment to circular economy and avoiding plastic pollution
- Hazira constructed India's first steel slag road in collaboration with CSIR-CRRI and the Ministry of Science & Technology
- Deployed electric-powered Mobile Harbour Cranes (MHCs) at the Netaji Subhas Dock, Shyama Prasad Mukherjee Port, marking a shift from traditional fossil fuel-powered cargo handling equipments

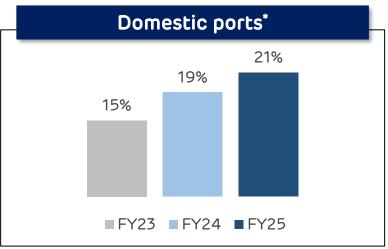
# Awards and accolades

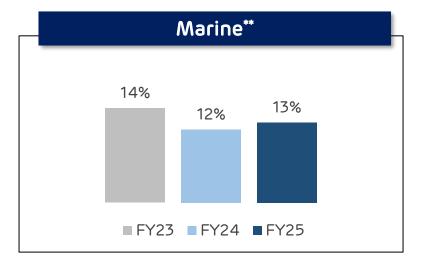


- Won two awards at the 7<sup>th</sup> India Logistics Strategy summit organized by the Institute of Supply Chain and Management (ISCM Forum). Mundra port was named as the "Best Port Service Provider" and Adani Logistics Ltd. won the "Logistics Champion"
- Won multiple awards at the 24<sup>th</sup> Global Environment Awards 2025. Gangavaram port received award for Environmental Protection, Vizhinjam port received award for Pollution Control Machinery & Equipment and Dhamra port received award for Waste Minimization
- Mundra port won Best Private Sector Port and Best Container Terminal of the year at the India Maritime Awards
- Terminal in Goa port won the Diamond Award in Apex India Green Leaf Awards for sustainable operations

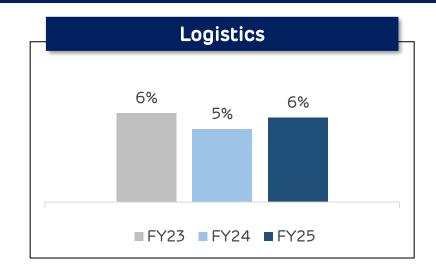


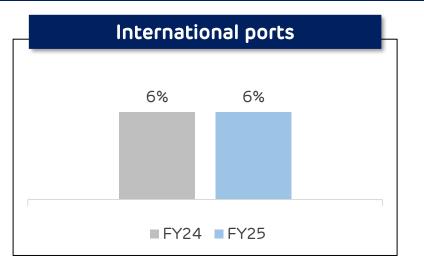




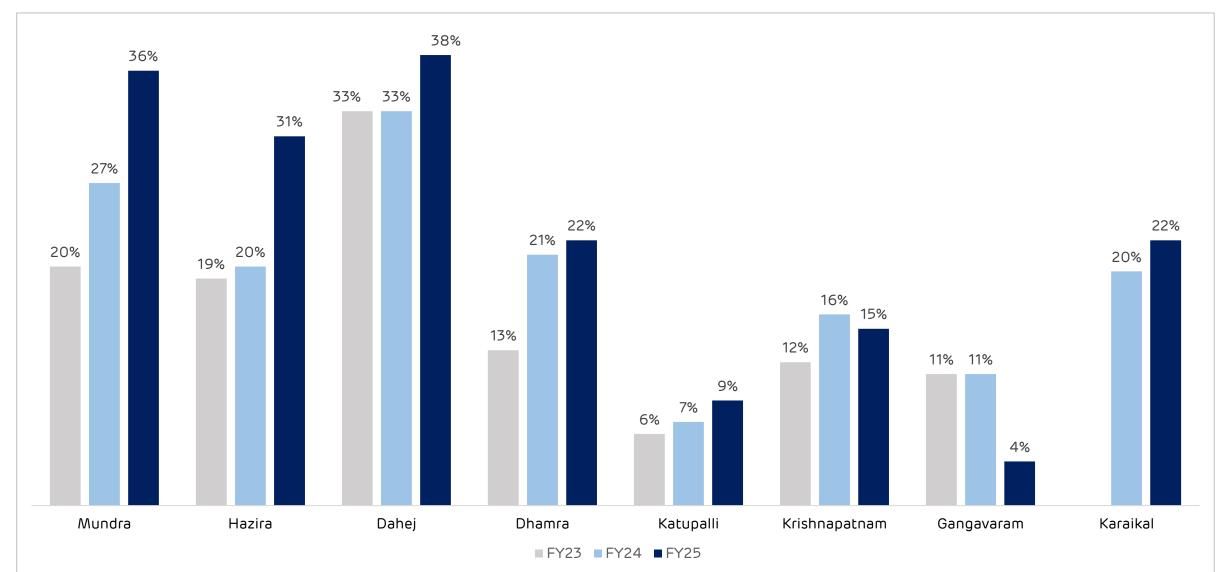


#### The following gestating businesses are expected to achieve threshold ROCE in 3-4 years









# Cargo volume



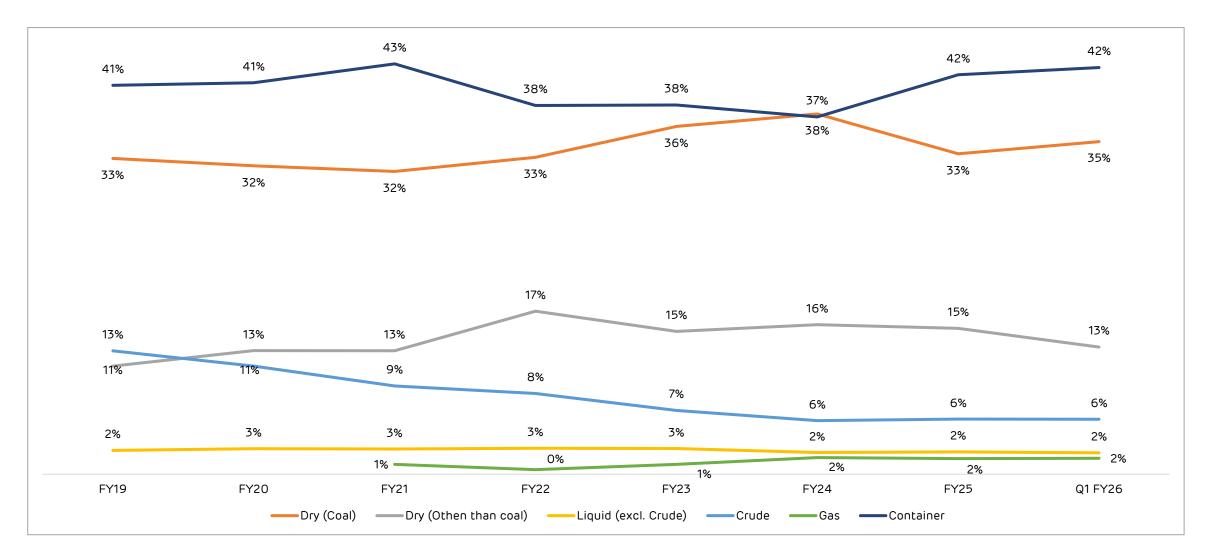
APSEZ Total volume (in MMT)	Q1 FY26	Q1 FY25	YoY
Domestic Volume	112.9	106.8	+6%
International Volume	7.7	2.2	+245%
APSEZ volume	120.6	109.0	+11%

#### Sticky cargo share in Q1 FY26 - 53%

Container volume (in MTEUs)	Q1 FY26	Q1 FY25	YoY
Domestic Container Volume	2.93	2.71	8%
International Container Volume	0.51	0.15	243%
APSEZ Container Volume	3.45	2.86	20%
Domestic volume share across West, South and East coast	Q1 FY26	Q1 FY25	YoY
Total Domestic Volume (MMT)	112.9	106.8	+6%
West Coast Volume (MMT) (% share)	60.0 (53%)	64.5 (60%)	-7%
South Coast Volume (MMT) (% share)	31.4 (28%)	25.7 (24%)	22%
East Coast Volume (MMT) (% share)	21.5 (19%)	16.6 (16%)	30%
Domestic volume share across Mundra & Non-Mundra ports	Q1 FY26	Q1 FY25	YoY
Mundra Volume (MMT) (% share)	48.0 (42%)	51.2 (48%)	-6%
Non-Mundra Volume (MMT) (% share)	64.9 (58%)	55.6 (52%)	17%
APSEZ Logistics volume	Q1 FY26	Q1 FY25	YoY
Rail Container Volume (TEUs)	1,79,479	1,56,590	15%
GPWIS Volume (MMT)	6.05	5.56	9%

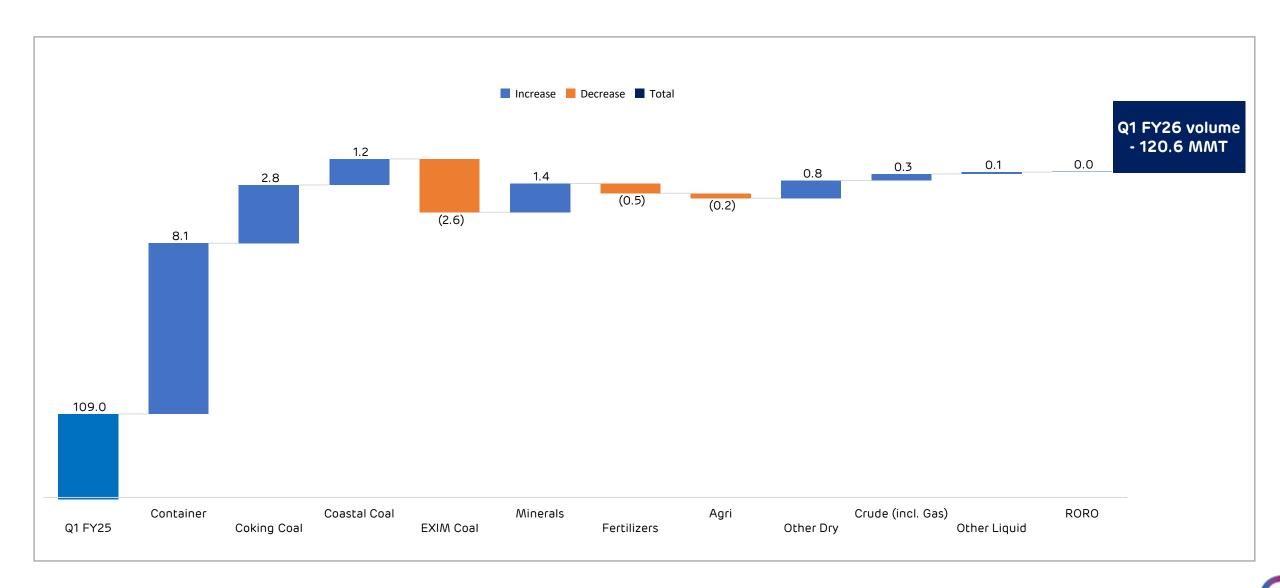
# Diversified cargo portfolio





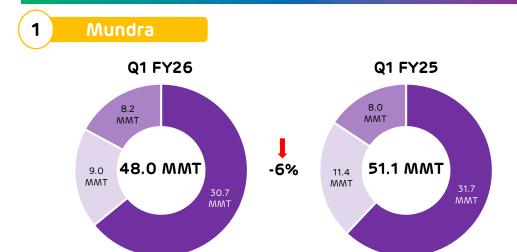
# Breakdown of cargo growth

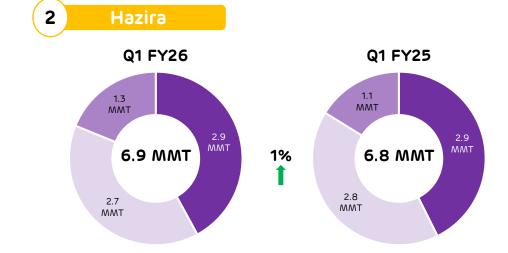




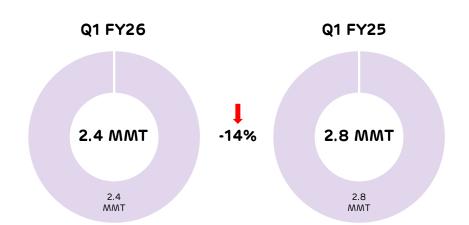
# Port volume - Q1 FY26 (1/3)











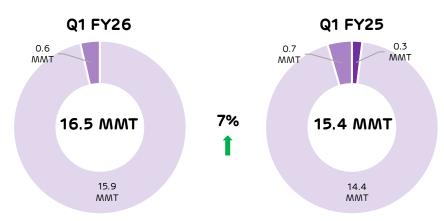




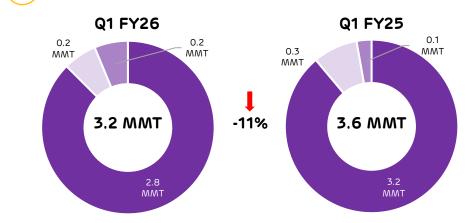
## Port volume - Q1 FY26 (2/3)



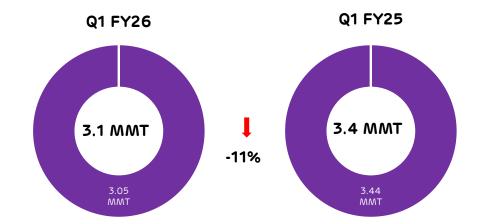




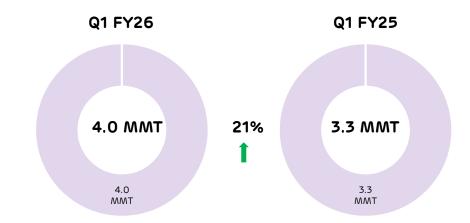
## 6 Kattupalli



### 7 Ennore

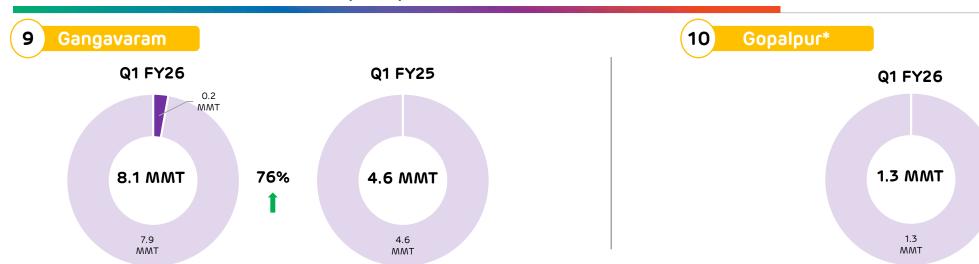


### 8 Karaikal



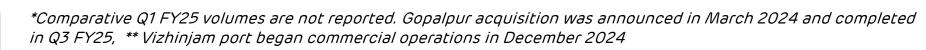
## Port volume - Q1 FY26 (3/3)















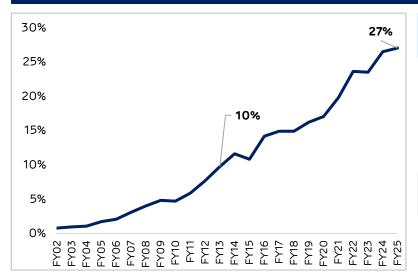
Historical snapshot & FY26 guidance

# APSEZ has delivered consistent growth in the past; guides for significant growth going forward

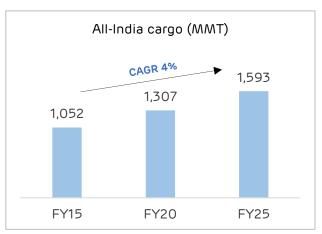


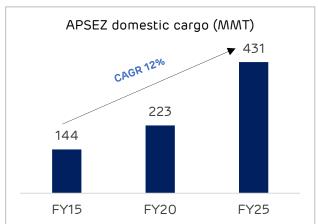
#### Consistent ports market share growth is led by rising container market share

#### In the last decade, APSEZ domestic port volume growth was 3x industry growth







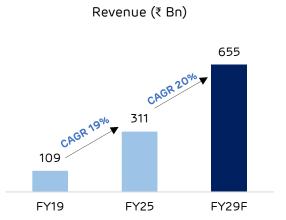


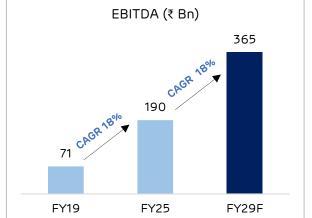
APSEZ targets 850 MMT domestic cargo volume by 2030

#### Capex guidance (FY25 - FY29)\*

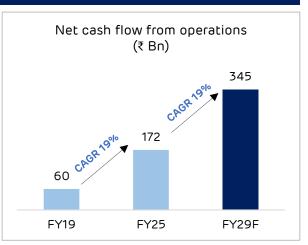
Domestic ports	₹450 – 500 Bn	
Logistics	₹150 – 200 Bn	
Technology capex + Decarbonization	₹50 Bn	
Total	₹650 - 750 Bn	







APSEZ performance projections - driven by market share expansion and prudent capital allocation



## Management reaffirms FY26 guidance



 Revenue
 ₹36,000-38,000 Cr

 EBITDA
 ₹21,000-22,000 Cr

 Capex
 ₹11,000-12,000 Cr

 Net debt to EBITDA
 Policy up to 2.5x

- Port cargo volume: 505-515 MMT
- Trucking revenue will grow 3x-4x (FY25 ₹428 Cr)
- Marine revenue will grow 2x (FY25 ₹1,144 Cr)\*

Guidance excludes NQXT

<sup>\*</sup> Marine revenue is forecasted to increase to over ₹3,300 Cr in FY27 (3x FY25 revenue)





Other updates

## Sustainability is at the core of our operations



- ✓ Net zero by 2040
- ✓ Aim to become Carbon neutral in 2025. Adding 1,000 MW of renewable capacity (200MW solar, 52MW wind, 25MW already operational)
- ✓ Deployed battery-operated ITVs in ports, exploring clean footprint options across tugs, trucks
- ✓ India's largest man-made mangrove plantation offers enhanced carbon sequestration

## **S&P Global**

Ranked within Top-10 in Transport & Transport Infrastructure industry



"Leadership" band rating in climate change and water security



Received "Low" ESG risk rating (13.7) driven by strong management of ESG risks



Received 'Prime' status making equity and bond instruments eligible for responsible investments.

## Skill building at APSEZ - Training centers in Mundra & Krishnapatnam



- Training youth in industry-relevant skills tailored to APSEZ's operational requirements, creating a first day, first hour productive workforce for ports & logistics
- Programs are closely aligned with real job roles, ensuring candidates are equipped to contribute immediately and effectively to APSEZ's business operations
- By building a skilled talent pipeline, reduces onboarding time and enhances operational efficiency

Illustrative training programs



Crane & Equipment Operators



Checker & Lasher



Surveyor



E-ITV Operator & Truck Driver

Multiple training modes







Simulator Training



On Job Training

Training **Details** 

Job Role	Trainee count	Training hours	Job Role	Trainee count	Training hours
RTG and QC Operator	200+	5,000+	Checker & Lasher	350+	2,000+
E-ITV Drivers	450+	6,000+	Others	100+	2,300+

Designed to bridge the skill gap and align with industry needs, enhancing employability through targeted technical training for port and logistics roles

## Key investment highlights



#### Scale

- India's largest private port operator
- Largest network of waterfront to customer gate 90% hinterland connectivity

#### End-to-end solutions

- Driven by a diverse asset base Vast waterfront assets + extensive hinterland fleet
- Strategic partnerships that drive growth & innovation

#### Efficiency

- Proven history of turning around port acquired ports to APSEZ standards
- Market share gains driven by most efficient operating parameters

## Future-ready

• Extensive, scalable, integrated tech platforms

#### Sustainable

- Ranked amongst Top 10 most sustainable transport company by leading ESG ratings agencies
- Net zero by 2040





## Annexure



## Please open this file in PDF reader and click on the following icon to open the linked Excel file $\P$

Above file includes the following information:

- ✓ Port wise cargo volume break up for Q1 FY26
- ✓ Ports, marine and logistics verticals financial performance Q1 FY26

Click here for <u>APSEZ Logistics Investor Day presentation</u> (30<sup>th</sup> May 2025) at ICD Tumb

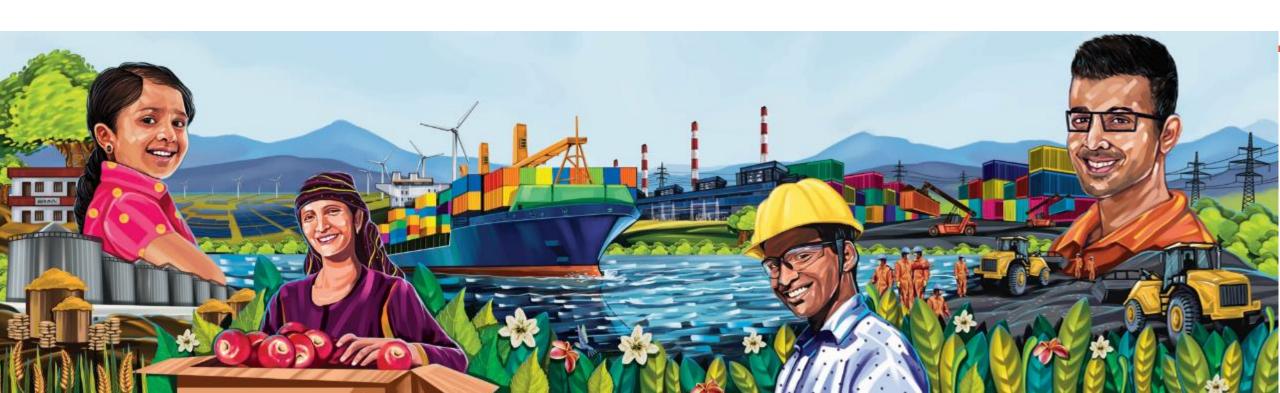
Click here for <u>APSEZ Investor Day presentation</u> (29<sup>th</sup> November 2024) at Vizhinjam port







## Thank You



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