

Presentation
To
Board of Directors
Mundra Port and Special Economic Zone Ltd.



62nd Board Meeting

04th August, 2011





MPSEZ - RECENT HIGHLIGHTS

- **RANKING JUMPS TO 5TH POSITION FROM 7TH POSITION IN INDIAN COMMERCIAL PORTS.**
- **HANDLED 15.08 MMT CARGO 20% GROWTH (QoQ) & ITS MARKET SHARE IMPROVED TO 9.3% FROM 8.3% (QoQ).**
- **HANDLED 3,43,344 TEUS 23% GROWTH (QoQ) & MARKET SHARE IN CONTAINER IMPROVED TO 15.0% FROM 12.8% (QoQ).**
- **FIRST PYTHON - LONG HAUL TRAIN (1.3 KM LONG) STARTED FROM MUNDRA PORT ON 11-05-2011 COMBINING TWO CONTAINER LOADED TRAINS TOGETHER.**
- **COMPLETED ACQUISITION OF 50 MMT ABBOT POINT COAL TERMINAL IN AUSTRALIA IN RECORD 28 DAYS FROM THE DATE OF ANNOUNCEMENT.**



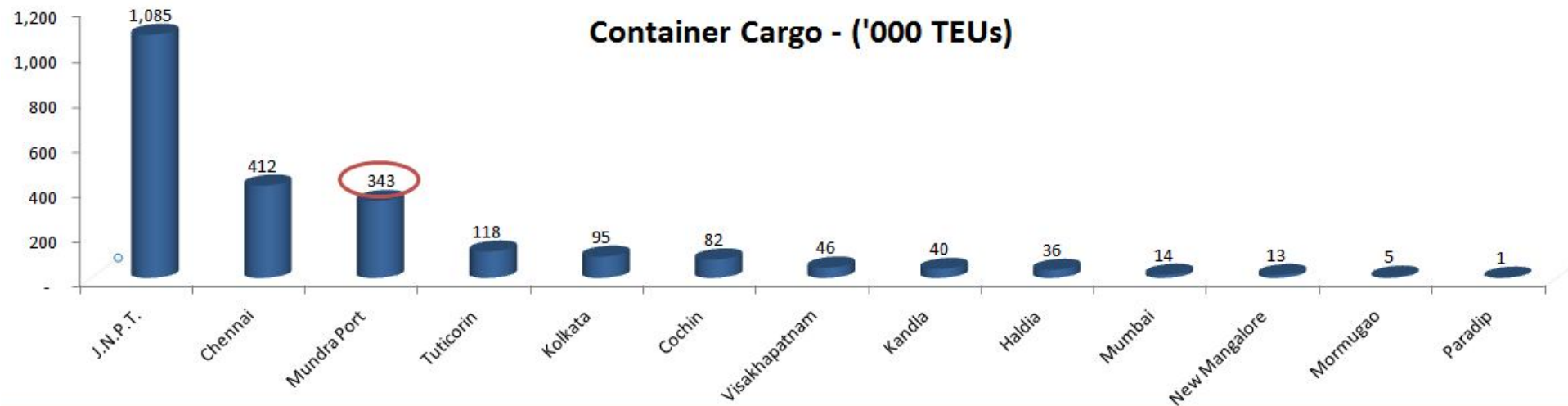
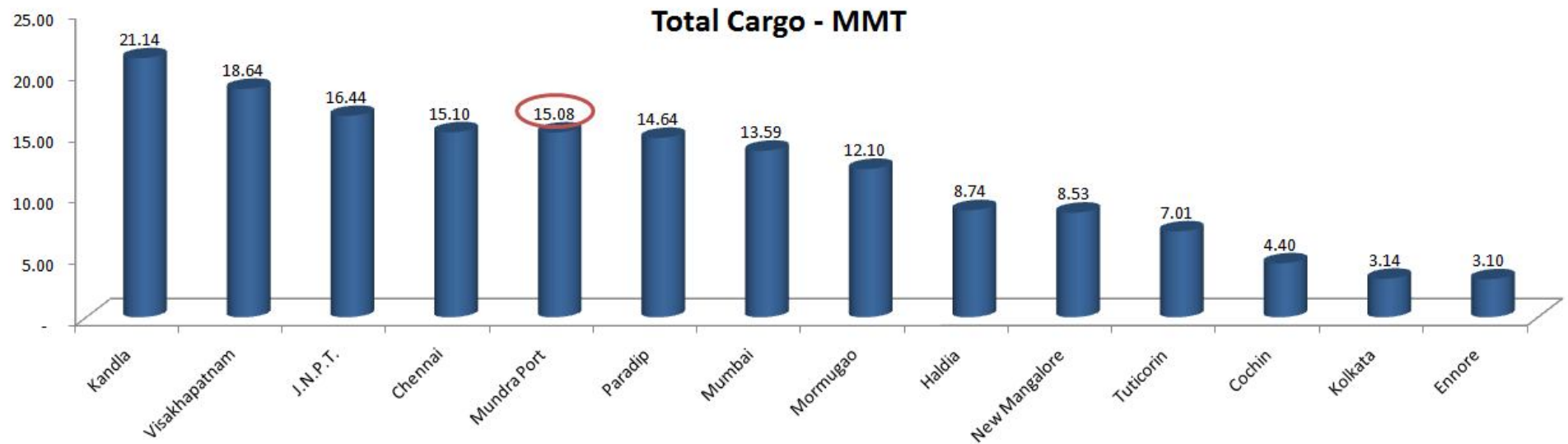
Cargo at Indian Ports: Q1 2011-12 V/s Q1 2010-11

Ports	Total Cargo (MMT)			Container Cargo (000' TEUs)		
	Apr-Jun	Apr-Jun	PoP	Apr-Jun	Apr-Jun	PoP
	FY 11 - 12	FY 10 - 11		FY 11 - 12	FY 10 - 11	
Kandla	21.14	19.91	6%	40.00	39.00	3%
Visakhapatnam	18.64	15.72	19%	46.00	29.00	59%
J.N.P.T.	16.44	16.06	2%	1,085.00	1,091.00	-1%
Chennai	15.10	15.56	-3%	412.12	374.00	10%
Paradip	14.64	13.63	7%	1.00	1.00	0%
Mumbai	13.59	14.23	-4%	14.00	18.00	-22%
Mormugao	12.10	12.85	-6%	5.20	3.00	73%
Haldia	8.74	7.57	15%	36.00	37.00	-3%
New Mangalore	8.53	8.14	5%	13.00	11.00	18%
Tuticorin	7.01	5.94	18%	118.00	111.00	6%
Cochin	4.40	4.48	-2%	82.47	85.00	-3%
Kolkata	3.14	2.93	7%	95.00	89.00	7%
Ennore	3.10	2.26	37%	-	-	0%
Major Ports	146.57	139.28	5%	1,947.79	1,888.00	3%
Mundra Port	15.08	12.62	20%	343.34	277.80	23%
Total Cargo	161.65	151.90	6%	2,291.13	2,165.80	6%
MPSEZ Market Share	9.3%	8.3%		15.0%	12.8%	

(Source: Indian Port Association)



Cargo at Indian Ports: Q1 2011-12 : Mundra Port # 5th





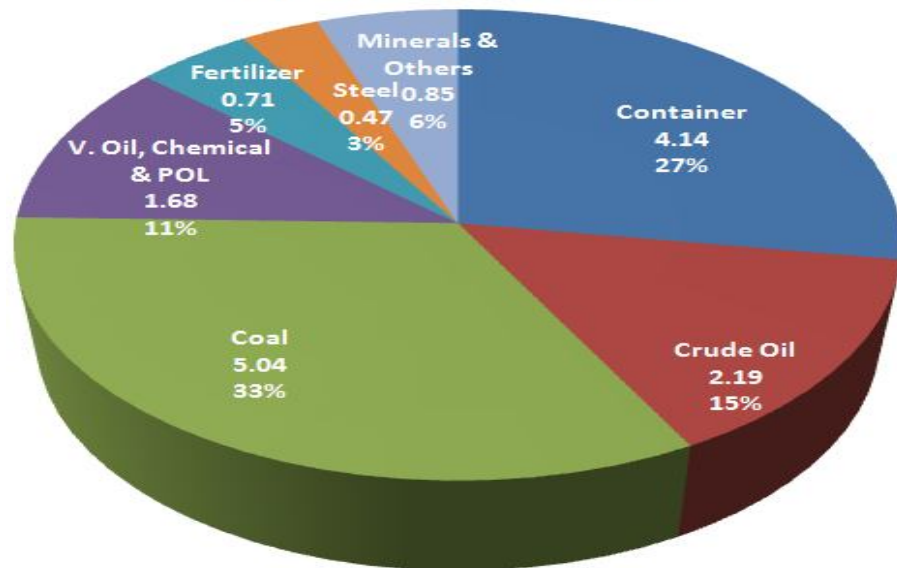
Operations Highlights - Q1 2011-12 V/s Q1 2010-11 (PoP)

Particulars	2011-12	2010-11	PoP
	Apr 11 - Jun 11	Apr 10 - Jun 10	%
Vessels Called at Port	626	621	1%
GRT (MMT)	20.22	17.47	16%
Cargo Handled (MMT)	15.08	12.62	20%
Dry Cargo (MMT)	7.07	5.17	37%
(% of total cargo)	47%	41%	
Liquid Cargo (Incl HPCL) (MMT)	1.68	1.93	-13%
(% of total cargo)	11%	15%	
Bulk (MMT)	8.75	7.10	23%
(% of total cargo)	58%	56%	
Crude (MMT)	2.19	2.15	2%
(% of total cargo)	15%	17%	
Containers (MMT)	4.14	3.37	23%
(% of total cargo)	27%	27%	
Railway Rakes (nos)	2,262	1,571	44%
Cargo Moved by Rails (MMT)	4.83	3.45	40%
(% of Dry & Container)	43%	40%	

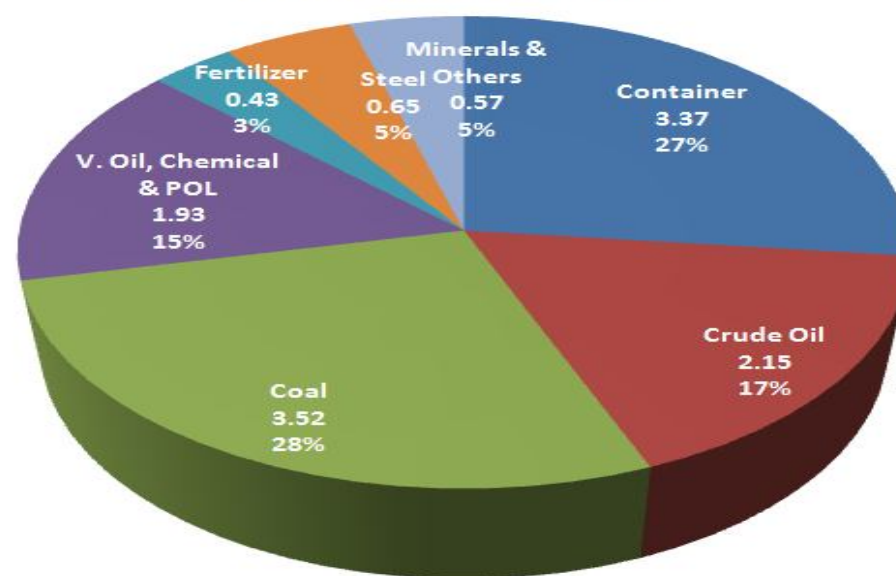


Cargo Handled - Q1 2011-12 V/s Q1 2010-11

Q1'11: 15.08 MMT



Q1'10: 12.62 MMT





MPSEZL – Financial Performance

(Rs. Lacs)

Sr. No.	Particulars	Quarter Ended 30.06.2011	Quarter Ended 30.06.2010	Year Ended 31.03.2011
		(unaudited)	(unaudited)	(Audited)
1	a. Net Sales / Income from Operations	51,607.78	40,587.21	179,282.17
	b. Other Operating Income	1,354.48	978.11	9,225.05
	Total Income	52,962.26	41,565.32	188,507.22
2	Expenditure			
	a. Operating Expenses	11,681.04	8,550.48	41,896.65
	b. Employees Cost	2,056.49	1,471.50	6,661.80
	c. Depreciation / Amortisation	5,870.85	4,762.50	20,786.25
	d. Administrative and Other Expenses	2,936.83	2,589.20	8,949.50
	Total Expenditure	22,545.21	17,373.68	78,294.20
3	Profit from Operations before Other Income, Finance Cost and Tax (1-2)	30,417.05	24,191.64	110,213.02
4	Other Income	40.75	76.71	4,976.37
5	Profit before Finance Cost (Net), Exceptional Items and Tax (3+4)	30,457.80	24,268.35	115,189.39
6	Exceptional Items	-	-	-
7	Profit before Finance Cost (Net) and Tax (5 + 6)	30,457.80	24,268.35	115,189.39
8	Finance Cost (Net)	3,314.79	2,468.44	7,501.40
9	Profit before Tax (7 - 8)	27,143.01	21,799.91	107,687.99
10	Tax Expense	1,706.07	669.85	9,071.99
11	Profit after Tax for the Period (9 -10)	25,436.94	21,130.06	98,616.00



Thank You