Presentation

To

Board of Directors

Mundra Port and Special Economic Zone Ltd.

57th Board Meeting

4th August, 2010

ADANI

- ➢ ADANI GROUP SELECTED TO DEVELOP COAL PORT IN QUEENSLAND, AUSTRALIA [13/07/10].

- ➢ FIRST RAILWAY-OVER-BRIDGE INSIDE A PRIVATE PORT INAUGURATED AT MUNDRA [27/06/10].

- ➢ STARTS DOUBLING OF 57 KM MUNDRA-ADIPUR RAILWAY LINE [14/06/10].

- ➢ FIRST VESSEL MV REGIN ARRIVES AT ADANI PETRONET (DAHEJ) PORT PVT. LTD. [31/05/10] .

- ➢ COMMERCIAL OPERATION OF VESSEL TO BEGIN IN 1ST WEEK OF AUGUST AT DAHEJ

DRY

❖ Highest cargo handled in the month of Apr'10 : 1.81 mmt- Previous best was 1.78 mmt in March'09

❖ Unloaded 88000 MT of coal in 24 hours on April 10, 2010.

❖ Commissioned Fertilizer Cargo Complex (FCC) in Apr'10 for bagging fertilizer in bulk - Port loading capacity goes up to 10 rakes per day.

❖ Handled six steel vessels simultaneously on June 18, 2010.

❖ Inaugurated phase 1 of dedicated steel yard with vacuum lifting Goliath cranes with 3 tracks.

LIQUID

❖ Highest HPCL movement in a quarter 1.36 MMT (46 Vessels)

❖ Achieved 28% growth compared to same period of last year in HPCL

CONTAINER TERMINAL

❖ MPSEZ's container throughput grew by 28% (YOY) in the current quarter as compared to the overall container business in all major ports by 16.7%.

❖ Adani Mundra Container Terminal (AMCT) has achieved a throughput growth of 125% in the quarter as compared to the corresponding period last year.

❖ AMCT reached a landmark of crossing 50,000 TEUs /month for the first time in the month of Apr'10.

❖ Crossed a landmark of handling more than 100,000 TEUs/month for the first time in the month of Apr'10

❖ On June 2, 2010 AMCT reached yet another landmark of crossing the throughput of 500,000 TEUs since inception.

MARINE

❖ Handled highest movements in 24 hrs - 30 nos. (Berthing / Unberthing) on May 24, 2010

❖ Simultaneously handled 3 cape size vessels on June 21, 2010.

AUTOMOBILE TERMINAL

❖ 32,056 cars were handled in this quarter which is a 10 % growth in comparison to the same period of last year.

❖ New customer gains were Tata Xennon, Tata Starbus and Tata Trucks

❖ New destinations to which automobiles got exported were to Australia, New Zealand & Indonesia.

RAILWAY

❖ Highest rakes handled 587 no. in the month of Jun'10 - previous best was 546 no. rakes in Jan'10.

Ports	Total Cargo (mmt)			Total Container Cargo (000' TEUs)		
	April-June FY11	April-June FY10	YoY	April-June FY11	April-June FY10	YoY
Kolkata	2.9	2.9	1.3%	89.0	91.0	-2.2%
Haldia	7.6	8.3	-8.6%	37.0	26.0	42.3%
Paradip	13.6	14.2	-3.8%	1.0	1.0	0.0%
Visakhapatnam	15.7	16.7	-6.0%	29.0	18.0	61.1%
Ennore	2.3	2.9	-22.5%	-	-	-
Chennai	15.6	14.1	10.1%	374.0	273.0	37.0%
Tuticorin	5.9	5.7	4.4%	112.0	103.0	8.7%
Cochin	4.5	3.6	25.2%	84.0	72.0	16.7%
New Mangalore	8.1	9.0	-9.8%	11.0	8.0	37.5%
Mormugao	12.8	12.5	2.8%	3.0	3.0	0.0%
Mumbai	14.2	12.9	10.3%	18.0	15.0	20.0%
J.N.P.T.	16.0	15.0	6.9%	1091.0	973.0	12.1%
Kandla	19.9	18.8	5.8%	38.0	34.0	11.8%
Major Ports	**139.2**	**136.6**	**1.9%**	**1887.0**	**1617.0**	**16.7%**
Mundra Port	12.6	9.9	27.6%	277.8	217.0	28.0%
All Ports	**151.8**	**146.5**	**3.1%**	**2164.8**	**1834.0**	**18.2%**

Mundra Port's Market Share up at 8.30% from 6.76%

Source: Indian Port Association

In mmt.

Total Cargo

Port	Value
Kandla	19.9
J.N.P.T.	16.0
Vizag	15.7
Chennai	15.6
Mumbai	14.2
Paradip	13.6
Mrmgao	12.8
Mundra	12.6
N. Mnglr	8.1
Haldia	7.6
Tuticorin	5.9
Cochin	4.5
Kolkata	2.9
Ennore	2.3

In 000' TEUs.

Container Cargo

Port	Value
J.N.P.T.	1091
Chennai	374
Mundra	278
Tuticorin	112
Kolkata	89
Cochin	84
Kandla	38
Haldia	37
Vizag	29
Mumbai	18
N. Mnglr	11
Mrmgao	3
Paradip	1

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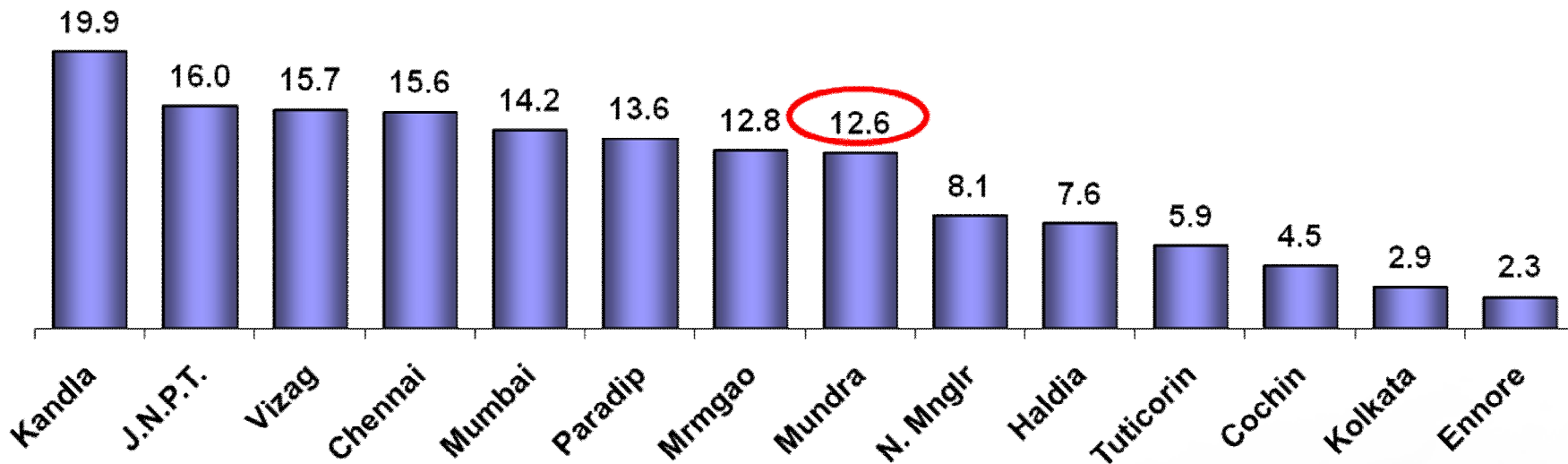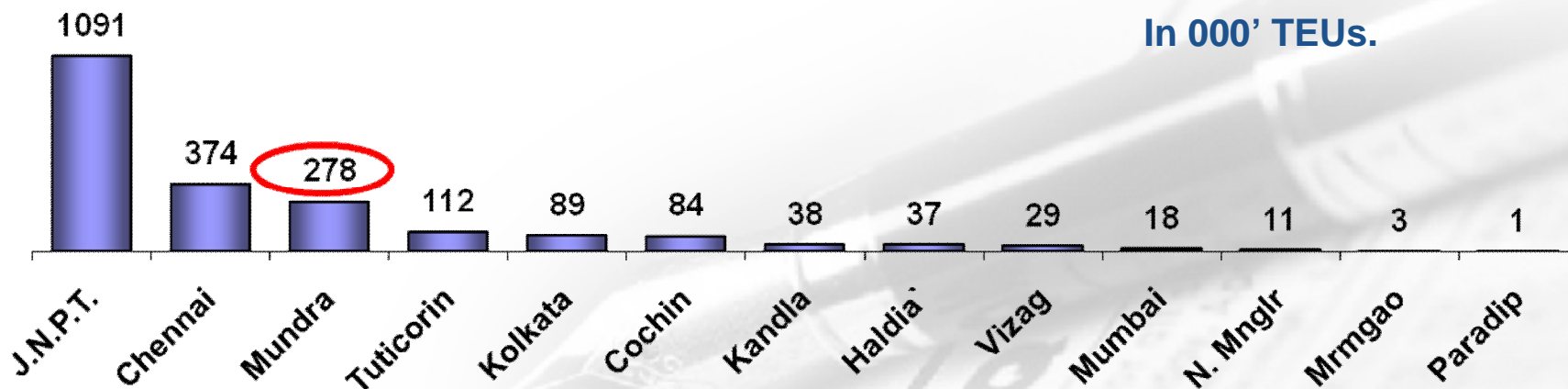
Operations Highlights - Period on Period

Particulars	2010 – 11	2009 – 10	PoP
	Apr 10 – Jun 10	Apr 09 – Jun 09	%
Vessels Called at Port	621	590	5%
GRT (mmt)	17.47	15.44	13%
Cargo Handled (mmt)	12.62	9.89	28%
Dry Cargo (mmt)	5.17	3.63	42%
(% of total cargo)	41%	37%	
Liquid Cargo (Incl HPCL) (mmt)	1.93	1.60	21%
(% of total cargo)	15%	16%	
Bulk (mmt)	7.10	5.23	36%
(% of total cargo)	56%	53%	
Crude (mmt)	2.15	2.02	6%
(% of total cargo)	17%	20%	
Containers (mmt)	3.37	2.64	28%
(% of total cargo)	27%	27%	
Railway Rakes (nos)	1,571	1,302	21%
Cargo Moved by Rails (mmt)	3.45	3.34	3%

(MMT)

Particulars	2010-11 Apr 10 – Jun 10	2009-10 Apr 09 – Jun 09	PoP %
A) Bulk Cargo			
1) Dry Cargo			
Coal / Coke	3.52	2.35	
FRM Fertilizer	0.43	0.51	
Minerals	0.22	0.17	
Iron & Steel	0.65	0.44	42%
DOC	0.02	0.03	
Others	0.33	0.13	
Total Dry Cargo	**5.17**	**3.63**	
2) Liquid Cargo			
Edible Oil	0.11	0.15	
POL (Incl Bunkering)	0.36	0.30	
Chemicals	0.10	0.08	13%
Crude: IOC SPM	2.15	2.02	
HPCL	1.36	1.07	
Total Liquid Cargo	**4.08**	**3.62**	
Bulk Cargo	**9.25**	**7.25**	**28%**
B) Container / Cars			
CT1 (TEU's) 000 TEUs	142.13	157.24	
CT1 (mmt)	1.71	1.89	
CT2 (TEU's) 000 TEUs	135.67	60.23	
CT2 (mmt)	1.63	0.72	28%
Ro Ro (Cars)	32056	29087	
Ro Ro (Cars) (mmt)	0.03	0.03	
TOTAL Containers	**3.37**	**2.64**	
Grand Total	**12.62**	**9.89**	**28%**
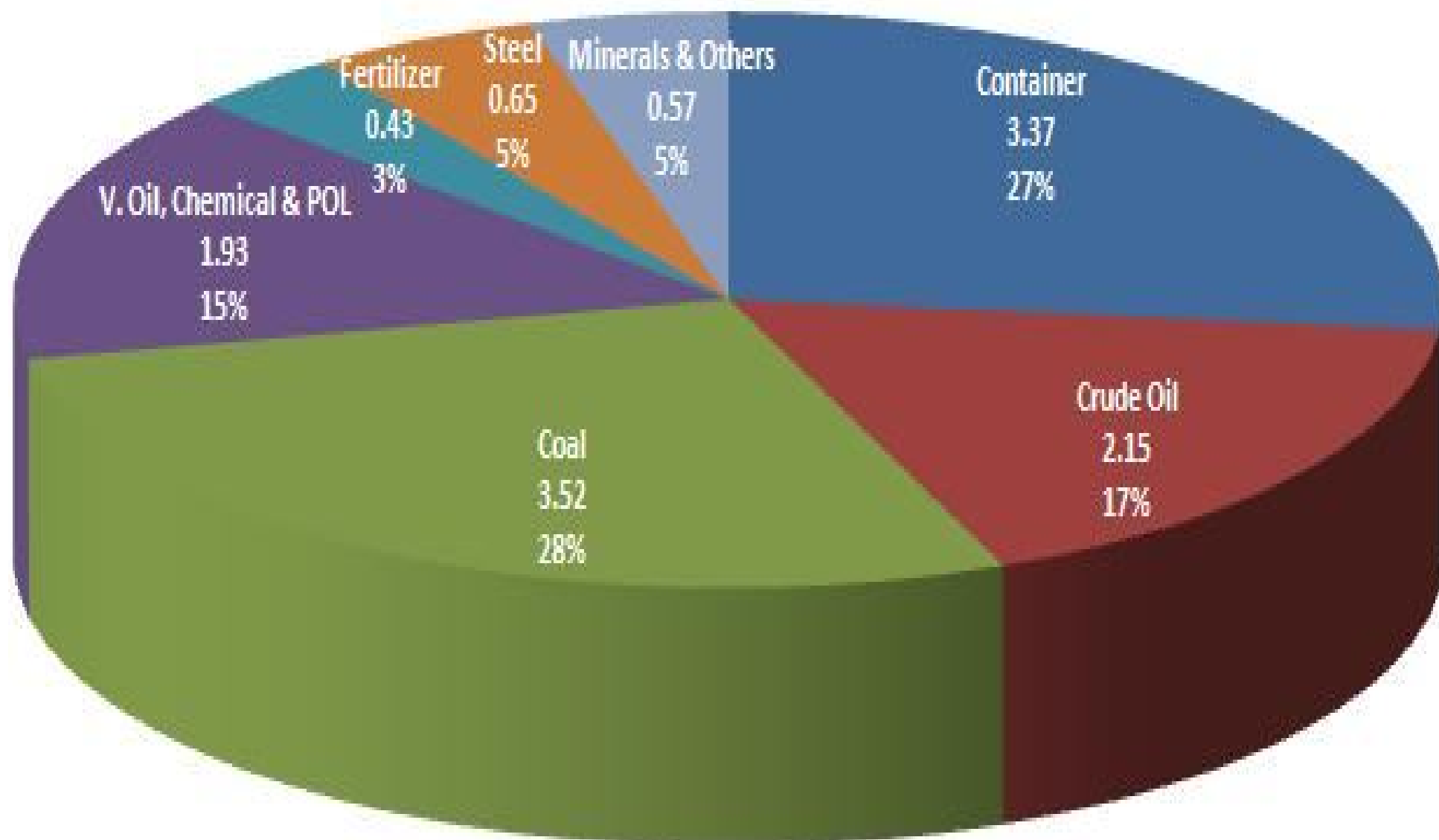
Cargo Handled - Apr'09 to Jun'09: 9.89 MMT

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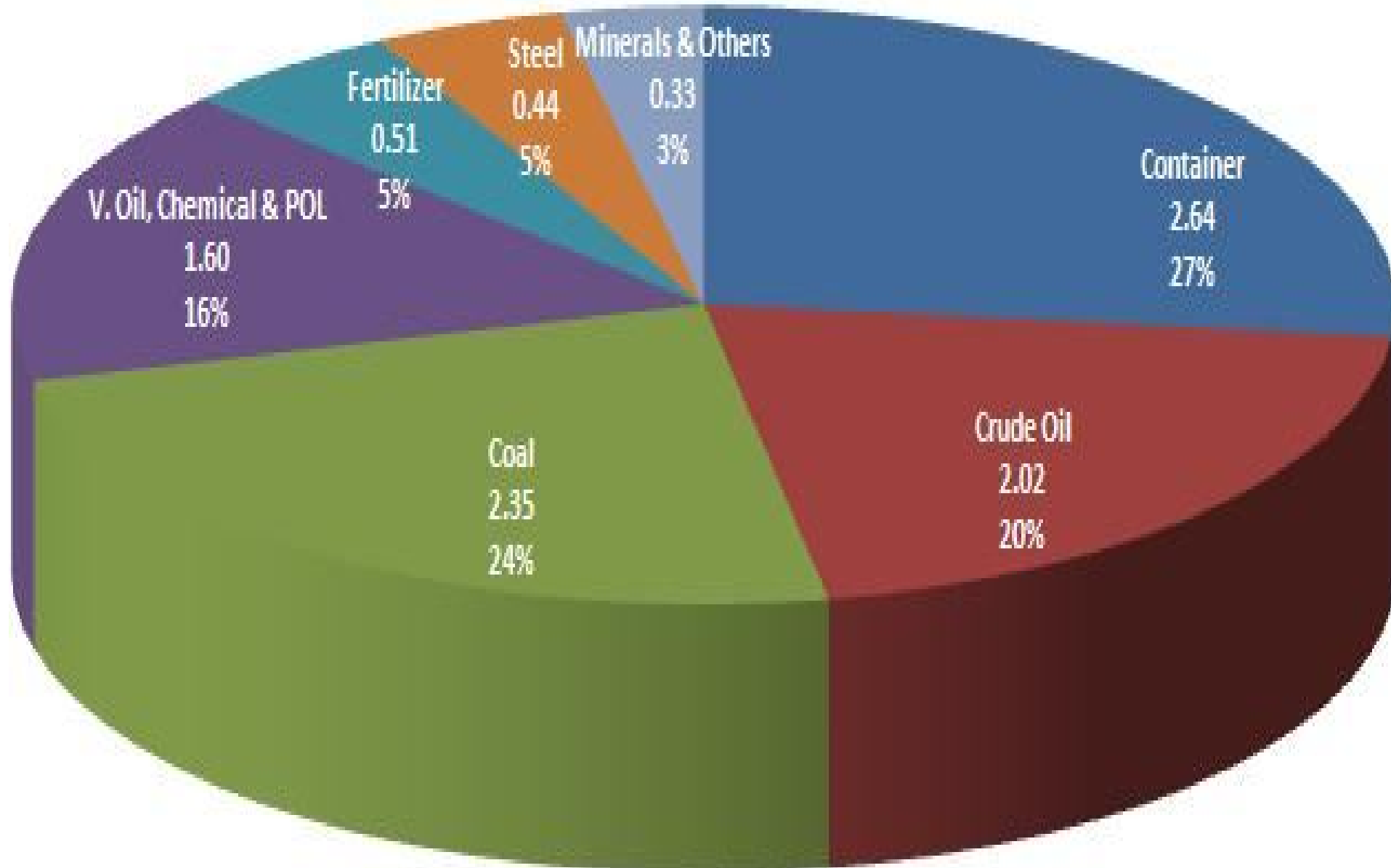
MPSEZL – Financial Performance

(Rs. Lacs)

Sr. No.	Particulars	Quarter Ended 30.06.2010 (unaudited)	Quarter Ended 30.06.2009 (unaudited)	Year Ended 31.03.2010 (audited)
1	a. Net Sales / Income from Operations	40,587	29,804	127,913
	b. Other Operating Income	978	873	11,339
	Total Income	**41,565**	**30,677**	**139,252**
2	**Expenditure**			
	a. Operating Expenses	8,550	6,260	28,714
	b. Employees Cost	1,472	1,255	5,408
	c. Depreciation / Amortisation	4,763	3,578	16,814
	d. Administrative and Other Expenses	2,589	1,015	10,961
	Total Expenditure	**17,374**	**12,108**	**61,897**
3	**Profit from Operations before Other Income, Finance Cost and Tax(1-2)**	**24,192**	**18,569**	**77,355**
4	**Other Income**	77	1,458	3,108
5	**Profit before Finance Cost and Tax(3+4)**	**24,268**	**20,028**	**80,463**
6	Finance Cost (net)	2,468	1,472	4,417
7	**Profit after Finance Cost but before tax (5-6)**	**21,800**	**18,556**	**76,045**
8	Tax Expense	670	1,480	5,948
9	**Net Profit for the period (7-8)**	**21,130**	**17,076**	**70,098**

Thank You