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Adani Ports and Special Economic Zone Ltd.

Investor Presentation, May 2025

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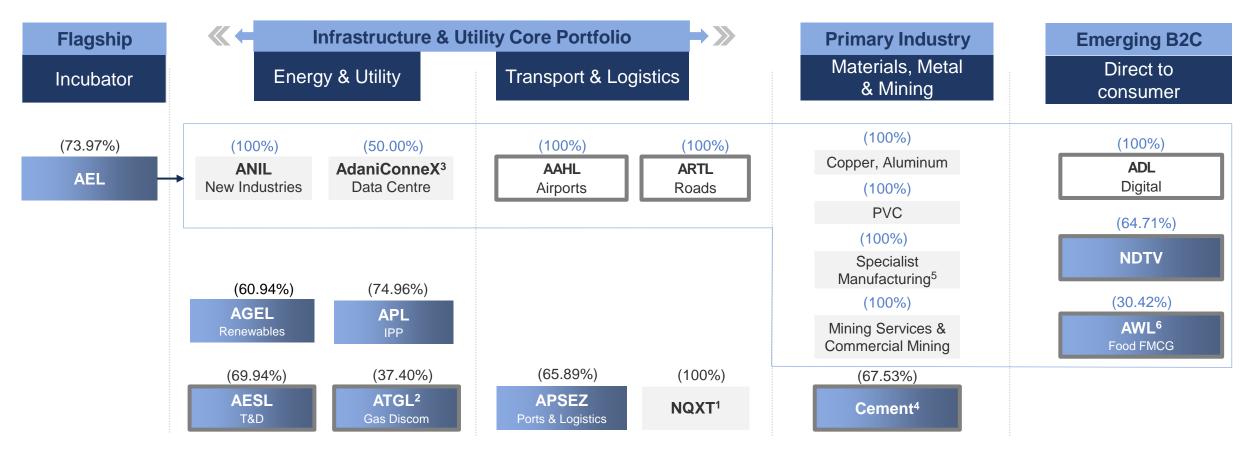
- A Group profile
- B Company profile
- C Investment summary
- D Catalysts driving market leadership position
- E FY26 guidance
- F 5-year guidance





Group profile

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(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries Listed cos

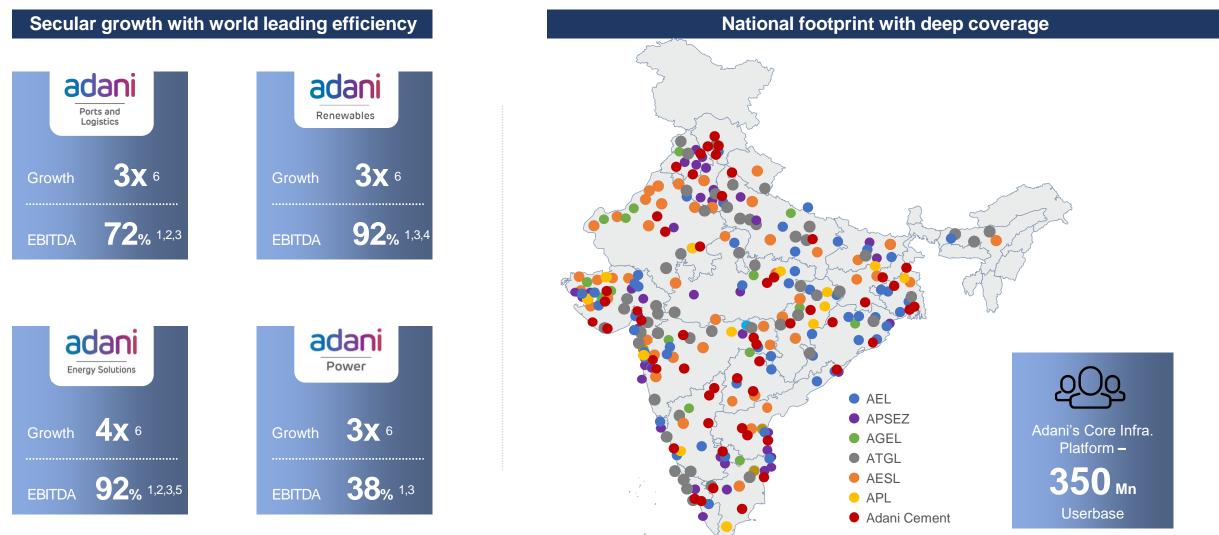
Direct Consumer

A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal. On 17th Apr'25, BOD have approved the acquisition of NQXT by APSEZ. | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Cement includes 67.53% (67.57% on Voting Rights basis) stake in Ambuja Cements Ltd. as on 31st Mar'25 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 58.08% stake in Sanghi Industries Ltd. Ambuja Cements Ltd. holds 46.66% stake in Orient Cement Ltd. w.e.f 22nd Apr'25.| 5. Includes the manufacturing of Defense and Aerospace Equipment | 6. AWL Agri Business Ltd. : AEL to exit Wilmar JV, diluted 13.50% through Offer For Sale (13thJan'25), residual stake dilution is pursuant to agreement between Adani & Wilmar Group. | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Labs Pvt. Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride I Promoter's holdings are as on 31st March, 2025.

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Note: 1. Provisional data for FY25 ; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: Earning before Interest Tax Depreciation & Amortization I EBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Depreciation + Finance Cost + Forex Loss / (Gain) + Exceptional Items 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business I 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: **APSEZ**'s cargo volume surged from 113 MMT to 430.6 MMT (13%) between 2014 and 2025, outpacing the industry's growth from 972 MMT to 1,593 MMT (5%). **AGEL**'s operational capacity expanded from 0.3 GW to 14.2 GW (54%) between 2016 and 2025, surpassing the industry's growth from 46 GW to 172.4 GW (16%). **AESL's** transmission length increased from 6,950 ckm to 26,696 ckm (16%) between 2016 and 2025, surpassing the industry's growth from 3,41,551 ckm to 4,94,424 ckm (4%). **APL's** operational capacity expanded from 1.5 GW to 17.6 GW (6%) between 2016 and 2025, outperforming the industry's growth from 185.2 GW to 221.8 GW (2%). PBT: Profit before tax I ATGL: Adani Total Gas Limited I AEL: Adani Enterprises Limited I APSEZ: Adani Ports and Special Economic Zone Limited I AESL: Adani Energy Solutions Limited I AEL: Adani Power Limited I AGEL: Adani Green Energy Limited I APSEZ (domestic cargo volume): https://shipmin.gov.in/l Renewable (operational capacity): <a href="https://shipmin.

Adani Portfolio: Repeatable, robust & proven transformative model of investment





Note : 1 ITD Cementation Ltd. : Acquired 20.83% shares from public through open offer. In process of complying with conditions for acquisition of 46.64% shares from existing promoters. PSP Projects Ltd. : Adani Infra (India) Limited has agreed to acquire shares from the existing promoter group of PSP Projects such that pursuant to the acquisition of shares from the public under open offer, AIIL and existing promoters shall hold equal shareholding. Transaction is pending for regulatory approvals. | 2 Adani Environmental Resource Management Services Ltd. (additional company is being proposed) | 0&M: Operations & Maintenance I HVDC: High voltage direct current I PSU: Public Sector Undertaking (Public Banks in India) I GMTN: Global Medium-Term Notes I SLB: Sustainability Linked Bonds I AEML: Adani Electricity Mumbai Ltd. I AIMSL : Adani Infra Mgt Services Pvt Ltd I IG: Investment Grade I LC: Letter of Credit I DII: Domestic Institutional Investors I COP26: 2021 United Nations Climate Change Conference I AGEL: Adani Green Energy Ltd. I NBFC: Non-Banking Financial Company I AIIL: Adani Infra (India) Ltd. | AOCC : Airport Operations Control Center

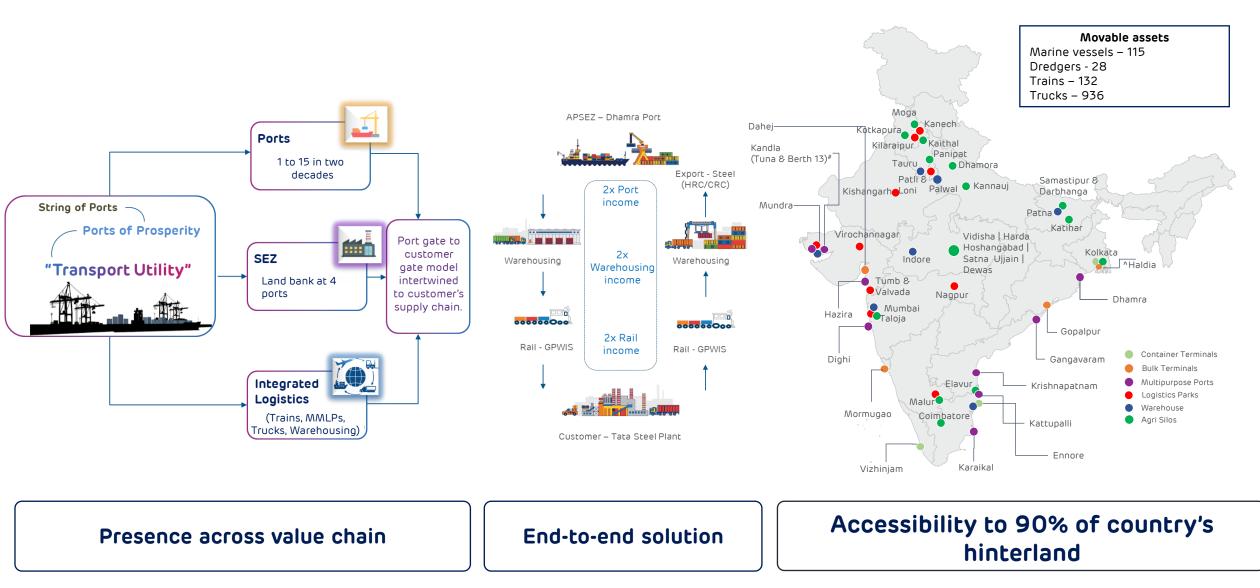






Company profile

A transport utility with string of ports and integrated logistics network



*Includes both SEZ and non SEZ land SEZ : Special economic zone; ^ Under Construction; # Berth No. 13 (under development)

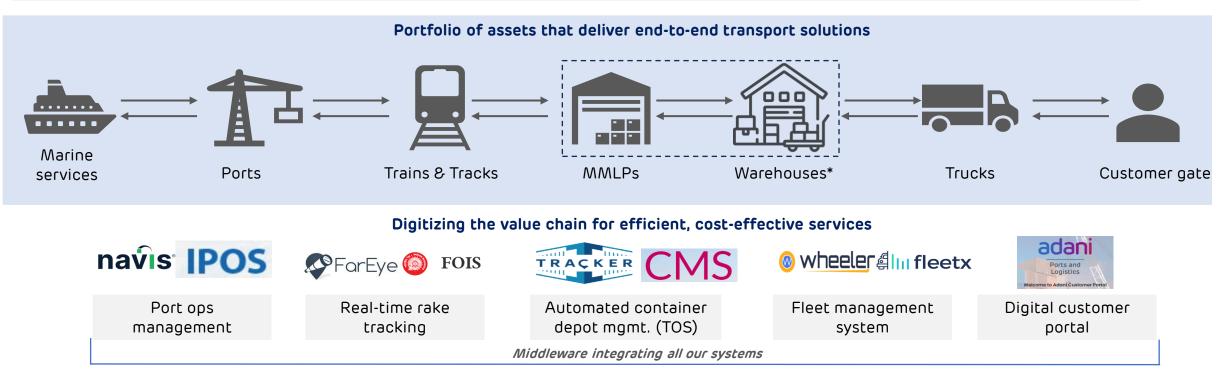
GPWIS – General Purpose Wagon Investment Scheme | CTO – Container Train Operator | IWW –Inland Water Ways | AFS – Air Freight Stations | HRC : Hot Rolled Coil | CRC : Cold Rolled Coil | MMT : Million Metric Ton

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Ports and Logistics

APSEZ is an Integrated Transport Utility - we leverage a portfolio of marine, ports and logistics assets to deliver tech-enabled transport solutions





High-growth trajectory that will further strengthen our value proposition

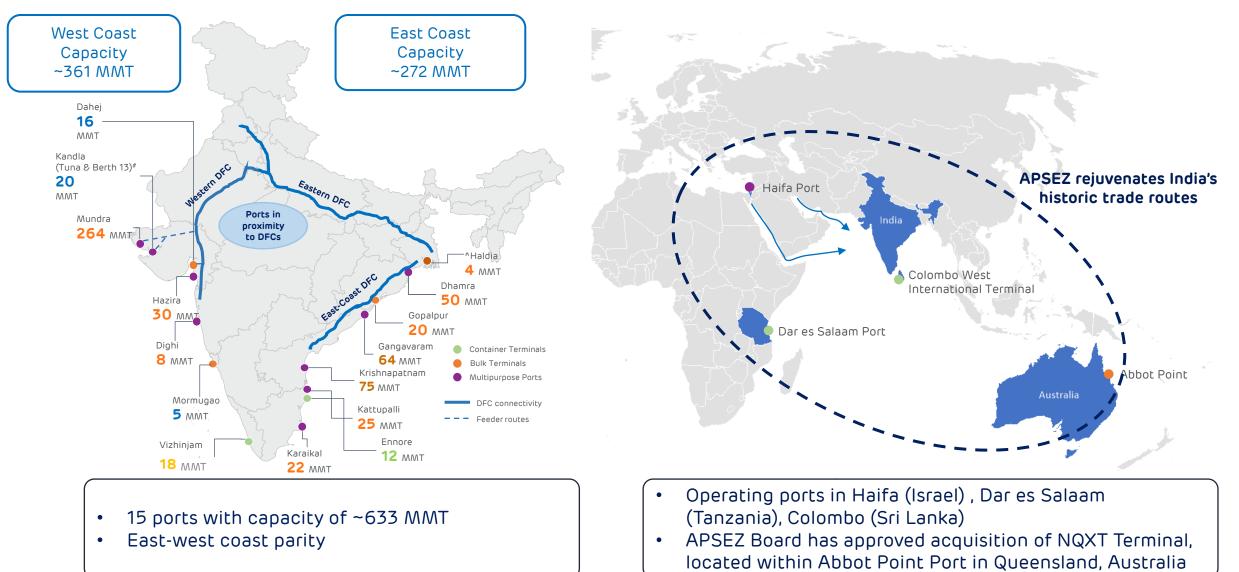
26 Tugs	10 Ports	58 Rakes	5 MMLPs	0.4 Mn Sq. ft.	NIL	FY20
115 marine vessels**	19 Ports	132 Rakes	12 MMLPs	3.1 Mn Sq. ft.	937 Trucks	FY25
3x+ revenue growth	1 billion metric	300 Rakes	20 MMLPs	20 Mn Sq. ft.	5,000 Trucks	Growth (FY29 F)

Ports portfolio target – 850 MMT domestic ports, 150 MMT international ports; Logistics potential identified within the Adani Group- up to 200 MMT

*APSEZ also operates agri silos with a capacity of 1.2 MMT. To be enhanced to 4 MMT. **Additionally, Adani Harbor operates 46 vessels across APSEZ ports. ***2030 target

We are India's largest private port operator, building select global presence





#Berth No. 13 (under development) ^ Under Construction | MMT : Million Metric Ton | DFC – Dedicated Freight Corridor; Note: APSEZ has commenced operations at the container facility at the Netaji Subhas Dock at the Syama Prasad Mookerjee Port in Kolkata; Map not to scale

Land bank in our port backyard supports industry cluster development – we have also invested in land bank for future logistics use

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Dhamra: ~2,000+ Ha

- Rail: 62.5 km longest electrified NGR Line in the country (electrified from Bhadrak / Ranital to DTY) and connects Howrah Chennai main rail link at Bhadrak and Ranital with ROB over NH 16 and ROR over main line
- Road: Dhamra Port is connected to the NH 16 (four lane National Highway between Howrah and Chennai) via 67 km road

Mundra : ~12,500+ Ha

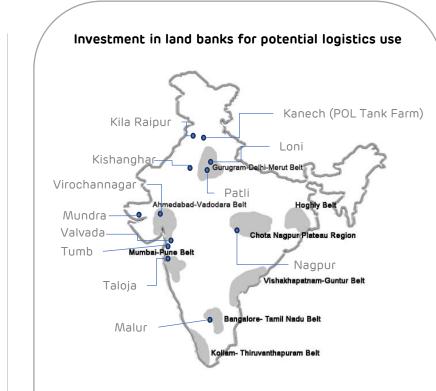
- Rail: 64-kilometer dedicated electrified Mundra-Adipur double track railway line, which connects Mundra Port to the Indian railways rail network at Adipur, Gujarat
- Road : Connected to Indian National Highway (NH) network through two State Highways(SH) - SH 48 via Anjar and SH 6 via Gandhidham
- Air: 1900-meter-long airstrip to serve passenger and air cargo requirements

Gangavaram: ~1,000+ Ha

- **Road**: 4 lane expressway of 3.8 km connecting the port with the NH5
- Rail: Twin Railway line connectivity to the main broad gauge national network of "Chennai-Visakhapatnam-Howrah"

Krishnapatnam: ~2,750+ Ha

- Rail : Connected to the Indian railway network
- **Road** : Dedicated 23 Km long 4 lane road connectivity connects Krishnapatnam Port to National Highway 16 (Chennai-Kolkata Highway)

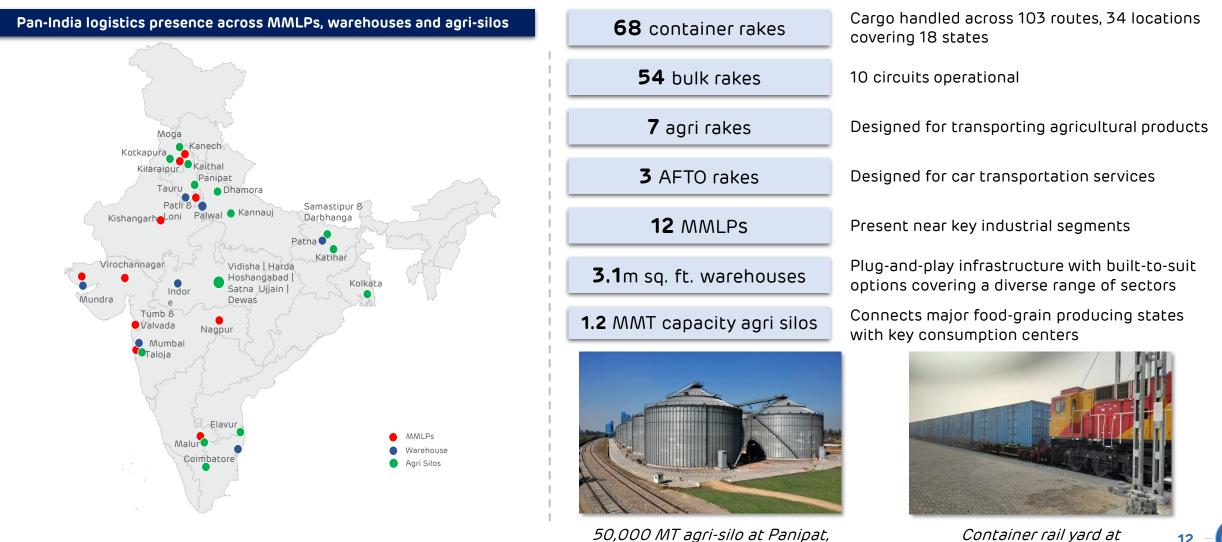


- Land bank is being build in-and-around the industrial clusters (Virochannagar-900 acres, NRC-390 acres, Wadgaon-130 acres, Nagpur-108 acres)
- MMLPs (Kishangarh, Virochannagar, Tumb, Patli, Loni) present in proximity of industrial clusters will promote economic activity (like SEZ does for ports)

Land bank fully integrated with hinterland logistics (rail, road, etc.)



APSEZ specializes in retail, industrial, container, bulk, liquids, auto, and grain logistics. APSEZ has integrated technology to deliver advanced infrastructure and seamless supply chain solutions

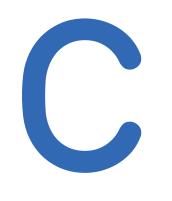


Haryana

Map not to scale. AFTO – Automobile Freight Train Operator; MMLP – Multi Modal Logistics Park

Container rail yard at Virochannagar

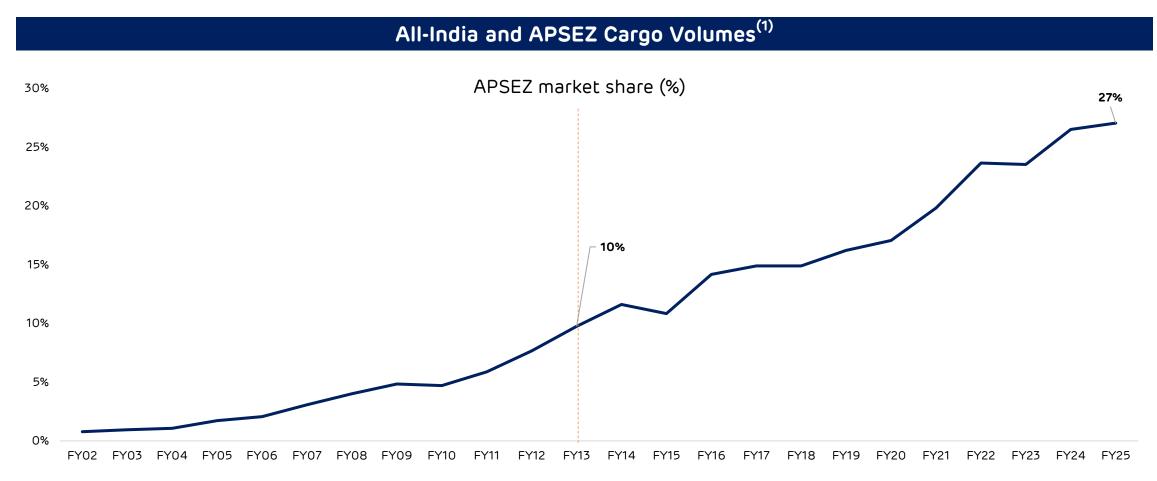




Investment summary

Growing market share



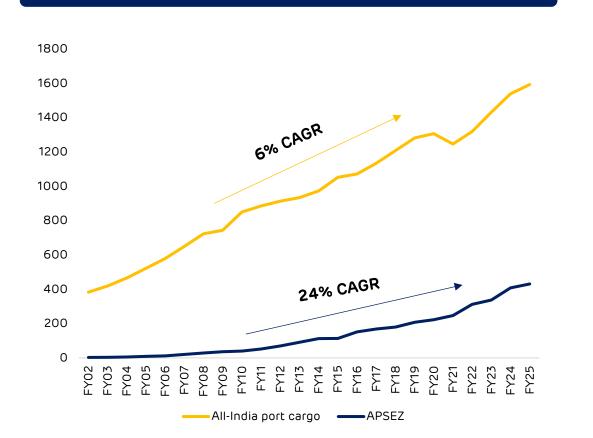


Market share growth driven by operational excellence, cargo diversification and business model transformation

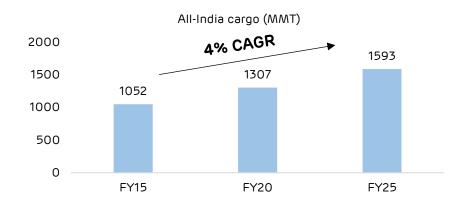
Long-term growth way ahead of the industry

All-India cargo throughput

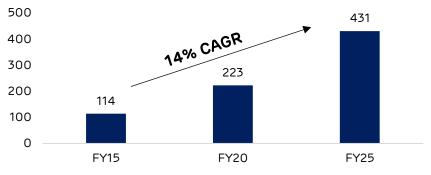




All-India and APSEZ domestic cargo volume



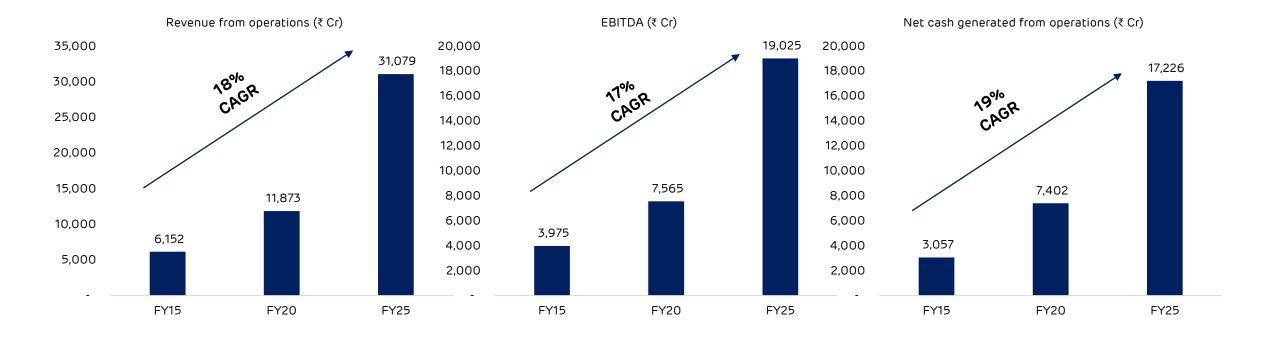
APSEZ domestic cargo (MMT)



APSEZ cargo volume CAGR over FY15-FY25 at 14% is 3.5x the industry volume growth rate

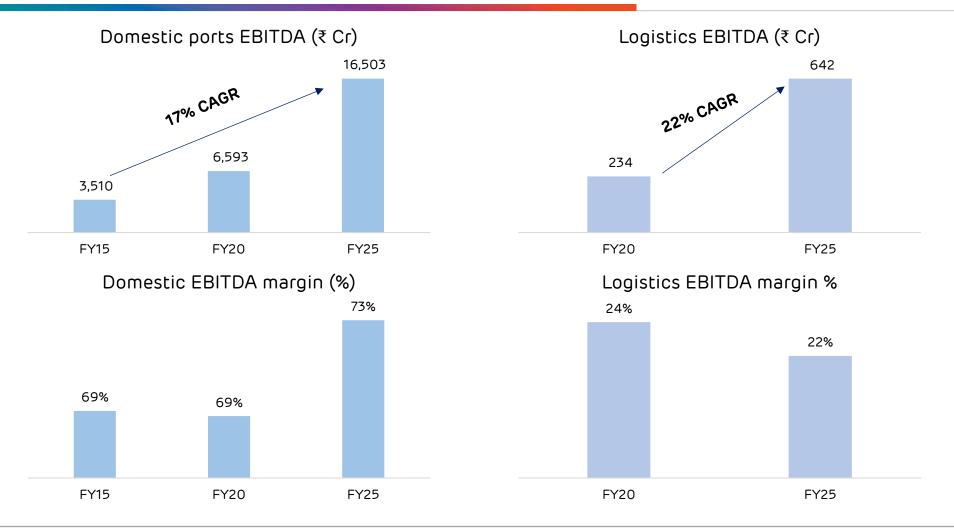
Strong cashflow generation





- Revenue and EBITDA growing almost 2-3x every five years
- Average transformation of EBITDA to operating cashflows is healthy at over 70%
- With 70%+ domestic port EBITDA margins, APSEZ is the most profitable port operator globally

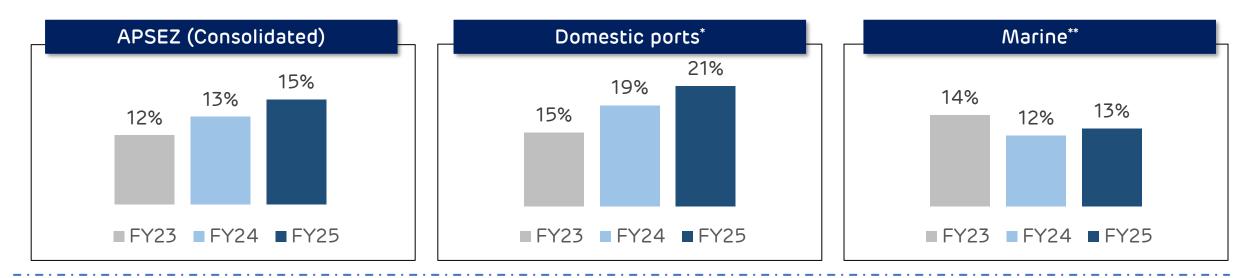
Healthy EBITDA margin across both ports and logistics business



- Ports EBITDA has grown at 17% CAGR during the decade, with EBITDA margin expansion of 400 bps
- Logistics EBITDA has increased at CAGR of 22% between FY20 and FY25

Business line-wise ROCE





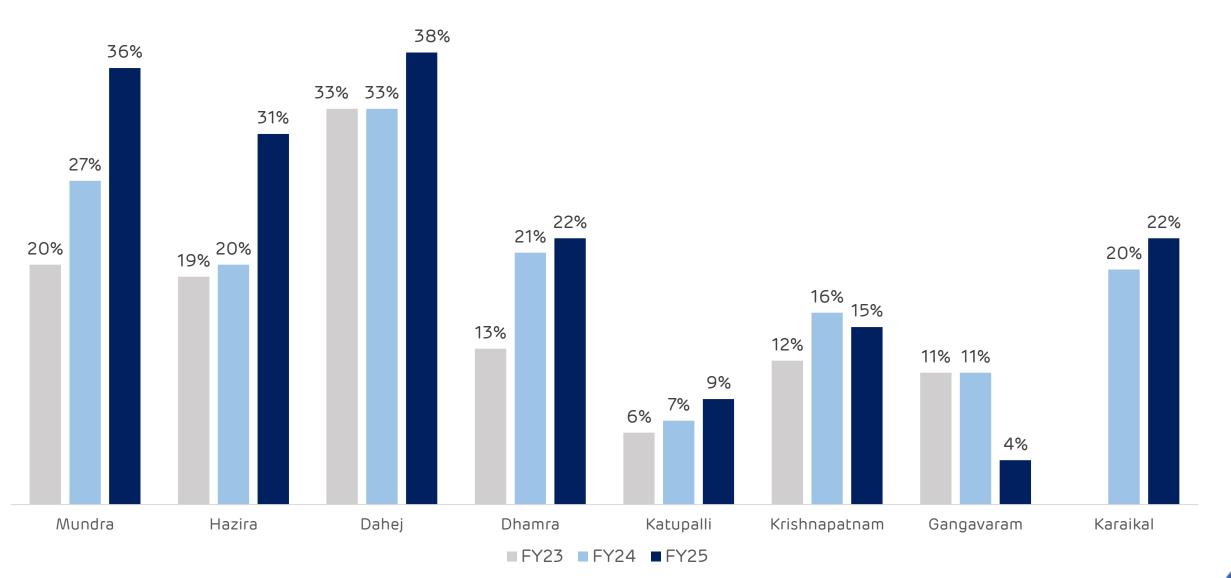
The following gestating businesses are expected to achieve threshold ROCE in 3-4 years



*14 ports & terminals - Mundra, Hazira, Dahej, Tuna, Dhamra, Kattupalli, Dighi, Murmugao, Ennore, Krishnapatnam, Karaikal, Gangavaram, Vizhinjam, Gopalpur, - aggregate of these operating company financials ** Exceptional Items has suppressed ROCE for FY24 and FY25

Domestic port ROCE



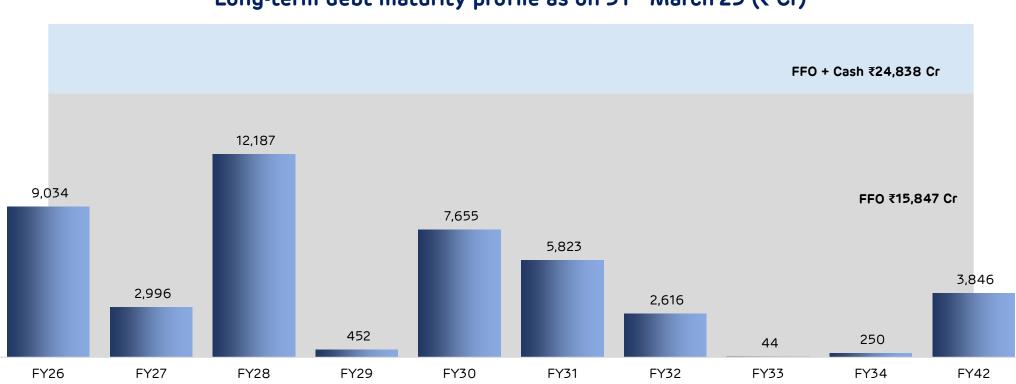






Debt profile



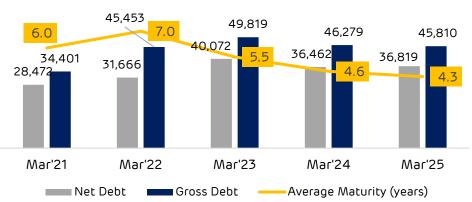


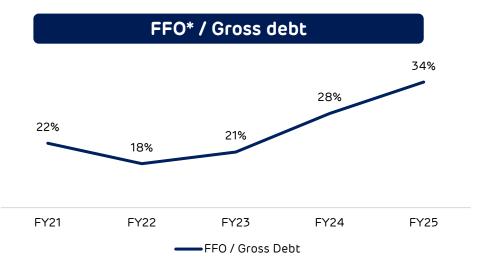
Long-term debt maturity profile as on 31st March'25 (₹ Cr)

Current level of FFO exceeds the annual loan repayments; no refinance risk

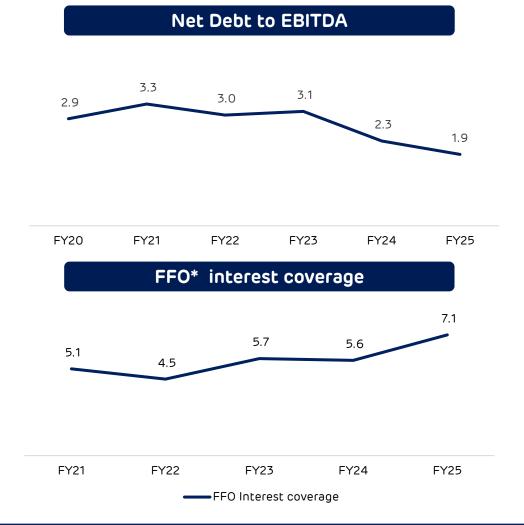
Debt ratios

(in ₹ Cr) Ports and Logistics



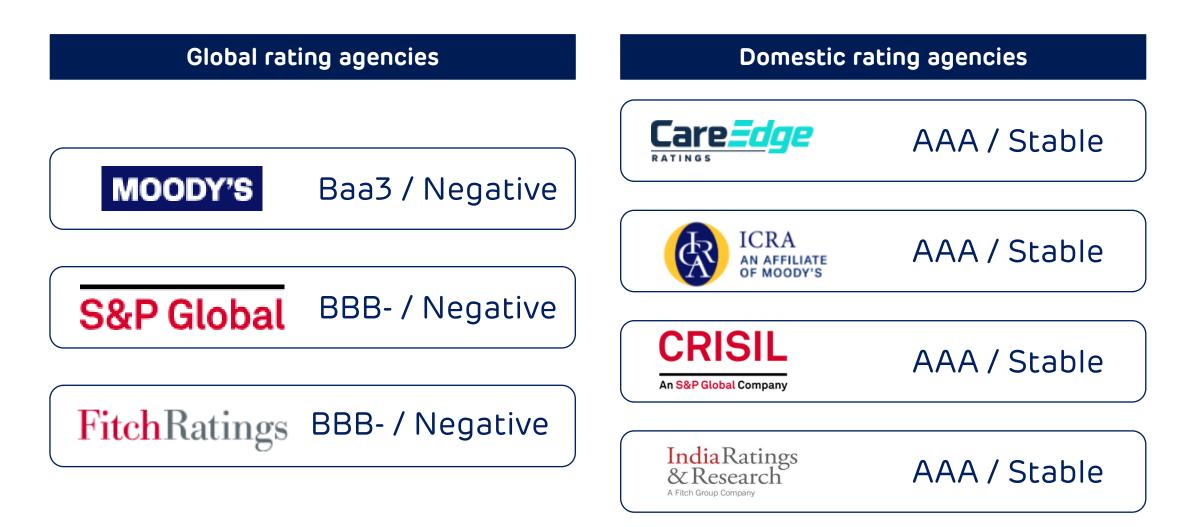


Gross debt, net debt & average maturity



Investment grade rating maintained despite investments of ₹700+ Bn in the last 5 years and various externalities impacting financial markets





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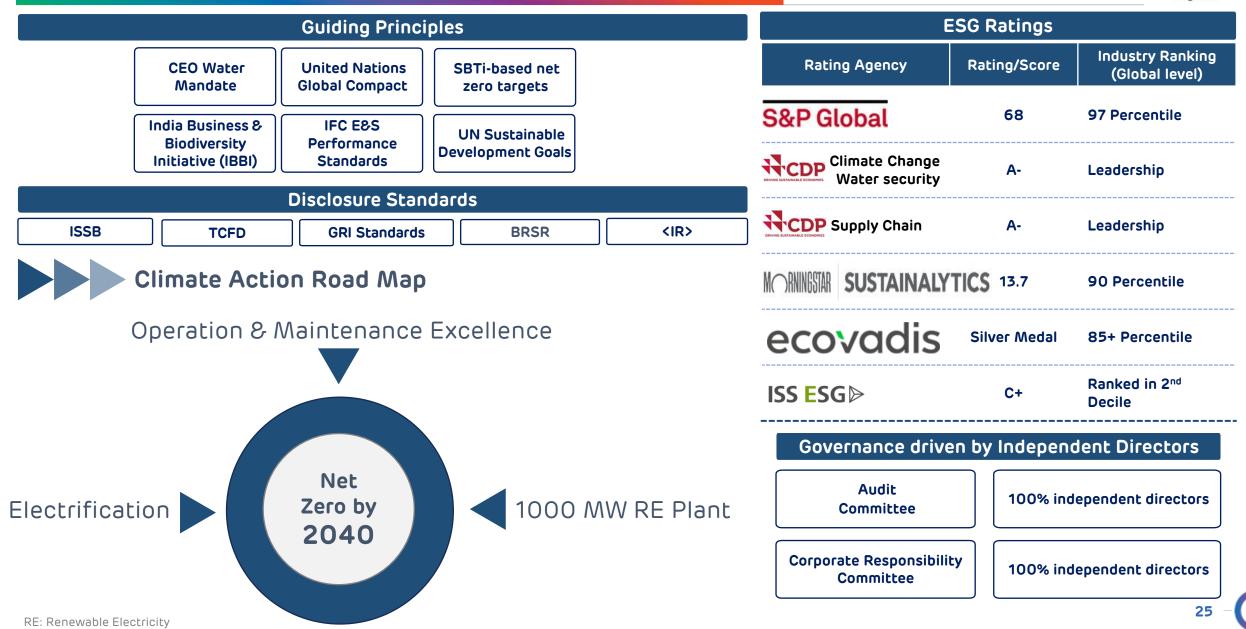




ESG & governance

Sustainability is at the core of our operations







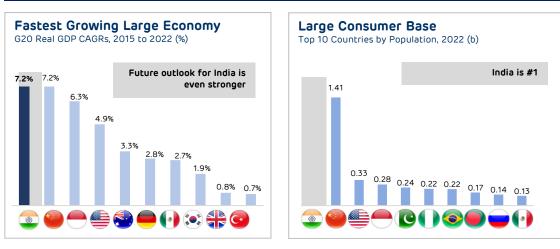


Catalysts driving market leadership position

Growth opportunity in logistics is immense

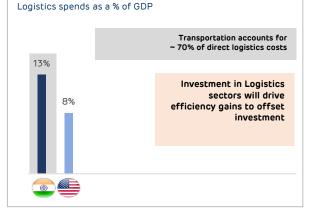


Fastest growing economy with large consumer base

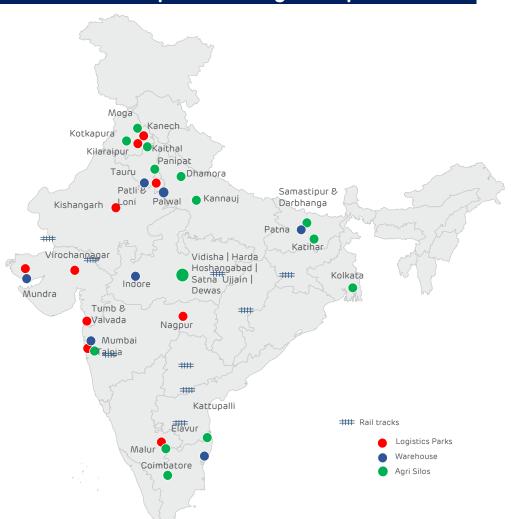


needing critical infra in transport and logistics

High logistics cost



We have a pan-India logistics presence



We aim to reduce logistics cost as % of GDP thereby enabling significant savings for our customers

Strategic partnerships & sticky cargo



431

56%

FY25

Strategic partnerships Sticky cargo share Partner & stake Year Company Adani International MSC 2011 Container (50%) Terminal Pvt Ltd Adani CMA Mundra CMA-CGM 2014 Terminal 54% 408 56% (50%) Pvt Ltd 49% 337 Dhamra LNG Terminal TotalEnergies 312 2019 Pvt Ltd (50%) 242 John Keells & Sri Colombo West 230 2022 International Lanka Port Authority 183 Terminal (Pvt) Ltd (34% & 15%) 155 Gadot Group 2022 Haifa Port Company (30%) Indian Oil Adani 2022 IOCL (49%) Ventures Ltd FY22 FY24 FY23 Sticky Cargo Total Cargo **Ennore Container** 2024 MSC (49%) Terminal Pvt Ltd AD Ports Group & East Africa Gateway 2024 East Harbour Limited (EAGL) Terminals Ltd (70%)

Note: Sticky cargo data pertains to APSEZ domestic cargo volumes; IOCL – Indian Oil Corporation Limited: MSC – Mediterranean Shipping Company

Quality assets



Top 10 ports of In	Marine & Log				
FY15	FY20	FY25			
Sikka	Mundra	Mundra		Marine vessels	115
Mundra	Sikka	Paradip		Dredgers	28
Kandla	Kandla	Kandla		Train	132
Paradip	Paradip	Sikka		MMLP	12
JNPT	Vizag	JNPT		Crain Cilo	1 ~ ^ ^ ^
Mumbai	JNPT	Vizag		Grain Silo	1.2 MN
Vizag	Kolkata	Mumbai		Warehousing	3.1 Mn Se
Chennai	Mumbai	Kolkata		Trucking	937
Kolkata	Krishnapatnam	Krishnapatnam			
Krishnapatnam	Chennai	Chennai			

Narine & Logistics assets – FY25

Leading 3rd party marine services provider

India's largest capital dredging capacity

Large private container train operator

Covering all key markets

Dominant player

State of the art Grade A warehousing

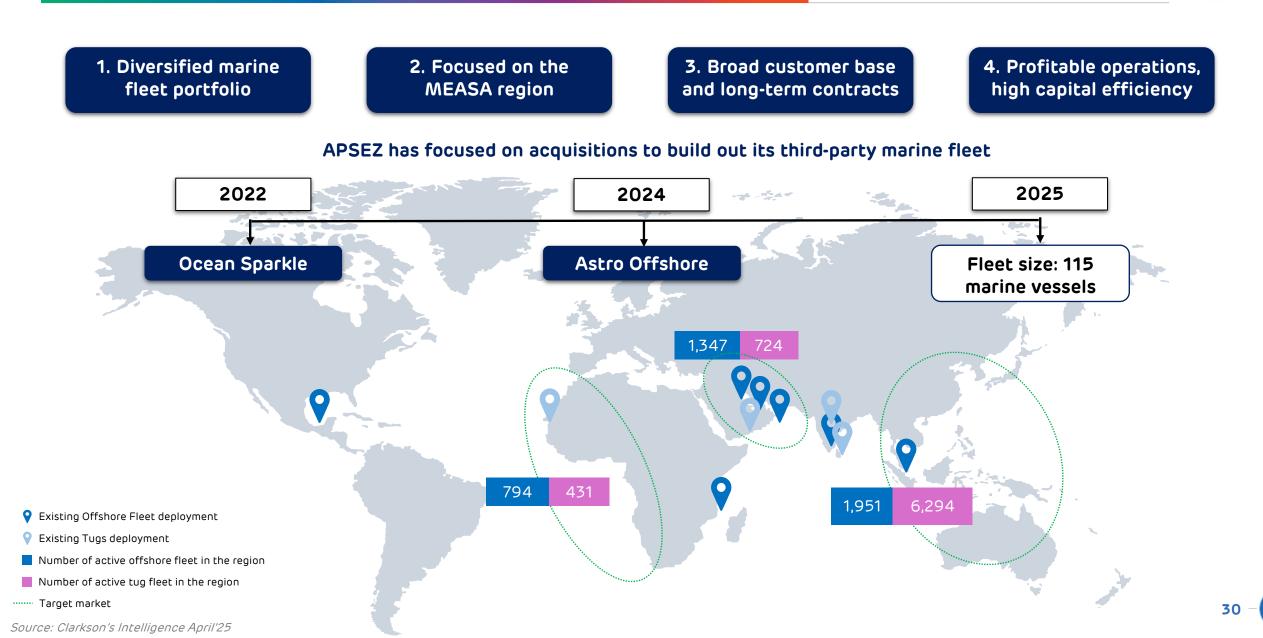
Asset-light model, launched Trucking Management Solution

• Mundra Port is the largest commercial port and container port in India

• Mundra & Krishnapatnam are some of the deep draft water ports (17-18m depth) in APSEZ's portfolio

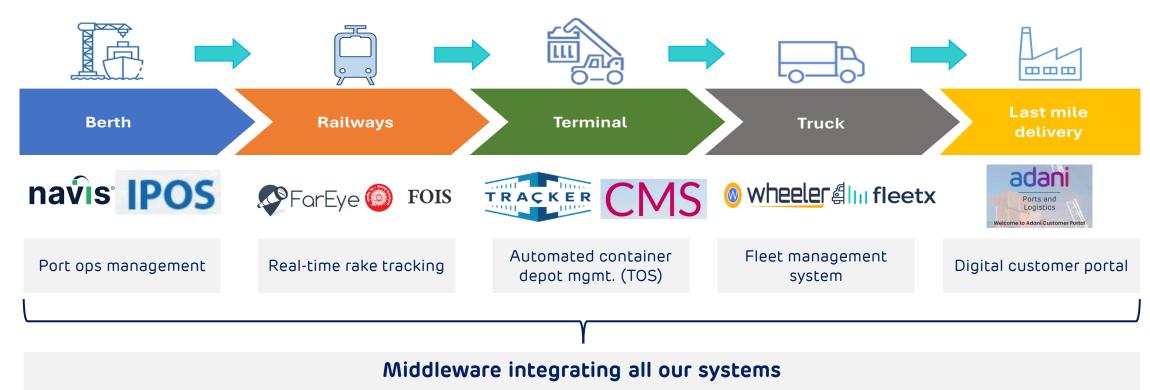
• APSEZ is operator of Inda's first dedicated transshipment port – Vizhinjam Port (operationalized in December 2024)

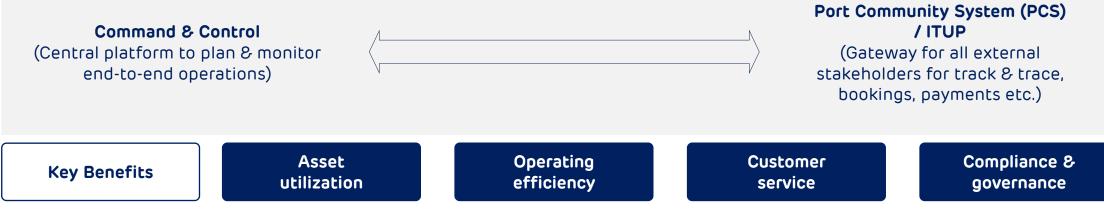
APSEZ is targeting marine opportunities in the Middle East, Africa & South Asia (MEASA) waters



'Future-ready' with integrated tech platforms





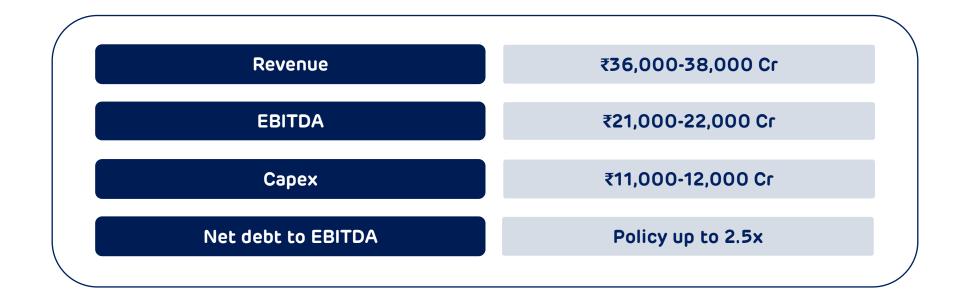






FY26 guidance

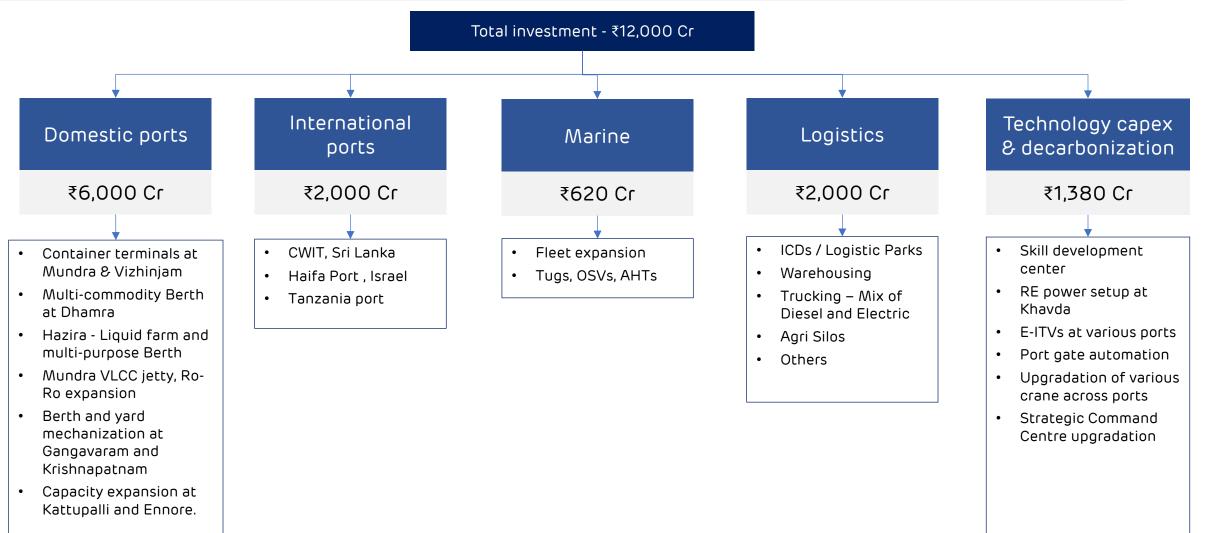




- Port cargo volume: 505-515 MMT
- Trucking revenue will grow 3x-4x (FY25 ₹428 Cr)
- Marine revenue will grow 2x (FY25 ₹1,144 Cr)

FY26 capex guidance





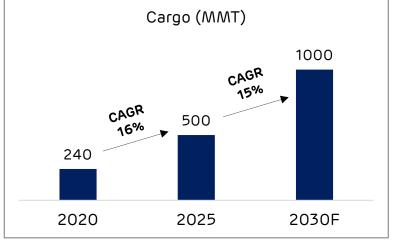


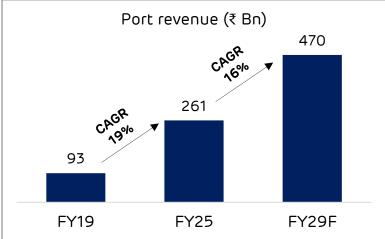


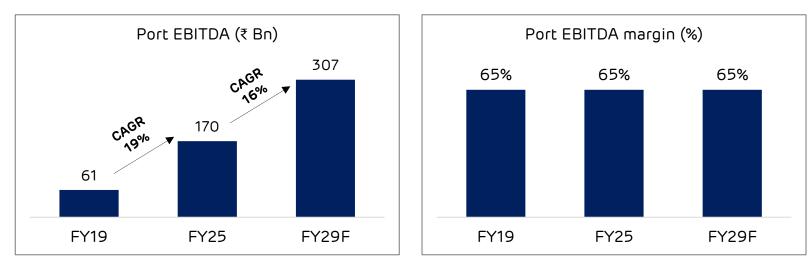
5-year guidance

Targeting 1,000 MMT cargo volumes in 2030









- Current domestic port capacity at ~633 MMT, capacity expansion at existing ports being guided by cargo demand
- APSEZ's domestic port volume growth >2x the country's cargo growth rate
- Large 3rd party marine services provider in the country and expanding in the MEASA region
- Margin expansion supported by economies of scale and network effect
- RoCE of all large ports above 20%

Ports revenue and EBITDA includes Domestic and International port numbers. Previously, Marine numbers were included; it has now been carved out and disclosed separately

Note: F denotes forecast reflecting the ambition of the company in the corresponding year; EBITDA is excluding forex gain/loss; MEASA – Middle East, Africa, South Asia

Existing ports will continue to drive domestic cargo volumes



Illustrative examples of domestic ports that will drive cargo volumes



Drivers

- Diverse cargo handling capability
- Connected to WDFC, national and state highways
- Cross-country pipelines to northern hinterland and double-stack container trains to North India

Future projects

- Container terminals
 VLCC jetty
 Railway line expansion
 Cargo from upcoming projects in Mundra SEZ
 Weat basis expansion
- ➤West basin expansion

Hazira (FY25 – 27 MMT)



Drivers

- Present on the liquid belt with proximity to Delhi-Mumbai Industrial Corridor
- Upcoming railway project will connect port to DFC

Future projects

- Container terminal expansion
 Multi-purpose liquid terminal berth
- ≻Tank farm expansion
- >Outer harbor expansion

Dhamra (FY25 – 46 MMT)



Drivers

- Close to mineral-rich belt of Odisha, Jharkhand, West Bengal
- Originally a dry port we commissioned additional cargo categories

Future projects

 New multi-commodity berths
 Liquid jetty
 Doubling 60-km railway line connectivity to port, expansion of road connectivity to NH16
 Monetize land parcel within the port

Krishnapatnam (FY25 - 55 MMT)



Drivers

- Strategic location serving landlocked hinterland of South India
- Close to edible oil belt
- Present near NH 16 and national rail network (Chennai – Kolkata Main Line)

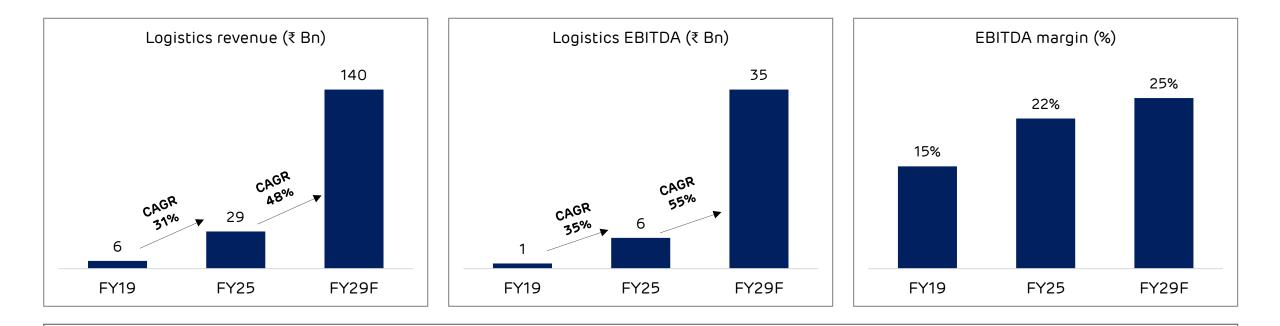
Future projects

 Berth mechanization
 Coastal R-S-R dry cargo movement

Aggregate EC-approved capacity across domestic ports at 1,560 MMT vs current capacity of 633 MMT

Fast-paced growth for logistics business to continue

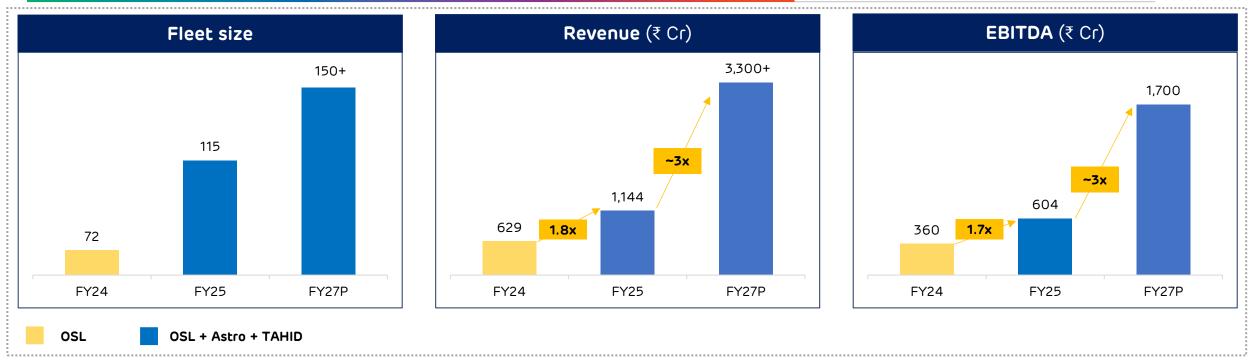




- APSEZ has pan-India logistics presence across MMLPs, warehouses and agri-silos
- Accelerated growth in logistics business will be driven by the Trucking segment and recently commenced International Freight Network services
- This will ensure APSEZ's enhanced presence across the value chain, add to our port cargo volumes, provide us greater control over cargo
- Being capital light in nature, both these businesses will ensure higher capital efficiency

3x growth in marine revenue by FY27

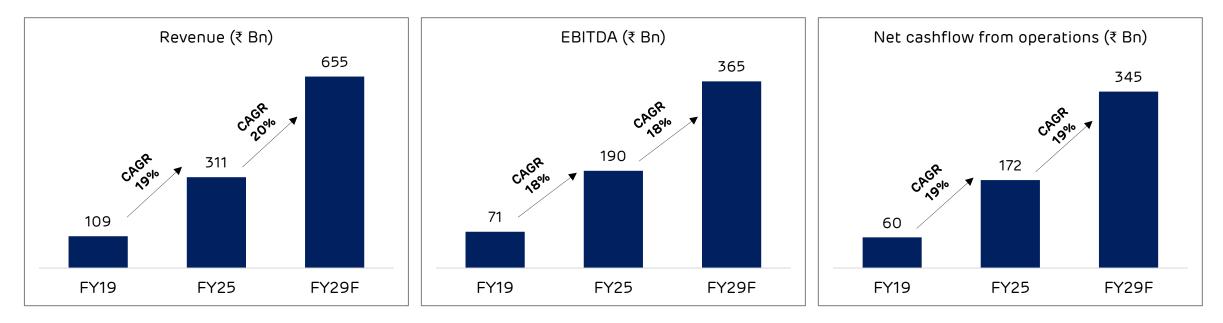




APSEZ owns a diversified fleet of third-party marine vessels



Our five-year roadmap reflects doubling of cashflow generation



CAPEX guidance* FY25 – FY29		CAPEX themes			
Domestic ports	₹450 – 500 Bn	 Enhance operational efficiency across ports and expand capacity Develop integrated services platform and continue asset addition across various sub-segment of 			
Logistics	₹150 – 200 Bn	 Develop integrated services platform and continue asset addition across various sub-segment of logistics business Marine fleet addition across OSL, Astro Offshore and TAHID 			
Maintenance capex	₹50 Bn	 On-going investments in digital layer cutting across APSEZ's end-to-end value chain Technology upgradation across existing equipments and processes 			

*Capex guidance excludes inorganic expansion within and outside India

Note: F denotes forecast reflecting the ambition of the company in the corresponding year ; EBITDA is excluding forex gain/loss;

Ports and Logistics

What makes APSEZ unique?



Scale

- India's largest private port operator
- Largest network of waterfront to customer gate 90% hinterland connectivity

End-to-end solutions

- Driven by a diverse asset base Vast waterfront assets + extensive hinterland fleet
- Strategic partnerships that drive growth & innovation

Efficiency

- Proven history of turning around port acquired ports to APSEZ standards
- Market share gains driven by most efficient operating parameters

Future-ready

• Extensive, scalable, integrated tech platforms

Sustainable

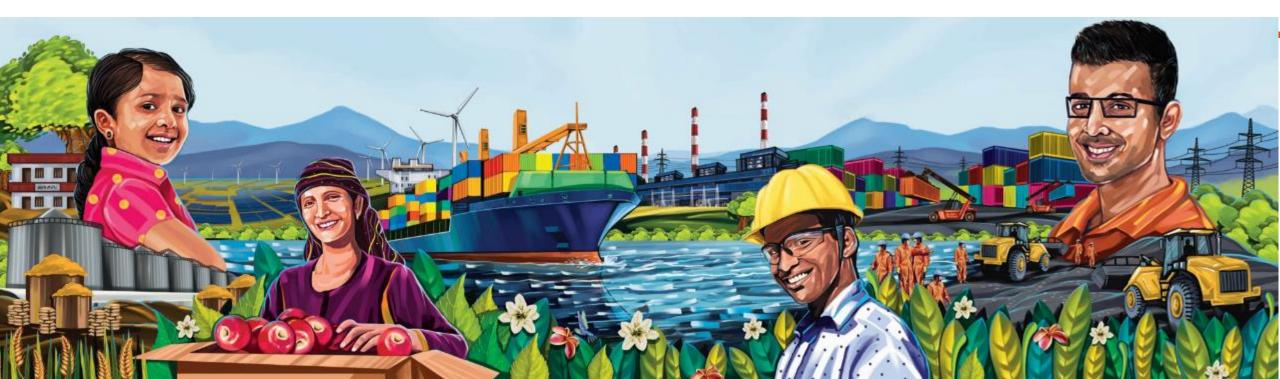
- Ranked amongst Top 10 most sustainable transport company by leading ESG ratings agencies
- Net zero by 2040







Thank You



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